





# Banpu FY23 & 4Q23 results

Investor and analyst update

29<sup>th</sup> February 2024



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01

# Highlights 2023

# Banpu strategy: embracing a sustainable transformation

2000-2015

## PHASE I

RELIABLE,  
AFFORDABLE ENERGY,  
APAC GROWTH

Coal



Power



Renewables



Diversification into  
international coal, power,  
and renewables

2016-2020

## PHASE II

GREENER,  
SMARTER  
TRANSITION



Rapid portfolio transformation to  
lower-carbon asset mix with  
integrated value chain synergies

2021-2025

## PHASE III

GREENER, SMARTER  
FASTER ➡

# ACCELERATE

Greener, Smarter growth transitions

# ANTIFRAGILE

Portfolio diversification for resilience

# AUGMENTATION

Leverage Banpu's core competencies for  
new opportunities

Driving sustainable long-term value  
creation and strong cashflow generation,  
while accelerating portfolio transformation

# Banpu 2023: highlights

## ROBUST CASH FLOW GENERATION

**\$1,562 M**  
2023 EBITDA

**\$160 M**  
2023 NPAT

Strong contributions from Power business, while maintaining positive cashflow generation of Coal and Gas during volatile commodity price environment.

**0.90x**  
2023 ND/E

ND/E maintained at same level with previous quarter

## CAPITAL RAISING FOR GREENER, SMARTER TRANSITION

Successfully increased capital (Banpu-W5) to accelerate the Greener, Smarter progress and strengthen Banpu's capital structure

KEY FINANCIAL METRICS

## RECOGNITION OF EXCELLENCE\*

### 10 Consecutive years

Recognized as a constituent of DJSI for conducting business with the highest ESG standards.

Member of  
**Dow Jones  
Sustainability Indices**

Powered by the S&P Global CSA



### A+ Credit rating

with a '**stable**' outlook on the company and senior unsecured debentures reflecting the company's stable business growth.



\*Full ESG leadership and credit rating recognition can be found in the appendix

Future  
**trends**  
Ahead&Awards  
2024

Banpu received two awards from the Future Trends Ahead & Awards 2024 hosted by Future Trends, a news and media provider focused on business, technology, and innovation.

**“Corporate Transformation”**

For demonstrating Banpu's transformation journey through its Greener, Smarter Business Transformation, organization-level Digital Transformation, and empowering People Transformation to drive future success.

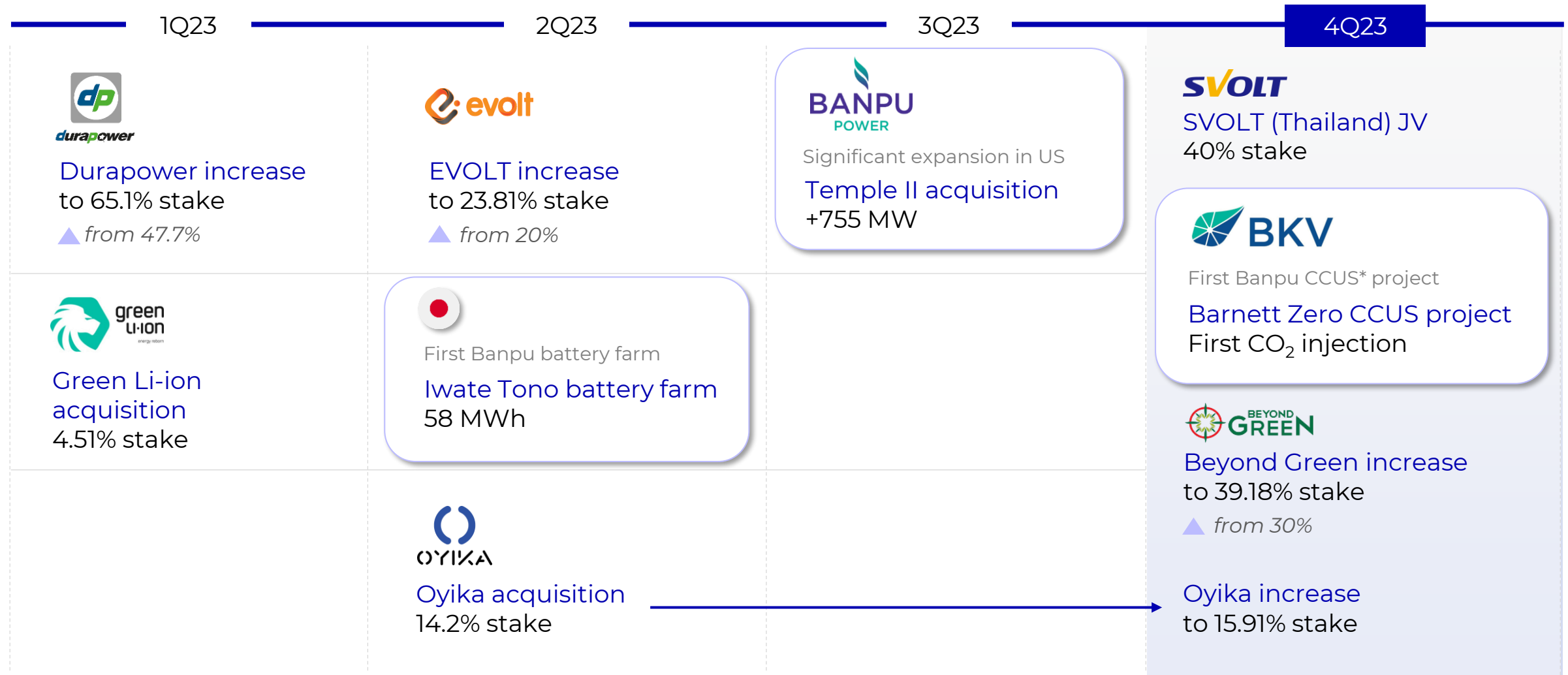
**“Leading of ESG”**

For being a role model in creating sustainable business growth through Banpu's commitment to ESG practices and environmental stewardship in its business operations in Thailand and globally.

# 2023 achievements: enhancement of Greener, Smarter portfolio

## EMBRACING A SUSTAINABLE TRANSFORMATION

By enhancing management strength, ensuring financial stability, and establishing a value-creating Greener, Smarter portfolio



The background of the slide features a composite image. On the left, a large, semi-transparent number '02' is overlaid on a dark blue gradient. The rest of the background shows a panoramic view of a city skyline, likely Hong Kong, with a prominent bridge and a river. A large wind turbine is visible on the right side, and a small airplane is flying in the sky above the city.

# 02

Focus:  
**Strategy**  
**2024-25**

# Banpu strategy: integrated growth platforms



## INTEGRATED ENERGY SOLUTIONS PROVIDER

Strong cashflow from **Energy Resources**



Stable cashflow from **Energy Generation**



Capture growth opportunities from **Banpu NEXT and CVC**



## Banpu's Greener, Smarter transformation



Visionary leadership, agile teams

**Passionate**



Digital Transformation-driven

**Innovative**



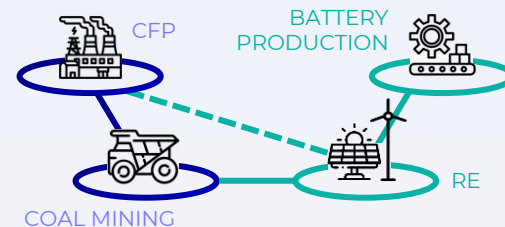
Sustainability at the core

**Committed**

## CREATING INTEGRATED GROWTH PLATFORMS IN CORE COUNTRIES

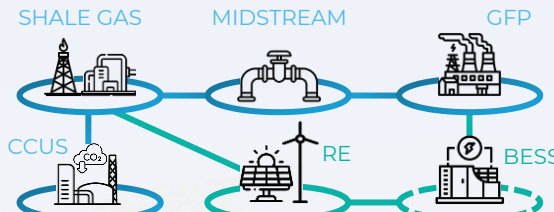
### CHINA

Stable cashflows from mining and thermal power, with rapid growth in renewables and battery production



### US

Integrated green gas value chain, from upstream production and CCUS to downstream gas-fired power



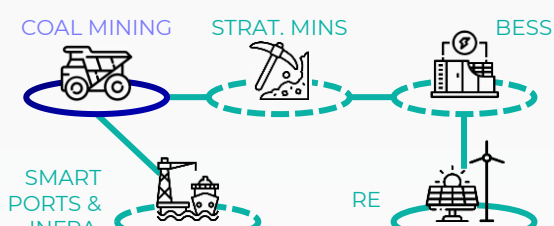
### AUSTRALIA

Building on core experience to invest in clean energy businesses that are synergistic to existing operations

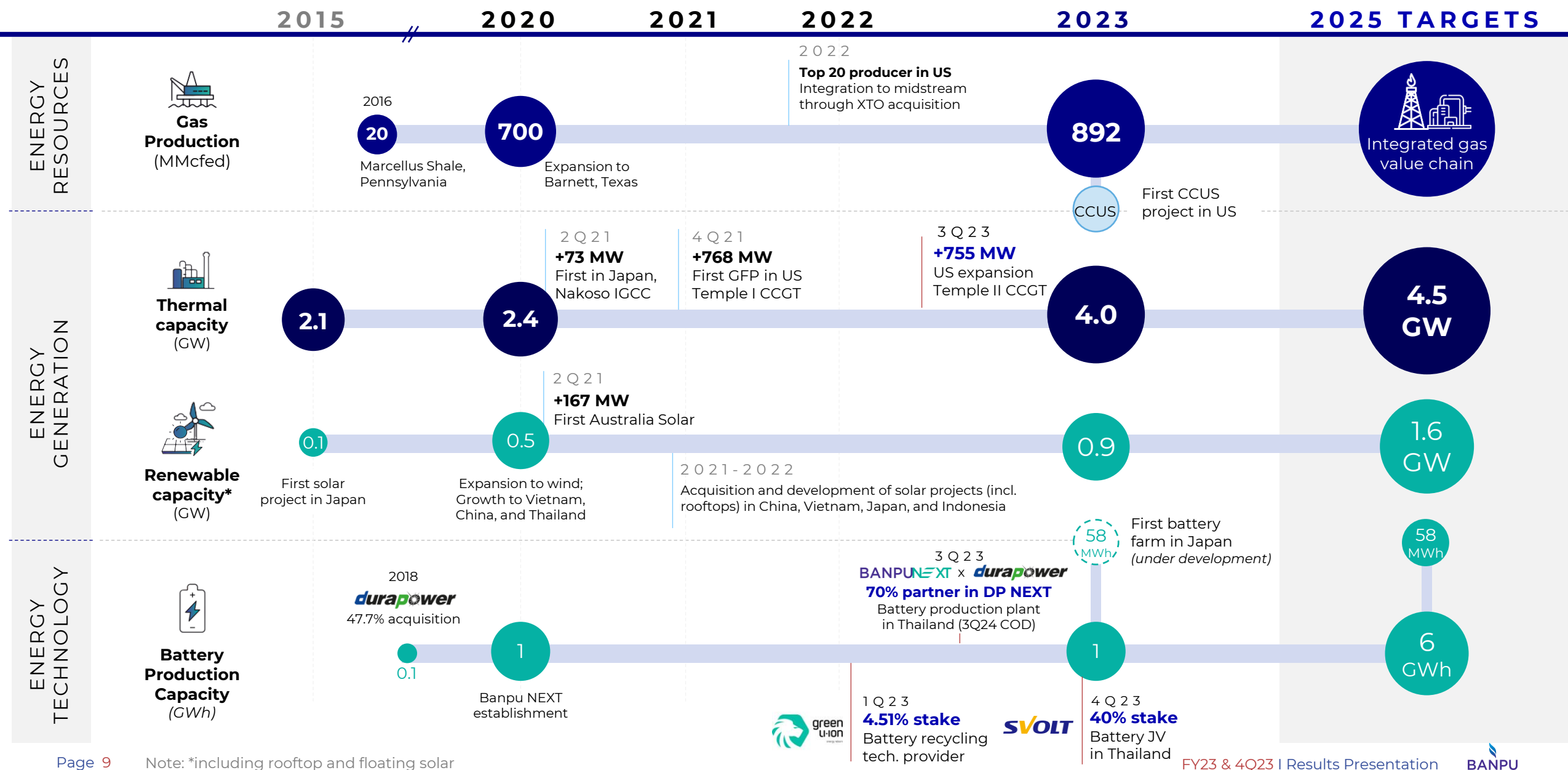


### INDONESIA

Innovative platform strategy through optimization of current operations and synergistic investments



# Greener, Smarter strategy: accelerated transformation progress



# Strategic investments to embrace sustainable transformation

## Temple II

Gas-fired power plant expansion in the US

Acquisition (Jul'23)

**US\$460 M**

Installed capacity

**755 MW**

Revenue (2023)

**US\$132 M**

With robust performance and cash flow contribution, Temple II continues to strengthen Banpu's US electricity ecosystem and leverage synergies with Temple I for enhanced efficiency and increased profitability.



Texas, USA

## Iwate Tono

Banpu's first battery farm

Installed capacity

**58 MWh**

Expected COD

**2025**

Construction progress (Jan'24)

**87%**



Iwate Prefecture, Japan

## SVOLT

Battery and ESS value chain expansion

Total investment

**c. US\$20 M**  
(40% stake)

Committed production capacity

**2.0 GWh**

COD

**28 Feb 2024**



Chonburi, Thailand

## Barnett Zero

US gas value chain decarbonization

Project cost

**c. US\$34 M**

First CO<sub>2</sub> injection

**Nov. 2023**

Annual CO<sub>2</sub> injection rate

**210,000 tons**

As one of the first CCUS projects in the US, Barnett Zero is a significant achievement in Banpu's mission to decarbonize, paving the way for upcoming projects in the pipeline.



Texas, USA

# Banpu road to 2030

WAY FORWARD 2024-25 ▶

ENERGY RESOURCES

## Mining

### Responsible Mining Operator

Continued production optimization, decarbonization, and cost reduction initiatives to **maximize value and cashflow generation of existing reserves with opportunities in strategic minerals and NBS\***.

## Gas Extraction

### Integrated Green Gas Producer

Sustainability-centric operations, reducing and offsetting of emissions from gas operations through CCUS with the **commitment to achieve Net Zero across Scope 1 & 2 by 2025**.

ENERGY GENERATION

## Thermal Power

### Unique Baseload Power Portfolio

Striking balance between generating stable cashflow from PPA-based assets and capturing high upside potential of assets in merchant markets.

## Renewables

### Quality green megawatts

Increased emphasis on the strategic synergies of renewable energy and electricity trading in key growth regions for higher upsides.



GREENER, SMARTER, FASTER, STRONGER

### Net Zero Solution Provider

ENERGY TECH.

## Investment portfolio

### New S-curve in energy & beyond

Investment portfolio optimization, focusing on financial returns from existing and future investments.

## Battery production and BESS

### Vertically-integrated battery player

Strengthen position as an integrated battery player, expanding across the value chain from production to BESS deployment.

BANPU 2030

## BUILDING AN ANTIFRAGILE PORTFOLIO



### Transformation of core value

Accelerating sustainable energy transition to cleaner resources, generation, and energy technology.

Strengthening current and new integrated energy value chain across key countries, while integrating digital and AI technologies into all operations.



### Sustainability-oriented growth

Focused on building an antifragile portfolio, lowering emissions, stronger returns, and strengthening portfolio resiliency and against disruptions and trends.

# Banpu 2030: portfolio envisioned



Strengthening Banpu's cash position and balance sheet resilience

Focused strategy involving an integrated value chain in strategic countries

Driving initiatives for significant emission reduction and implementing AIoT\* across all operations



## BANPU ILLUSTRATIVE ENTERPRISE VALUE BREAKDOWN 2030

### COAL-BASED

#### Responsible Operator

Lower exposure to coal-related businesses, focusing on extracting value from quality reserves and mines.

Aligning with global net zero ambitions, improving ESG while significantly reducing climate risks.

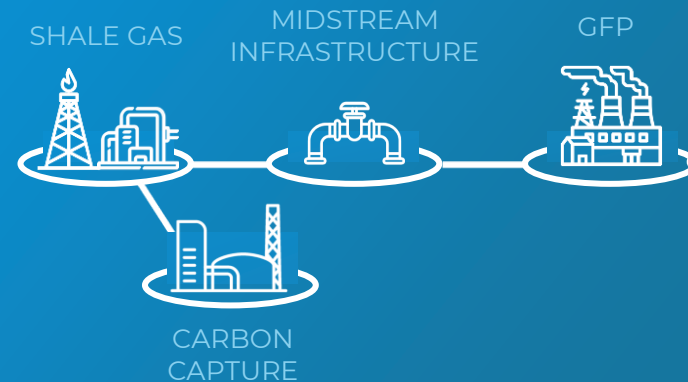


### TRANSITION

#### Integrated Green Gas Producer

Just transition towards a lower carbon economy, focusing on sustainable operations across the gas value chain.

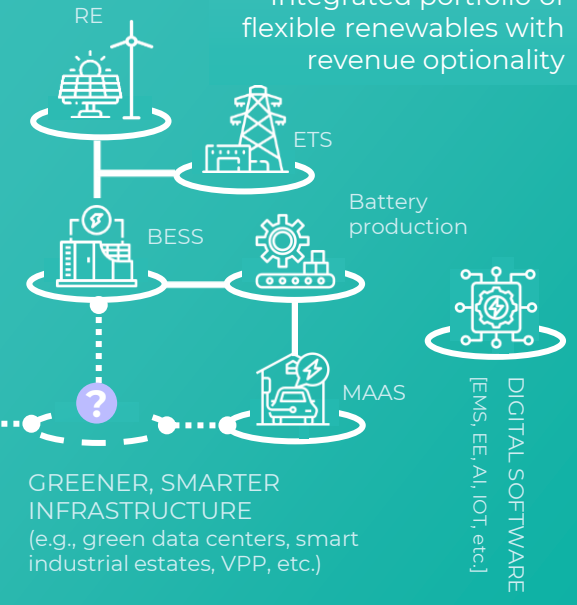
Banpu's important core cash flow generating businesses going forward as Banpu heads towards the future and lowers its reliance on carbon-intensive assets.



### GREENER, SMARTER

#### Net Zero Solutions & Green Infrastructure

Integrated portfolio of flexible renewables with revenue optionality



- Strategic minerals
- Nature-based solutions

Support portfolio digitalization & decarbonization

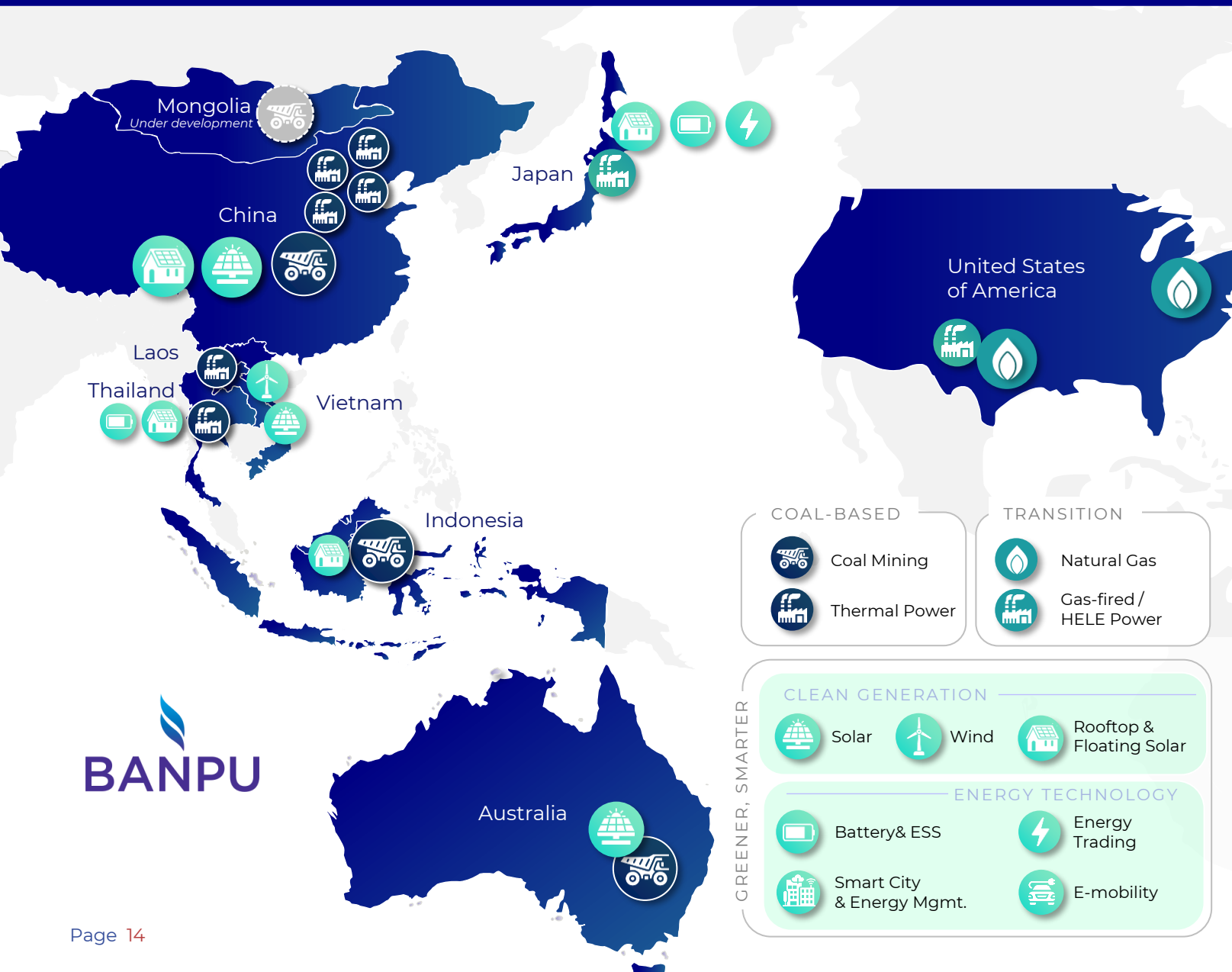
CVC

Strategic investments for antifragile hedges, synergies with core businesses, and entry to new growth sectors

03

# Operation Highlights

# Banpu: diversified asset portfolio across the energy value chain



## BANPU OPERATION STRATEGY 2024

- 1 COST SAVINGS INITIATIVES**
- 2 OPERATIONAL EFFICIENCY & PRODUCTIVITY IMPROVEMENTS**
- 3 ORGANIC DEVELOPMENT**

Banpu's asset portfolio is diversified along the energy value chain and spread across major economies and key growth economies...

...making Banpu well-positioned to respond to volatile macro-environments heading into 2024.

### EXTERNAL HEADWINDS

|                      |   |                                             |
|----------------------|---|---------------------------------------------|
| GEOPOLITICAL TENSION | ▶ | SUPPLY CHAIN DISRUPTIONS & PRICE VOLATILITY |
| HIGH INTEREST RATE   | ▶ | UNCERTAIN ECONOMIC RECOVERY                 |
| CLIMATE CHANGE       | ▶ | UNPREDICTABLE CONDITIONS                    |

# Value creation and cost saving initiatives

| Value creation and cost saving Initiatives |           |                                                                                                                   |                                                                                                                                | 2024 POTENTIAL COST SAVINGS                                                                        |                                                                                     |
|--------------------------------------------|-----------|-------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|
| MINING                                     | INDONESIA | <b>PRODUCTION IMPROVEMENT</b><br><br>Optimizing mining sequences and minimizing fuel consumption                  | <b>SUPPLY CHAIN OPTIMIZATION</b><br><br>Enhance logistics efficiency & improving equipment management                          | <b>MARKETING INITIATIVES</b><br><br>Optimize contracts & product-market strategy for maximum value | US\$ <b>1.5-3.0</b><br>per ton                                                      |
|                                            | AUSTRALIA | Enhance Gross Margin through machinery optimization & digital solutions                                           | Optimize costs through strategic procurement & capital allocation                                                              | Enhance ASP through balancing sales strategies                                                     | A\$ <b>11</b><br>per ton                                                            |
|                                            | CHINA     | Enhance safety & efficiency with maintenance, speeding up longwall activation                                     | Maximize clean coal recovery with washery plant project integration                                                            | Maximize ASP through blending market                                                               |  |
| GAS                                        |           | <b>UPSTREAM DEVELOPMENT</b><br><br>Maximize production & reserves with well reactivation & geological assessments | <b>GAS OPERATIONS</b><br><br>Reduce LOE with well shut-ins & water hauling optimization                                        | <b>SUSTAINABILITY</b><br><br>Utilize Barnett Zero CCUS operations for related Net Zero initiatives | US\$ <b>0.06-0.07</b><br>per mcf*                                                   |
| POWER                                      |           | <b>FUEL MANAGEMENT</b><br><br>Centralize coal procurement & inventory management for cost control                 | <b>POWER DISPATCH CONSISTENCY &amp; RELIABILITY</b><br><br>Enhancing plant reliability & output to minimize unplanned shutdown | <b>VALUE ENHANCEMENT</b><br><br>Optimize hedging returns & explore cleaner fuel co-firing          | US\$ <b>14 M</b><br>savings                                                         |

# Indonesia coal showcase: operations initiatives



## COST SAVING INITIATIVES IN INDONESIA

### Increase production reliability and optimize mine plan

- Ensure periodic production plan to be able to meet annual target
- Optimize mining sequence to reduce hauling distance
- Improve revegetation activities by managing top-soil

### Melak Mine Area Operational Cost Initiatives



Enhance equipment and machinery rental (i.e., pump and auxiliary machine)



Rehandling top-soil through direct spreading



Maximization of solar PV at Bunyut mine to reduce fuel consumption in power generation, lowering both cost and emissions



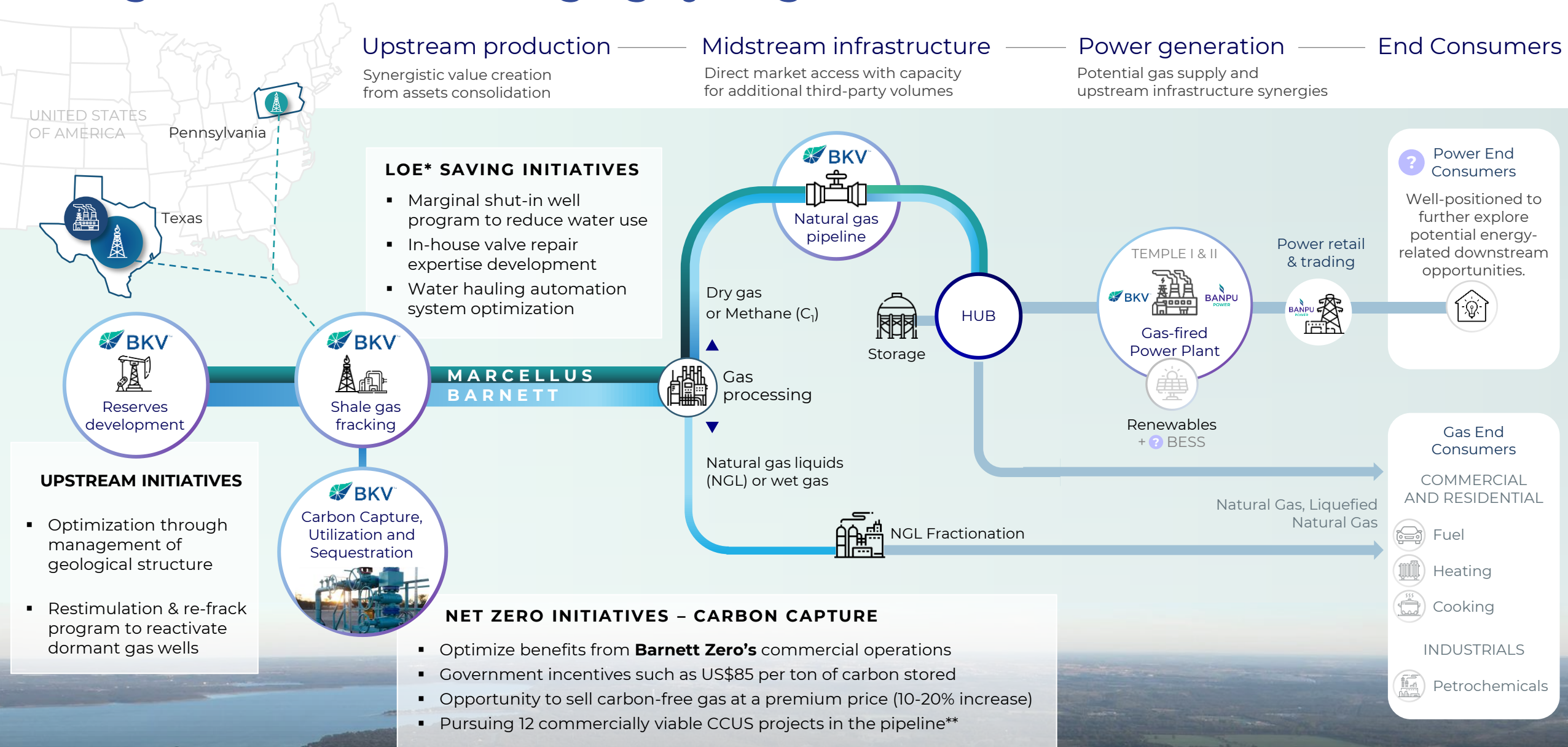
Hauling road maintenance optimization

### Floating Loading Facility Cost Reduction



Rearrangement of anchorage facility from Muara Berau to Muara Jawa

# US gas showcase: leveraging synergies across the value chain



04

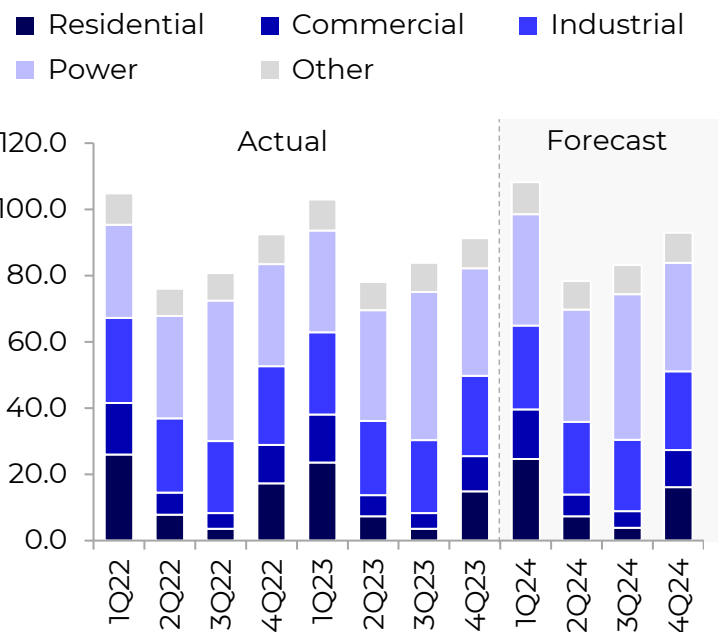
# Energy Resources



# U.S. gas market update

## US CONSUMPTION & PROJECTION

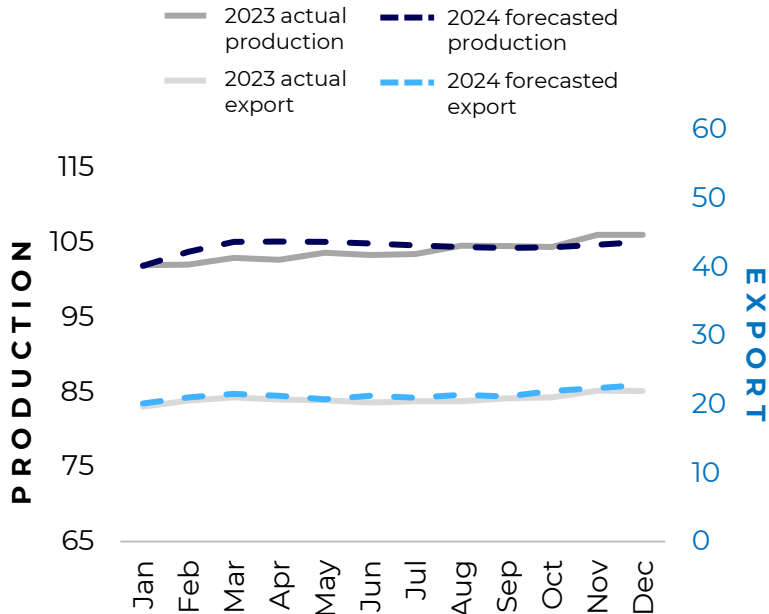
Unit: Bcf/d



- Consumption in the US averaged at 91 Bcf/d in 4Q23, up 9% from 3Q23. Residential and commercial demand surged with heightened space heating requirements, as the winter season approached.
- Consumption is forecasted to average at around 91 Bcf/d in 2024, 2% higher than in 2023.

## US NATURAL GAS PRODUCTION

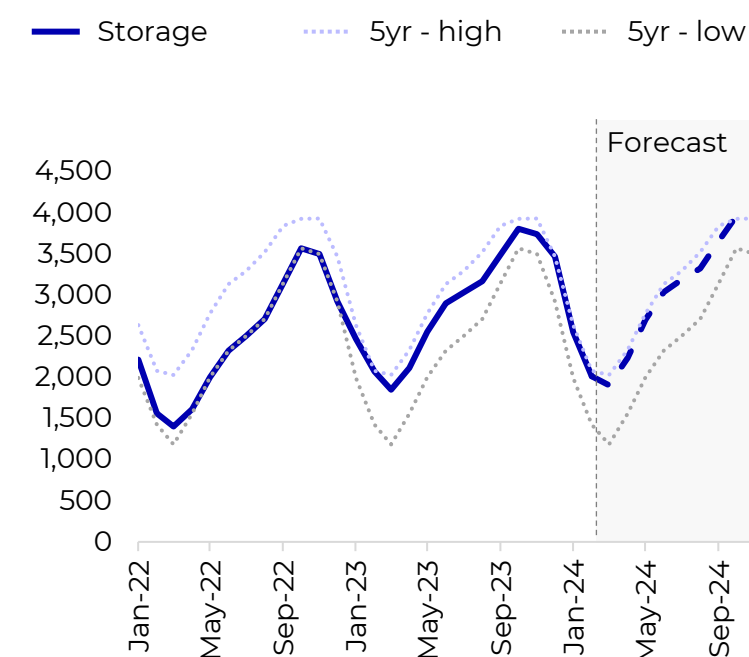
Unit: Bcf/d



- US natural gas production reached 105 Bcf/d in 4Q23, increasing by 1% QoQ and 4% YoY, driven by Haynesville production and associated gas from productive Permian Basin oil wells, partially offset by declining rig counts since 2023.
- US LNG exports averaged 13 Bcf/d in 4Q23, increasing by 12% QoQ and 23% YoY. LNG processing plants are back online after planned maintenance in the last quarter.

## U.S. STORAGE LEVEL

Unit: Bcf



- Natural gas inventories in December 2023 reached 3.5 Tcf, 8% higher than the 5-year average and around 0.5 Tcf higher YoY, due to the warm start to this winter.
- EIA expects this surplus above the five-year average to continue into 2024, exerting pressure on gas prices.

Source: EIA Short-Term Energy Outlook (February 2024)

# U.S. gas: Expected gas prices to Recover by 2H24

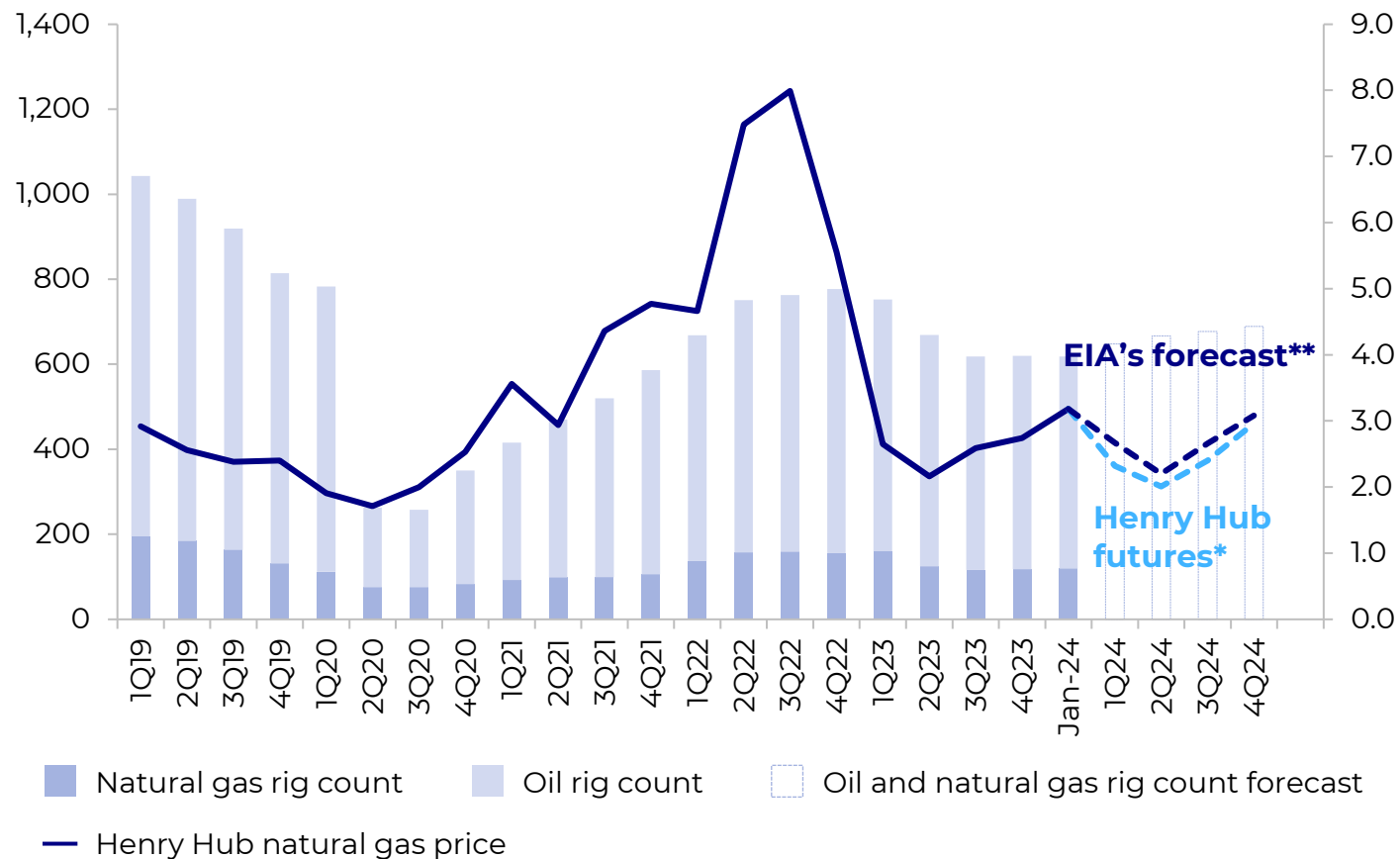
## US RIG COUNT VS HENRY HUB PRICE

Us oil and natural gas rig count

Unit: rigs

Henry hub spot price

Unit: \$/MMBtu



## COMMENTS

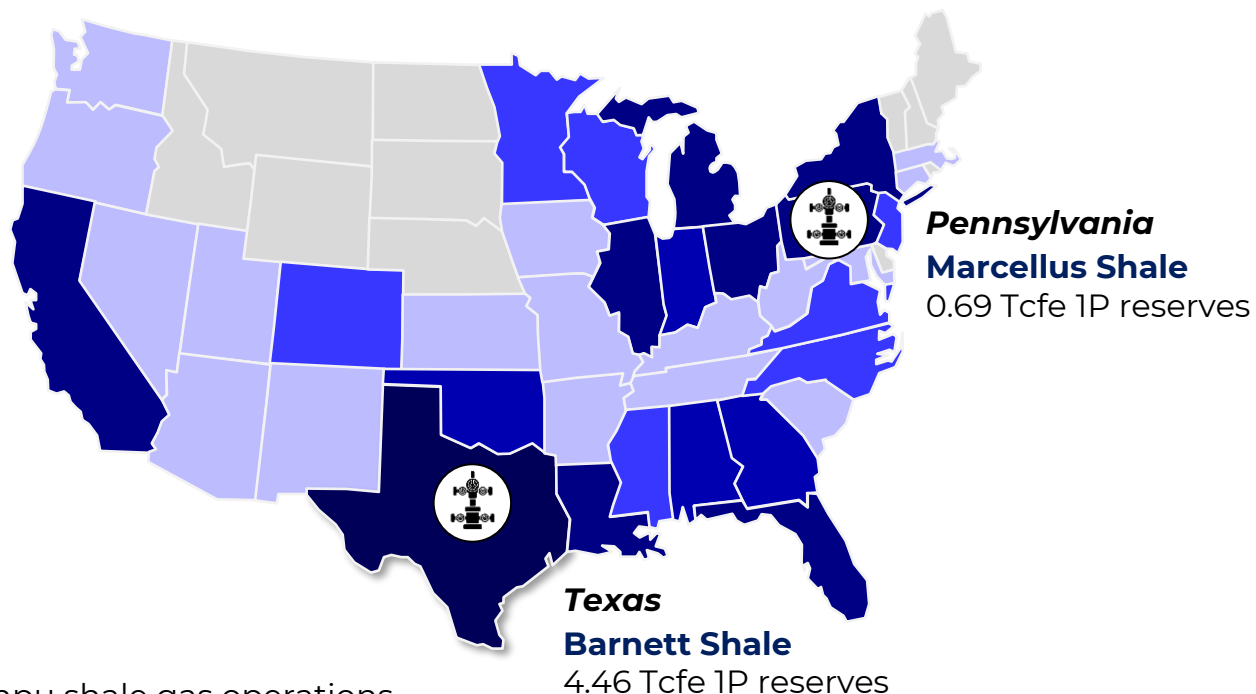
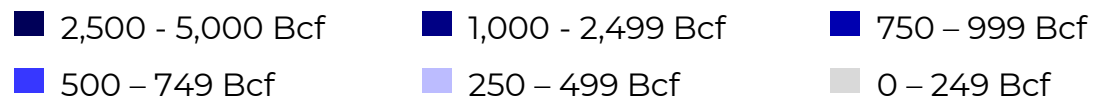
- Natural gas prices rebounded in 4Q23, with robust residential and commercial demand at the start of the winter season, balanced by elevated inventory levels and record-high gas production.
- Oil and gas rigs in 4Q23 remained consistent with 3Q23 but were approximately 20% lower than at the end of 2022.
- Forecasts indicate Henry Hub futures will stay below \$3.0/MMBtu in 1Q24 due to the current milder-than-expected winter pattern.

Note: \*As of February 12<sup>th</sup>, 2024; \*\*Short-Term Energy Outlook (February 2024)

Source: EIA Short-Term Energy Outlook (February 2024), Baker Hughes US natural gas rotary rig count (February 2024)

# Banpu Gas: 2023 highlights

## US DRY GAS CONSUMPTION 2022 BY STATE\*



Banpu shale gas operations

Average local price\*\*

**\$2.41/Mcfe** -60% YoY

Sales volume

**314 Bcfe** 12% YoY

EBITDA\*\*\*

**\$162 M** -85% YoY

Notes: \*As of (or, as applicable, for year end) December 31, 2022; \*\* Average local price = Henry Hub - basis differential; \*\*\* IFRS EBITDA. Significant differences between IFRS and BKV US GAAP EBITDAX include treatment of derivative gains and losses, depletion expense, accretion expense, stock compensation expense, BNAC expenses, equity income, and contingent consideration gains and losses for asset acquisitions

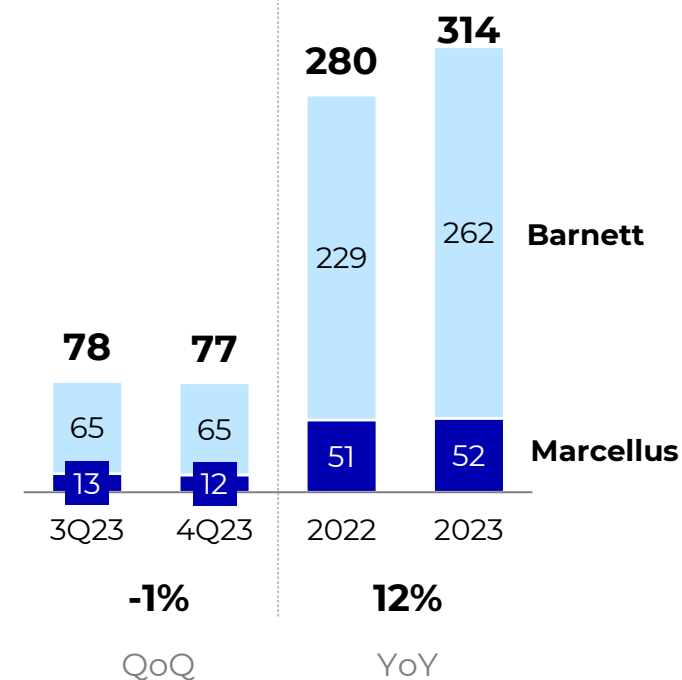
Source: EIA

# Banpu Gas: 4Q23 and FY23 performance

4Q23 EBITDA of \$45 M characterizes our resiliency and ability to survive period of commodity volatility through positive cash flow generation.

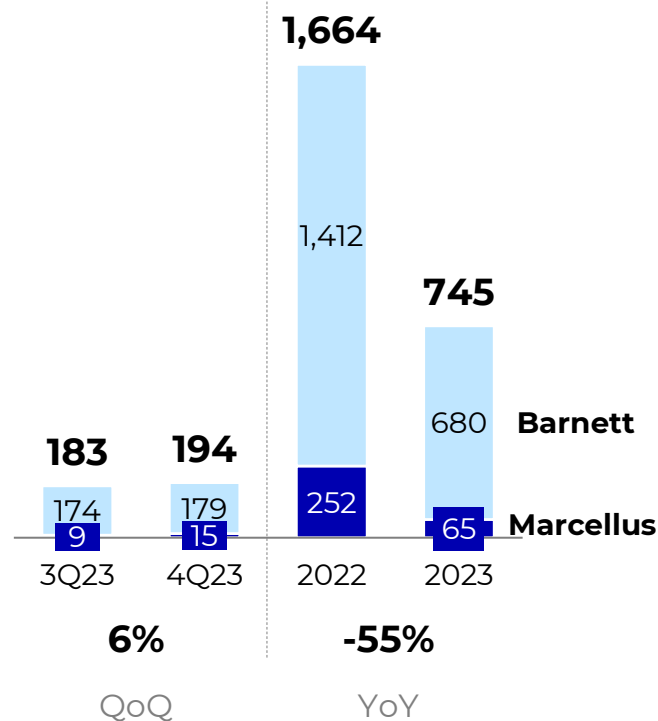
## SALES VOLUMES

Unit: Bcfe\*



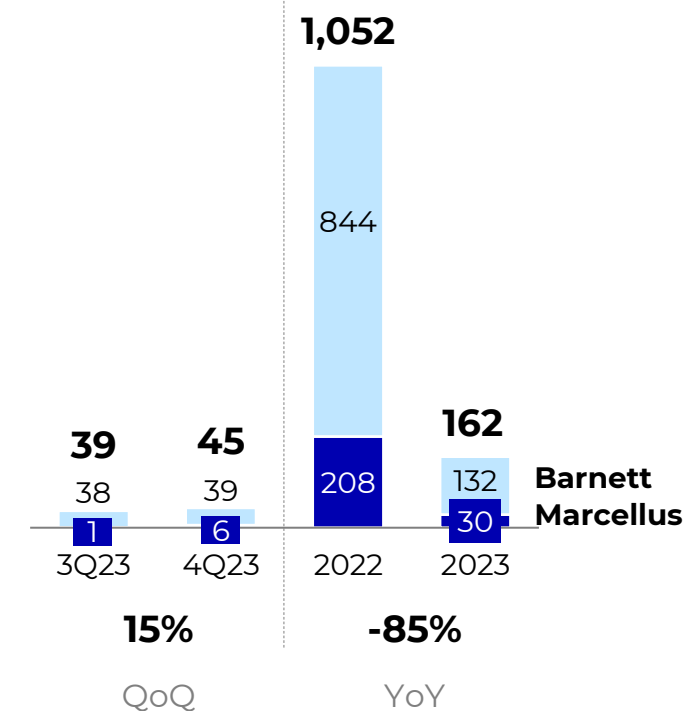
## TOTAL REALIZED REVENUE\*\*

Unit: US\$M



## EBITDA\*\*\*

Unit: US\$M

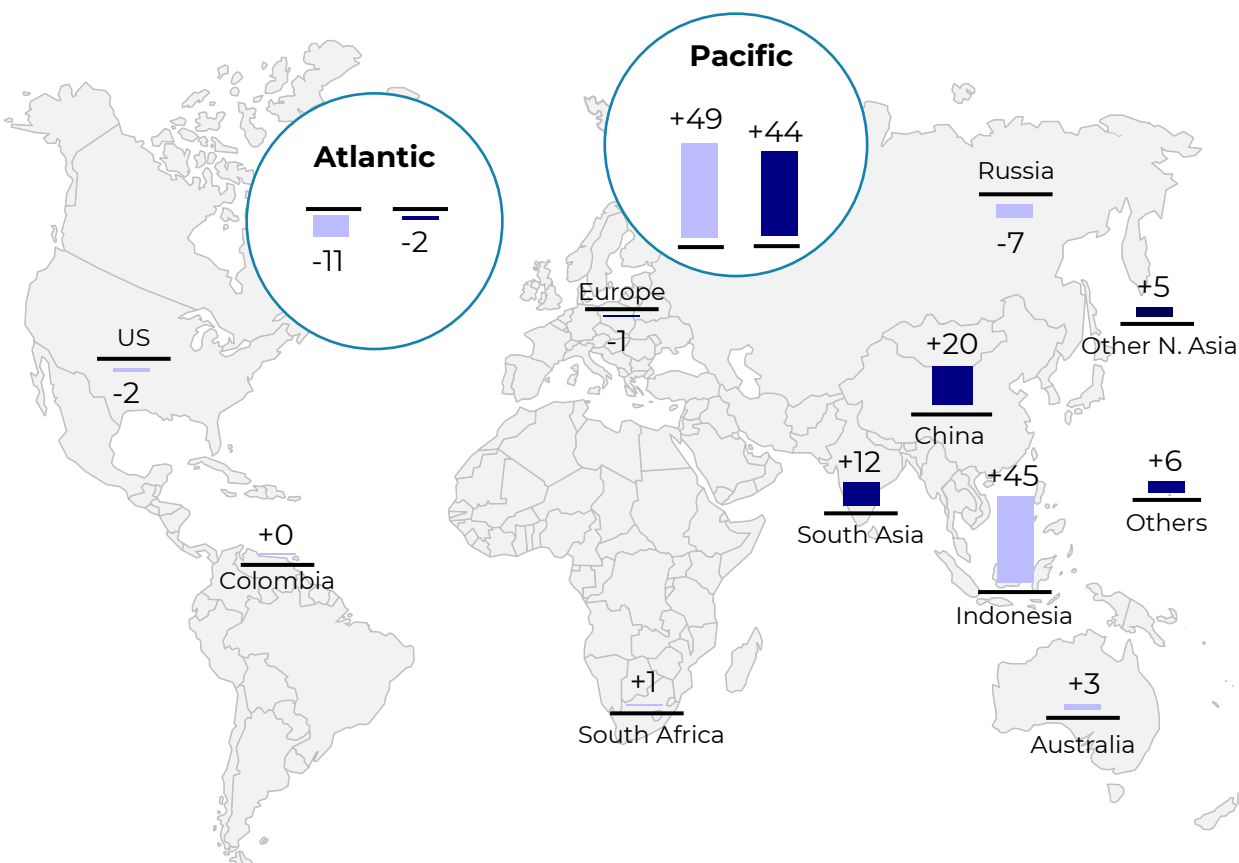


Note: \*Bcfe = Billion cubic feet equivalent; \*\*IFRS total realized revenue. Significant differences between IFRS and BKV total revenues and other operating income include net derivative gains and losses, marketing, non-operated midstream revenues, and others; \*\*\*IFRS EBITDA. Significant differences between IFRS and BKV US GAAP EBITDAX include treatment of derivative gains and losses, depletion expense, accretion expense, stock compensation expense, BNAC expenses, equity income, and contingent consideration gains and losses of asset acquisitions;

# Global thermal coal market

## COAL DEMAND AND SUPPLY CHANGE – 2024e VS 2023

Unit: Mt    ■ Supply    ■ Demand



Note: \*JKT stands for Japan, South Korea and Taiwan

## Demand trends

Seaborne thermal coal imports are expected to reach a new record in 2024, driven by robust demand from China, South Asia, and Southeast Asia. Asia's coal-fired generation capacity is on the rise, surpassing a decline in Europe. Safety concerns present uncertainty over China's domestic coal production.

- **China:** In coastal areas, imported coal is expected to stay competitive amid uncertain domestic supply. The forecast suggests prolonged support for coal burn due to an amplified El Niño influence.
- **India:** Persistent reliance on coal for power and non-power sectors is anticipated. Strong economic growth, a forecast of low hydro output, and domestic coal production lagging overall demand will drive robust imported coal demand.
- **JKT:** Additional coal-fired capacity will support coal burn in 2024, remaining competitive against gas. However, downside risks include increased nuclear generation and economic uncertainty.
- **Europe:** Weak coal market fundamentals, rising renewable output and low gas prices are expected to weigh on coal burn. The coal phase-out plan is likely to regain momentum.

## Supply trends

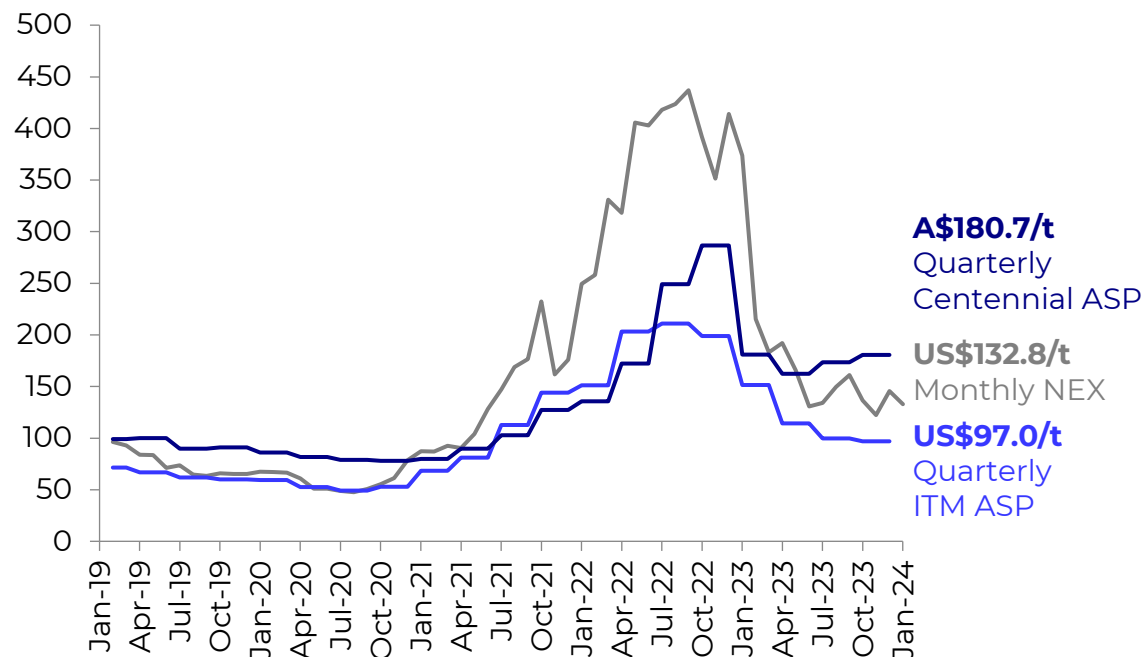
Global thermal coal supply is projected to surpass demand, primarily driven by Indonesia's robust production. The El Niño-induced drought is expected to persist, providing ongoing support to coal production.

- **Indonesia:** Exports are expected to grow further in 2024, driven by strong demand and a significant production forecast. Key miners are eager to expand output and increase market share.
- **Australia:** Anticipated marginal growth in thermal coal exports in 2024. New supply faces challenges due to rising costs and labour shortages.
- **Others:** Russian coal producers are diverting coal to Asia by offering significant discounts to gain market share. Logistic constraints continue to impact South Africa, Colombia, and the US, leading to coal diversion to Asia amid declining European demand.

# Banpu ASPs vs thermal coal benchmark prices

## BANPU ASP VS BENCHMARK PRICES

Unit: US\$/t; A\$/t for CEY



## COMMENTS

- The seaborne premium thermal coal market remained stable throughout 4Q23, with the weekly GCNewc fluctuating within a narrow range of \$120-150 per ton.
- Similarly, the market for lower-quality thermal coal remained stable in 4Q23. ICI2 hovered between \$92-97 per ton, ICI3 within \$79-83 per ton, and ICI4 maintained a narrow range of \$57-62 per ton. Despite increased supply from Indonesia, robust import demand from China in 4Q23 provided significant support to the price levels of lower specification thermal coal market.
- We anticipate a continuation of steady growth in the global seaborne thermal market through 2024, with overall supply and demand dynamics expected to tighten, particularly for lower-mid calorific value (CV) coal due to strong demand from China and India.

NEX\*\* (23 February 2024)

**US\$124.9/t**

ITM ASP\* (4Q23)

**US\$97.0/t**

-3% QoQ

CEY ASP (4Q23)

**A\$180.7/t**

+4% QoQ

ASP domestic (4Q23)

**A\$148.3/t**

+3% QoQ

ASP export (4Q23)

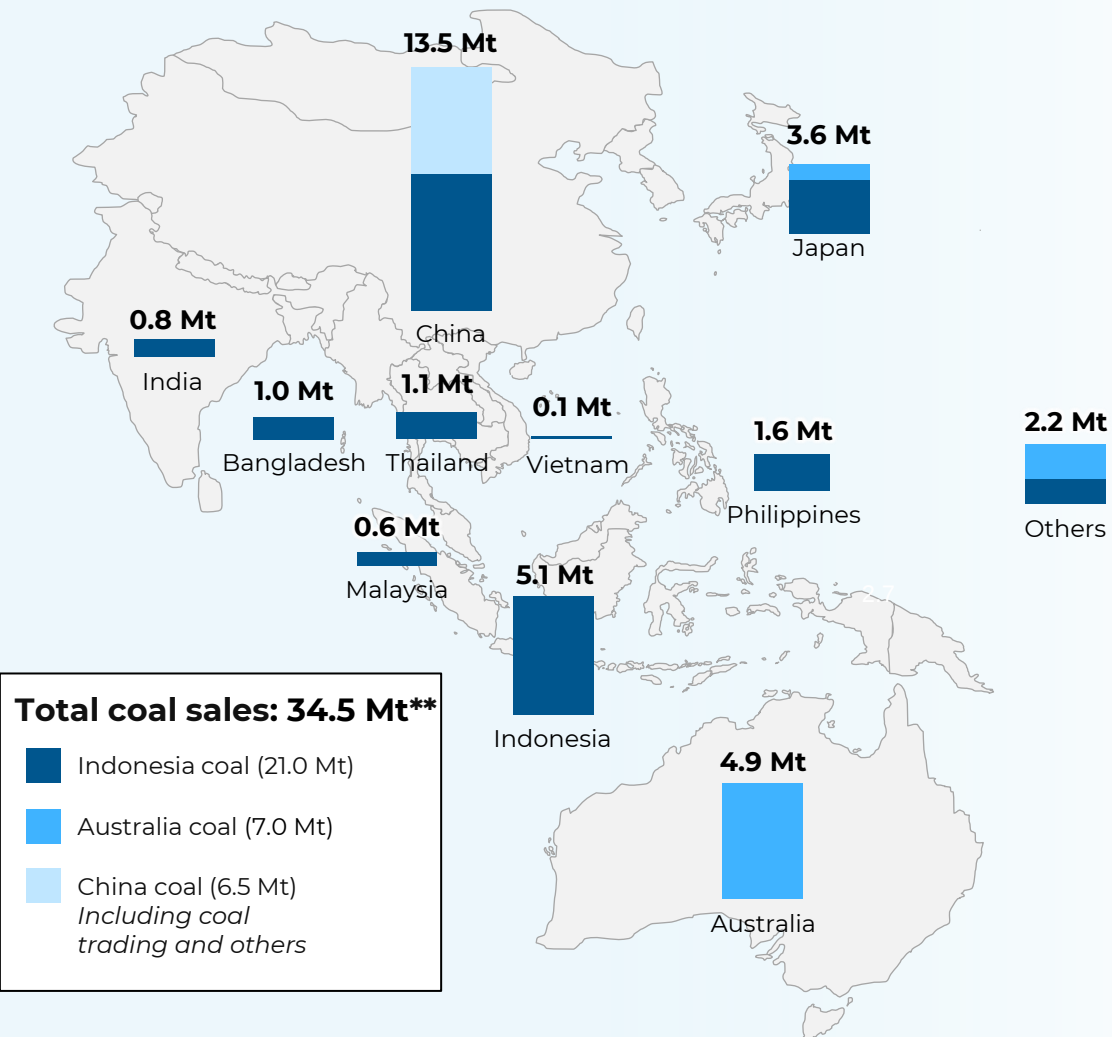
**A\$247.5/t**

-7% QoQ

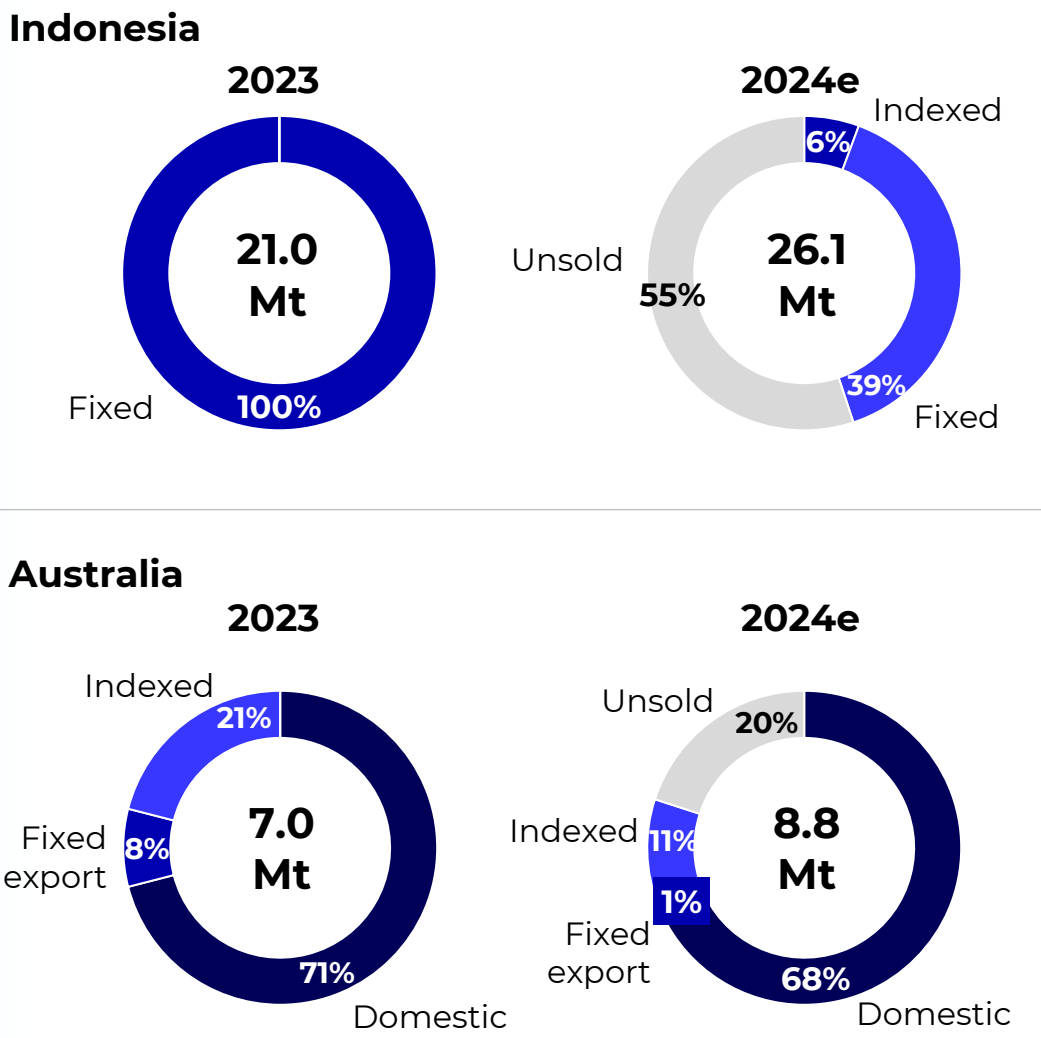
Note: \*Includes post shipment price adjustments as well as traded coal. CEY sales volume 4Q23 : 67% domestic & 33% export, 3Q23 : 76% domestic & 24% export; \*\*The Newcastle Export Index (NEX)

# Banpu Mining: group coal sales and pricing status 2023

## 2023 COAL SALES SOURCE\* – DESTINATION ANALYSIS



## COAL SALES\*\*\* PRICING STATUS



# Banpu Mining: 2023 highlights



Production volume

**34.7 Mt** -2% YoY

Sales volume

**40.3 Mt** -2% YoY

EBITDA

**\$914 M** -66% YoY

Note: Coal reserves at end 2023 and based on 100% basis. CV figures are air-dried basis

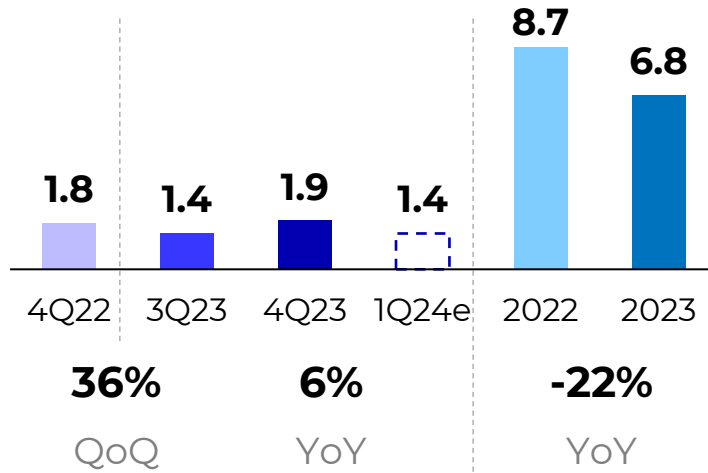
# Banpu Mining: operational summary

## ROM PRODUCTION AND KEY UPDATES

Unit: Mt

### Australia Coal

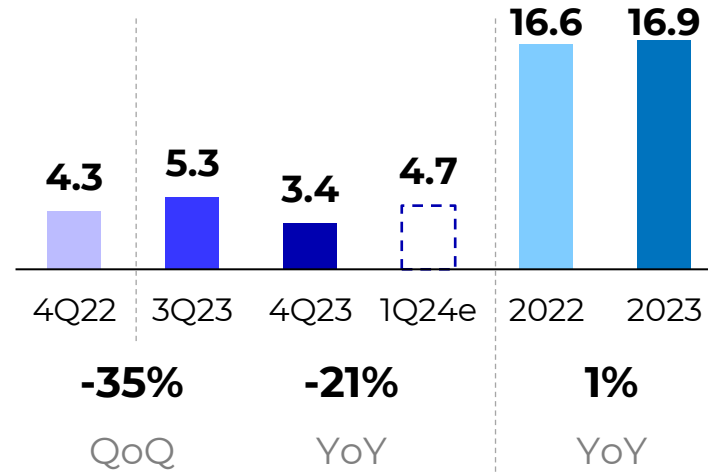
2024 target: 8.0 Mt



- Q4 production achieved the 1.9 Mt target with both Longwall mines operating at full capacity.
- Mandalong's new low-height Longwall continues to deliver enhanced productivity rates.
- Airly increased tonnes through a new roster and higher resourcing.
- 1Q24 production is projected at 1.4 Mt as Springvale is in relocation mode.

### Indonesia coal

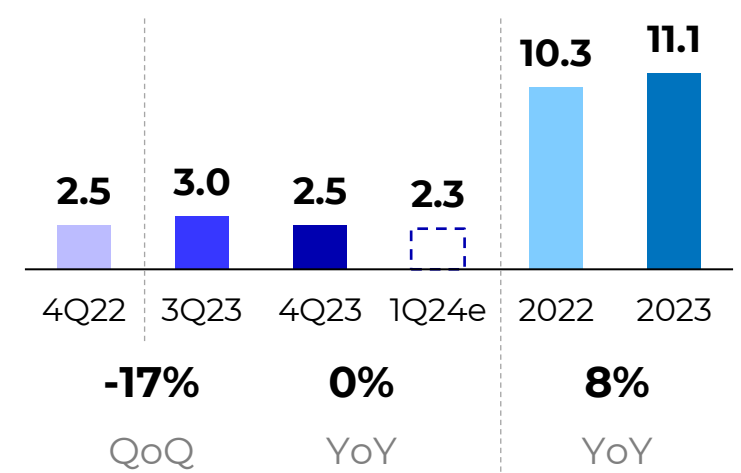
2024 target: 19.5-20.2 Mt



- Production in 4Q23 reached 3.4 Mt, as planned. The total production for 2023 amounted to 16.9 Mt, slightly surpassing that of 2022.
- As a result of mine sequence preparation in 4Q23, production in 1Q24e is targeted at 4.7 Mt, following an increase in production within the Melak cluster.

### China Coal

2024 target: 10.8 Mt

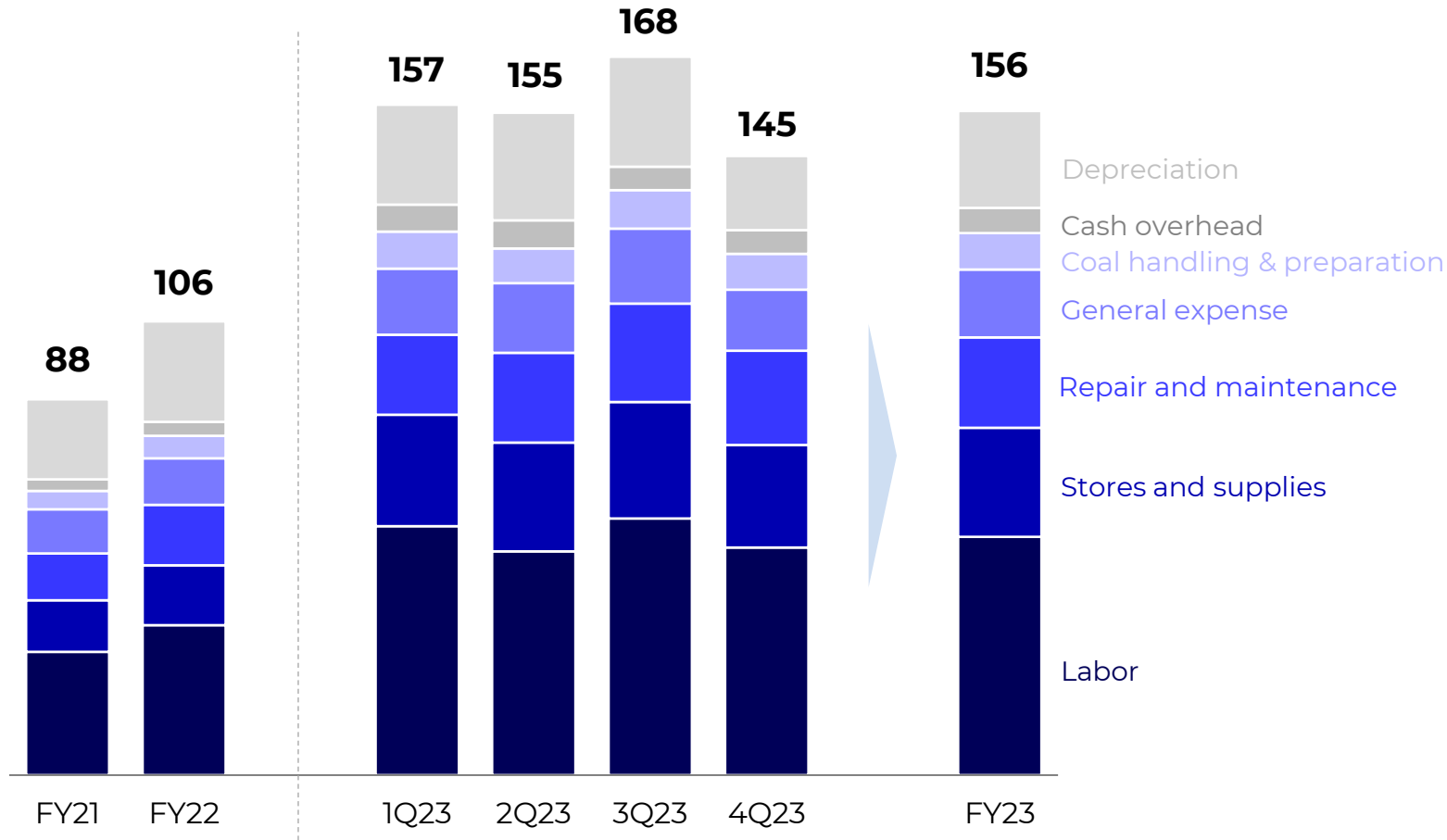


- Gaohe: Continued retreat mining at longwall panels using backfilling and smart technology. The coal price remained stable in 4Q23 due to balanced supply-demand dynamics.
- Hebi: Retreat mining at LTCC3110 occurred from October-November 2, 2023. A test run commenced, and retreat mining of LTCC3205 continued in 4Q23. Operational cost control persisted through improved efficiency in underground roadway development, longwall operations, and pre-degas hole building.

# Banpu Mining: average production cost breakdown – Australia

## AVERAGE PRODUCTION COST BREAKDOWN, AUSTRALIA

A\$/t



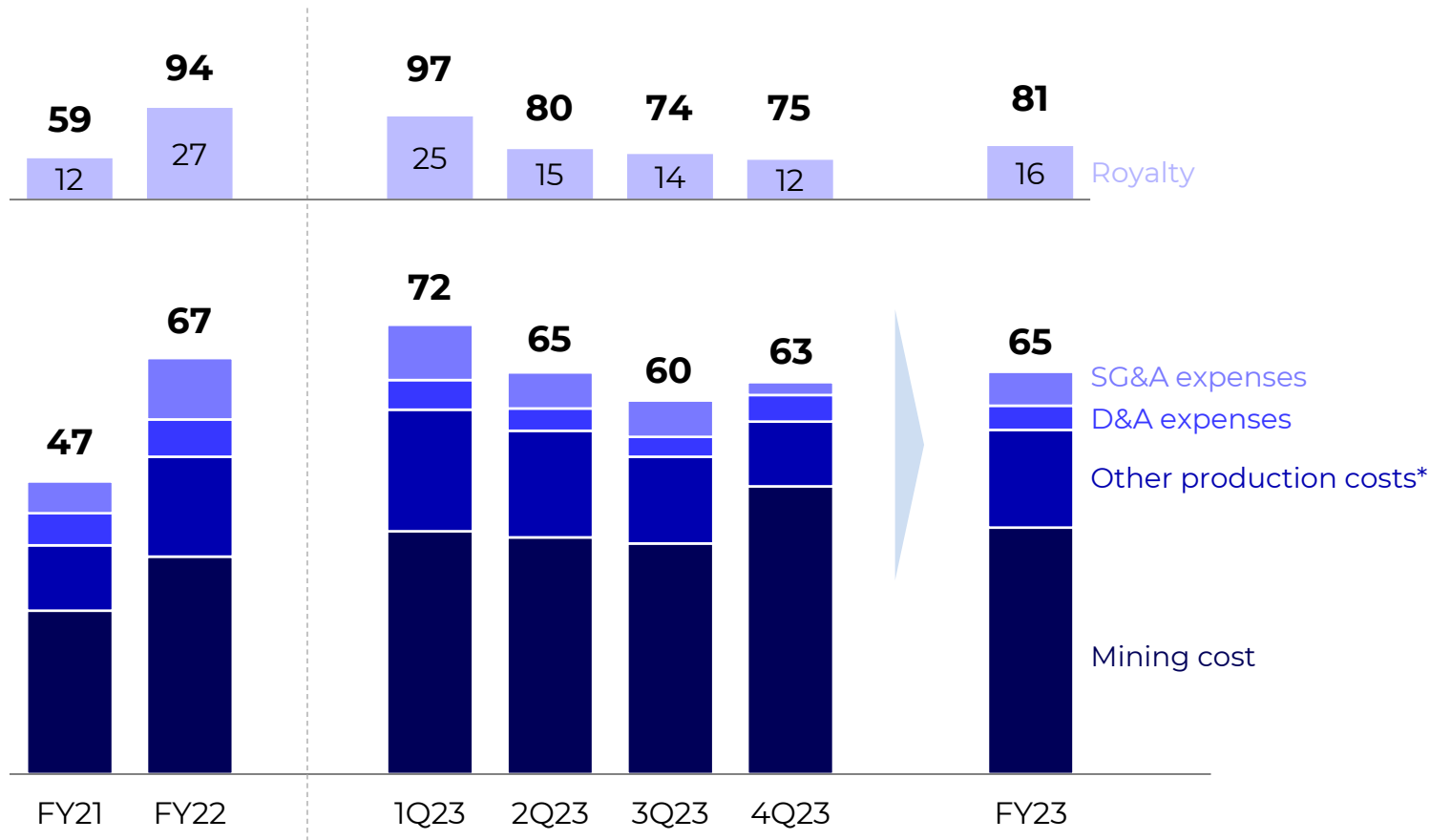
- Production for 4Q23 increased by 35% compared to 3Q23, leading to a reduction of A\$23/t in unit costs.
- Cost-cutting measures remain in place for operating expenses at all sites.
- A balanced approach to capital allocation continues to be a key focus.
- Strategic procurement project is underway to identify cost saving opportunities with major suppliers.

Note: These figures do not include selling, distribution and royalty costs; based on 'sold' production

# Banpu Mining: average total cost breakdown – Indonesia

## AVERAGE PRODUCTION COST BREAKDOWN, INDONESIA

US\$/t



- Total cost, excluding royalty, increased from \$60/t in 3Q23 to \$63/ton in 4Q23 (5% QoQ) mainly due to lower production which leads to higher cost/unit.
- Average total cost for FY23 excluding royalty, was recorded at \$65/t, lower than the total cost in FY22 at \$67/t (-3%YoY).
- 4Q23 royalty decreased from \$14/t in the previous quarter to \$12/t (-13% QoQ), which is aligned with the decreasing of coal benchmark prices.

Note: \*Including repair and maintenance, salaries and allowances, inventory adjustment, others etc.

05

# Energy Generation

# Banpu Energy Generation: 4,878 MW committed capacity

**8 countries**

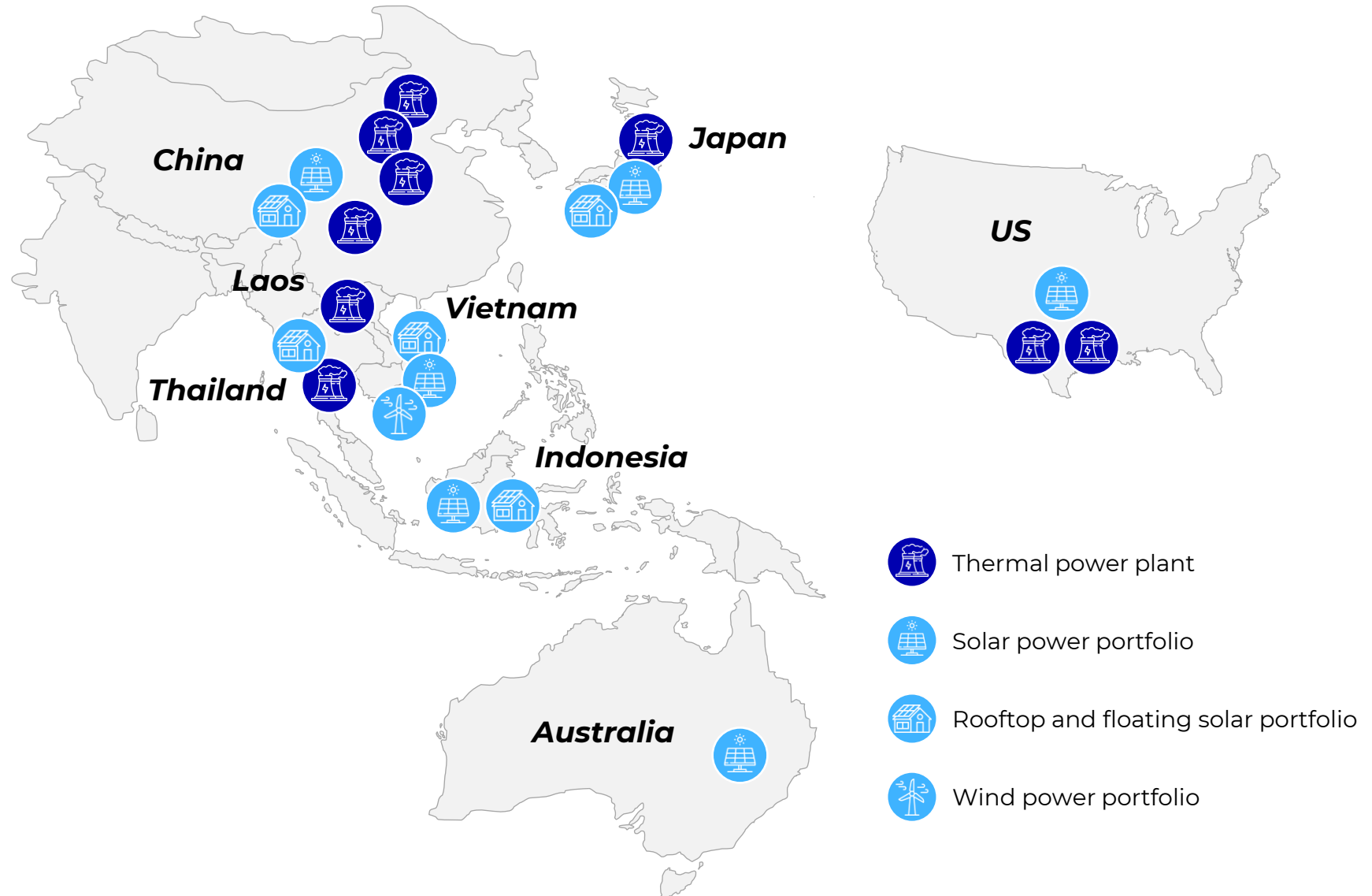
operations across  
the Pacific Rim

**4,008 MW**

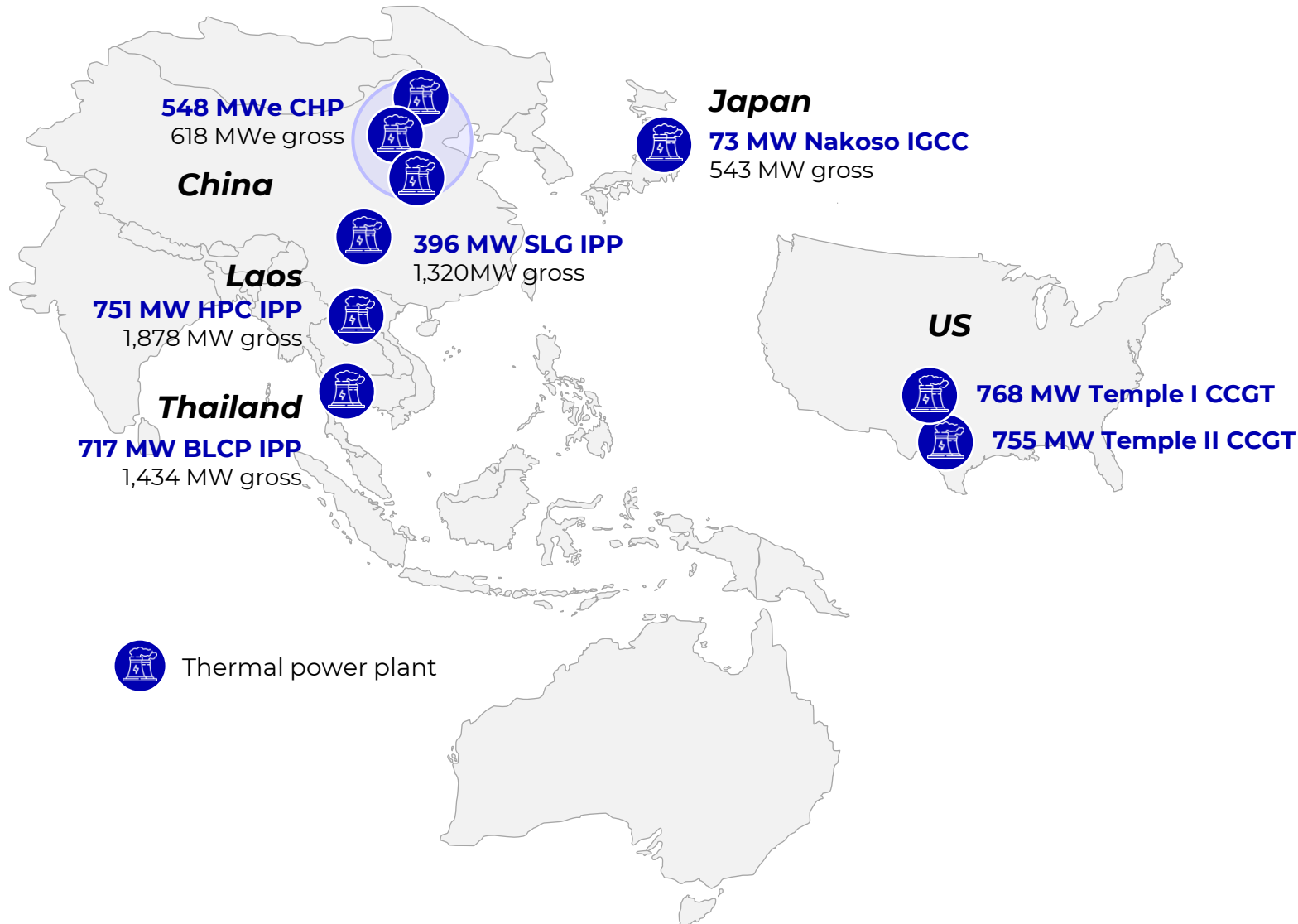
committed thermal  
equity capacity

**870 MW**

committed renewables  
equity capacity



# Banpu Thermal Power: 2023 highlights



Note: MWe is MW equivalent

EBITDA

**\$482 M** +108% YoY

Achieved EAF

**84.9%** at HPC

**87.9%** at BLCP

**83%** at Temple I & II

**n.a.** at Nakoso

# Thermal Power: 2023 updates



## HPC

Completed CAH with smooth and efficient operations; high EAF performance in 2023.

|                    |                 |
|--------------------|-----------------|
| <b>84.9%</b>       | EAF*            |
|                    | -1% YoY         |
| <b>THB 21.5 bn</b> | Revenue         |
|                    | -2% YoY         |
| <b>THB 12.0 bn</b> | EBITDA          |
|                    | -4% YoY         |
| <b>THB 3.0 bn</b>  | Share of profit |
|                    | -18% YoY        |



## BLCP

Completed CAH and benefit from operate outside CAH, with excellent operational management, avoiding unplanned outages.

|                    |                 |
|--------------------|-----------------|
| <b>87.9%</b>       | EAF             |
|                    | +1% YoY         |
| <b>THB 17.9 bn</b> | Revenue         |
|                    | +5% YoY         |
| <b>THB 3.6 bn</b>  | EBITDA          |
|                    | +17% YoY        |
| <b>THB 1.1 bn</b>  | Share of profit |
|                    | +82% YoY        |



## SLG

Improved performance was driven by an increase in power sold due to higher demand and lower coal prices. Furthermore, the replacement of the USD loan with a domestic loan in Sept. 2023, resulted in reduced interest expenses.

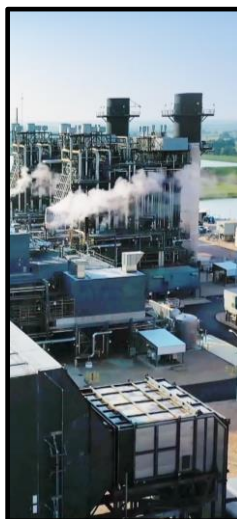
|                  |                 |
|------------------|-----------------|
| <b>5,317 GWh</b> | Net power sold  |
|                  | +20% YoY        |
| <b>RMB 21 M</b>  | Share of profit |
|                  | +RMB 93 M YoY   |



## China CHP

Profit improvement resulted from effective cost control, which led to lower coal costs and, consequently, higher margins.

|                   |                 |
|-------------------|-----------------|
| <b>RMB 1.3 bn</b> | Revenue         |
|                   | -3% YoY         |
| <b>RMB 159 M</b>  | EBITDA          |
|                   | +RMB 158 M YoY  |
| <b>RMB 45 M</b>   | Share of profit |
|                   | +RMB 110 M YoY  |



## Temple I & II

The Temple II acquisition, supported by a higher spark spread, resulted in successful operational results.

|                  |                   |
|------------------|-------------------|
| <b>83%</b>       | EAF               |
|                  | +0% YoY           |
| <b>5,415 GWh</b> | Net generation    |
| <b>USD 637 M</b> | Revenue           |
|                  | +27% YoY          |
| <b>USD 73 M</b>  | Share of profit** |
|                  | +236% YoY         |



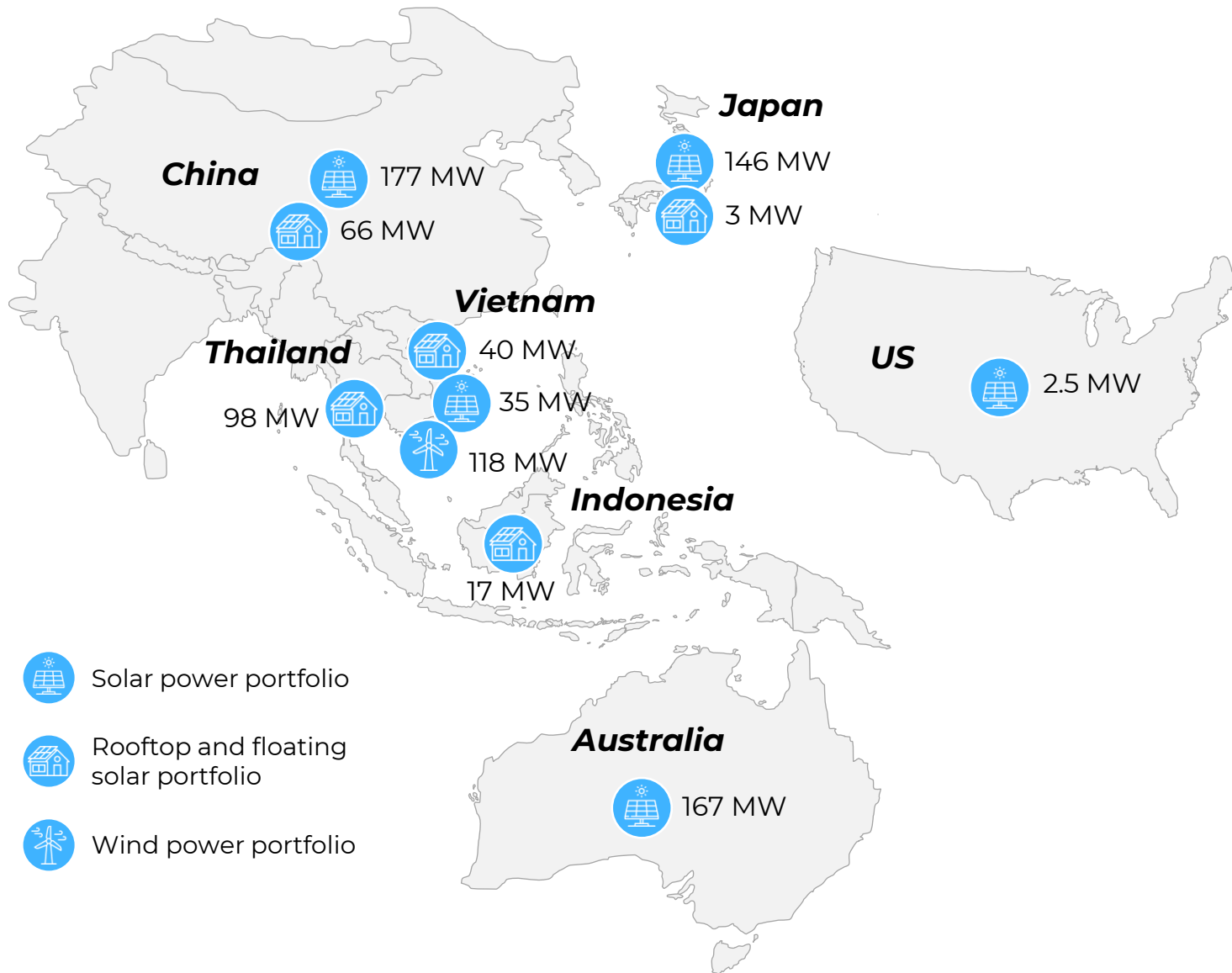
## Nakoso IGCC

In 2023, the plant plans a temporary closure for equipment adjustments during its early operations to ensure long-term reliability and sustainability. All maintenance works are on schedule.

|                    |                |
|--------------------|----------------|
| <b>n.a.</b>        | EAF            |
| <b>n.a.</b>        | Net generation |
| <b>(THB 150 M)</b> | Share of loss  |

Note: \*Equivalent Availability Factor (EAF) is a percentage of a given operating period in which a generating unit is available without any planned and unplanned shutdown or deratings;  
\*\*Includes USD 145 M loss on derivatives; \*\*\* Recognized Temple II since July 2023

# Banpu Renewable Power: diversified Asia-Pacific portfolio



**870 MW**

committed renewables  
capacity across Asia-Pacific

Committed capacity

**527 MW** solar  
power

**225 MW** rooftop and  
floating solar

**118 MW** wind  
power

# Renewable Power: 2023 updates



## China Solar

High power sold led by better irradiation.

|                  |                                 |
|------------------|---------------------------------|
| <b>15%</b>       | Avg. capacity factor<br>+1% YoY |
| <b>230 GWh</b>   | Power sold<br>+1% YoY           |
| <b>RMB 147 M</b> | EBITDA<br>-3% YoY               |
| <b>RMB 49 M</b>  | Profit contribution<br>-4% YoY  |



## Japan Solar

Good irradiation has contributed to a favorable capacity factor and increase in power sold YoY.

|                   |                                 |
|-------------------|---------------------------------|
| <b>13%</b>        | Avg. capacity factor<br>+1% YoY |
| <b>222 GWh</b>    | Power sold<br>+5% YoY           |
| <b>JPY 1.8 bn</b> | Cash distribution<br>+47% YoY   |



## Vietnam Wind

### El Wind Mui Dinh

|                    |                                 |
|--------------------|---------------------------------|
| <b>30%</b>         | Avg. capacity factor<br>+7% YoY |
| <b>98 GWh</b>      | Power sold<br>+27% YoY          |
| <b>(USD 0.8 M)</b> | Share of loss<br>+1 M YoY       |



## Australia Solar

Favorable weather conditions leading to an increase in both capacity factor and power sold.

|                     |                                 |
|---------------------|---------------------------------|
| <b>21%</b>          | Avg. capacity factor<br>+3% YoY |
| <b>223 GWh</b>      | Power sold<br>+15% YoY          |
| <b>(AUD 20.7 M)</b> | Share of loss*<br>+50% YoY      |



## Vietnam Solar

Nhon Hai Solar demonstrated a consistent capacity factor and power sold.

|                  |                                 |
|------------------|---------------------------------|
| <b>17%</b>       | Avg. capacity factor<br>+1% YoY |
| <b>51 GWh</b>    | Power sold<br>+76% YoY          |
| <b>USD 0.7 M</b> | Share of profit<br>+0.5 M YoY   |

## Vietnam Wind

### Vin Chau project

- Completed construction and commissioning activities
- On process of COD documentation with the relevant authorities

Note: Banpu has 100% shareholding in Banpu NEXT

\*Includes AUD 17.2 M of loss on derivatives



# Energy Technology

# Energy technology: current position and future targets



# Energy technology: 4Q23 rooftop and floating solar updates



## Solar: rooftop & floating

### ACCELERATING DEVELOPMENTS ACROSS BANPU GEOGRAPHIES

#### THAILAND

**98 MW**

Total committed capacity

New contract signing with Betagen carport and rooftop and Karoon Farm Co., Ltd. for a total capacity of 2 MW in 4Q23.

#### CHINA

**66 MW**

Total committed capacity

Committed capacity of solar rooftop project at Zhengding CHP has the potential to increase to 167 MW by 2023. The current operating capacity is 12.9 MW.

#### VIETNAM

**40 MW**

Total committed capacity

Committed capacity of solar rooftop project for Solar ESCO, with a current operating capacity of 13.3 MW.

#### INDONESIA

**25 MW\***

Total committed capacity

IBP has signed additional solar rooftop PPA of 9 MWp in 4Q23. Currently, the total installed capacity is approximately 7 MW.

# Energy technology: 4Q23 battery and ESS solutions updates (cont'd)



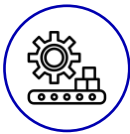
## BANPU NEXT AND SVOLT ENERGY (THAILAND) SIGN A NEW STRATEGIC COOPERATION FOR THE DEVELOPMENT OF ENERGY STORAGE AND RELATED BATTERY BUSINESSES



The upgraded strategic partnership will extend across the battery value chain, from upstream cell production to downstream segments such as energy storage systems, while promoting circular economy through the exploration of battery recycling.

### STRATEGIC DIRECTION

‘Become a leading lithium-ion battery player in Thailand and Southeast Asia’



Battery cells



Energy storage systems



Battery recycling

### CURRENT STRATEGIC PLANS

#### Feasibility studies

For energy storage system manufacturing facilities in Thailand

#### 2026

Expected COD of battery cell production in Thailand

#### Future market expansion

With business plans for the ASEAN region, Japan, Australia, and North America

# Energy technology: 4Q23 battery and ESS solutions updates



## Battery & ESS solutions

### COMMENCEMENT OF COMMERCIAL OPERATIONS OF BANPU NEXT AND SVOLT ENERGY (THAILAND)'S BATTERY PACK FACTORY



**28<sup>th</sup> Feb. 2024**

Factory COD

**2.0 GWh**

Committed production capacity

**60,000 units**

Annual production output

#### FACTORY PROGRESS

- Main factory renovation and energy facility have been completed, with pending office renovation.
- Trial production for BA14, BA17, BM13, BV48 C samples has completed, with a scheduled trial production of 240 packs for BM13 and BA14 in February, aligning with customer demand.

### BANPU NEXT AND SVOLT ENERGY (THAILAND) SIGN A NEW STRATEGIC COOPERATION FOR THE DEVELOPMENT OF ENERGY STORAGE AND RELATED BATTERY BUSINESSES

The upgraded strategic partnership will extend across the battery value chain, from upstream cell production to downstream segments such as energy storage systems, while promoting circular economy through the exploration of battery recycling.

### 'Become a leading lithium-ion battery player in Thailand and Southeast Asia'



Battery cells

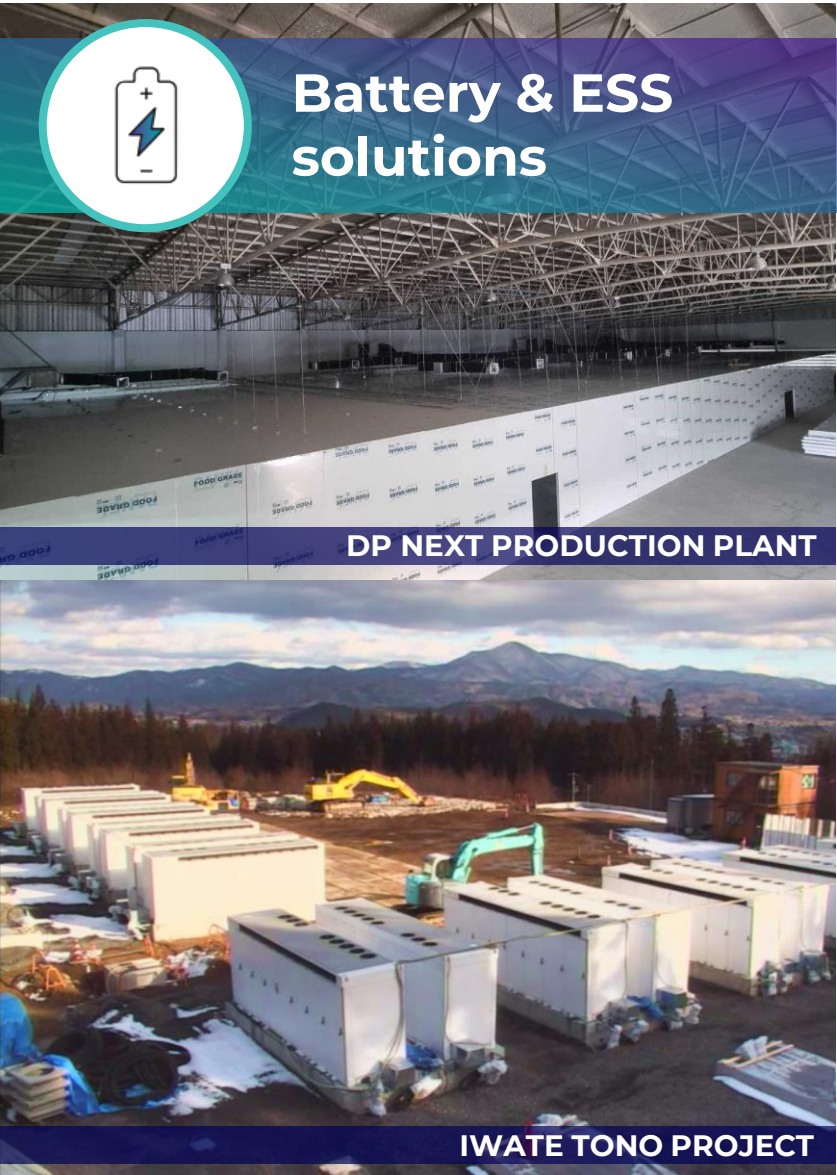


Energy storage systems



Battery recycling

# Energy technology: 4Q23 battery and ESS solutions updates (cont'd)



## Battery & ESS solutions

DP NEXT PRODUCTION PLANT

IWATE TONO PROJECT

### DURAPOWER PHASE 2 EXPANSION OF 2 GWh



Two manufacturing lines are scheduled to commission by Dec'24, with the third to follow in 2025 to meet customer requirements.

**\$102 M**

Total investment

**20 major projects**

across the Asia Pacific and Europe

#### STRATEGIC FOCUS SEGMENTS:



Mobility



Marine



Specialty



Stationary

### DP NEXT PRODUCTION PLANT (AMATA CITY, CHONBURI)



**1.0 GWh**

Production capacity

**c.\$40 M (THB 1.4 bn)**

Total investment

**3Q24**

Expected COD

**70%**

Banpu NEXT shareholding

**60% completed**

Steel construction progress, with remaining work for wall mounting, installations and decoration

**3 customers**

For battery supply and subsequent purchase orders

### IWATE TONO PROJECT



**c.\$17 M (JPY 2.6 bn)**

Total investment

**2Q25**

Expected COD

**75%**

BJP shareholding

**87%**

Construction progress (Jan. 31<sup>st</sup>)

#### PRJOECT UPDATES

Phase 2 of the construction of extra-high voltage electric equipment and the substation was halted during the snow season (Dec'23-Feb'24)

# Energy technology: 4Q23 e-mobility updates



## E-mobility

### CONTINUOUS DEVELOPMENTS IN EVOLT TECHNOLOGY WITH NEW PROJECTS AND CHARGING NETWORK EXPANSION



**23.81%**

Current shareholding position

**711 units**

Installed public chargers

#### RECENT PROJECTS



Awarded for GAC AION home chargers



Awarded from MQDC for Mulberry Groove Condo



Awarded for Honda home chargers



Won the bid for Tesla Supercharger installation of 14 units at Central Pattaya



Awarded from Shell to install DC Charger station

### BEYOND GREEN RECENT DEPLOYMENTS



**39.2%**

Current shareholding position  
(Increased from 30.0% in 2Q23)

**22 branches**

Growth from 6 branches at the end of 2021

#### NEW TEMPO 2 MODEL DELIVERIES

- 30 carts delivered to the Burapaha Golf Course in Chonburi, with plans to ship another 120 units in Nov.
- 2 carts delivered to the Buddhachinnarat Hospital in Phitsanulok, with additional trailer seats
- 40 carts delivered to the Athitaya Golf Course in Kanchanaburi, along with 2 New Villager 8-seat carts

#### OTHER DELIVERIES

- One cart of the New Tempo 4-seat model to Pro Bike Company Limited in Nakhon Ratchasima
- One cart of the New Villager 6-seat model to San Sai Luang Municipal Offices in Chiang Mai

# Energy technology: 4Q23 e-mobility updates (cont'd)



## E-mobility

### ACCELERATING RIDESHARING NETWORK EXPANSION

**muvmi**

**9 million+**

Total number of passengers

**600 e-tuktuks**

In operation

**154 chargers**

Deployed in Bangkok

**12 servicing locations**

Across Bangkok

**Over 45,000 pick ups**

MuvThing deliveries, ranging from daily necessities to personal luggage

### CONTINUOUS DEVELOPMENT IN HAUP CAR WITH NEW PROJECTS

**HAUP**

**300k users**

Total registered users

**1,500+ Vehicles**

In operation (ICE & EV)

**600+ sharing locations**

Across Bangkok

### RECENT PROJECTS

- Expanded exclusive services including airport fast track & limousine to capture tourism market
- Collaboration with Bua Travel & Car Rental to provide car-sharing services in 4 key airports (Suvarnabhumi, Don Mueang, Phuket, Chiangmai)
- Partnership with Trip.com to attract higher customer base from increasing number of Chinese tourists

# Energy technology: 4Q23 EMS and energy trading updates



## Energy management



### ENERGY EFFICIENCY IMPROVEMENT THROUGH BANPU NEXT ECOSERVE

**BANPU**NEXT  
**EcoServe**

BanpuNEXT EcoServe, a wholly-owned subsidiary of BanpuNEXT, specializes in Energy Efficiency Improvement solutions under the ESCO model, offering comprehensive investment and O&M packages with guaranteed energy efficiency for commercial and industrial clients.

**25 Contracts**

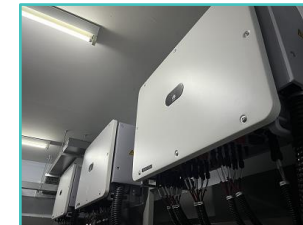
Including BOOT\*, Solar PPA, and IFM\*\* contracts

**2,800 kW**

Air compressor management

**21,500 RT\*\*\***

Chilled water management



## Energy trading



### IMPLEMENTED AN ADVANCED MARKETING AND SALES STRATEGY, INTEGRATING MARKET-DRIVEN PRICING STRUCTURES AND SECURING SUPPLY AGREEMENTS THROUGH A COMPETITIVE TENDERING PROCESS

**760 GWh**

2023 annual sales

- 61% of total sales are market-linked price products
- Remaining sales are fixed-price contracts obtained through tendering (hedged to minimize potential risks)

**658 clients**

From public and private sectors in 8 utility grid areas.

(increasing from 470 clients in 3Q23)

BPPTGK has also increased its involvement in short-term and transmission rights trading to mitigate the risk of sales imbalances between utility grid areas.



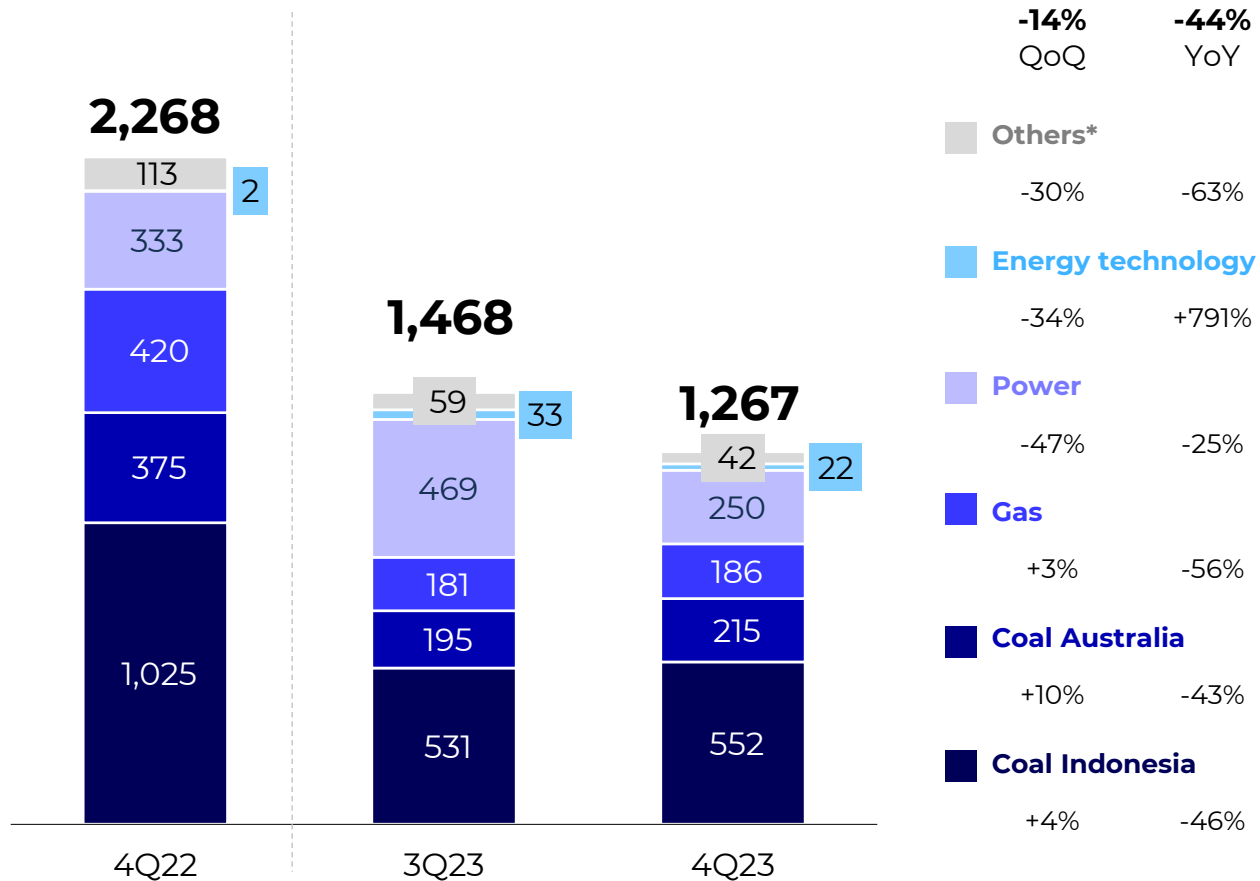
07

# Financial Summary

# Banpu consolidated sales revenues – 4Q23 and FY23

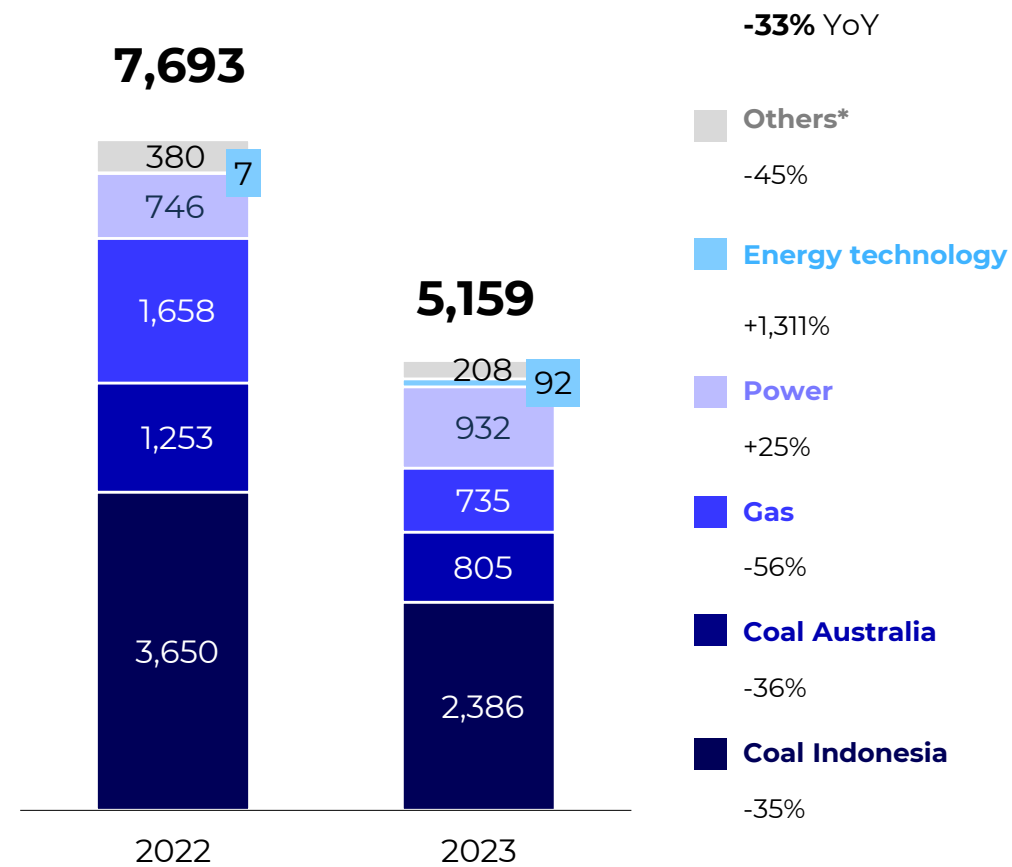
## Consolidated sales revenue, by quarter

USD million



## Consolidated sales revenue, by year

USD million

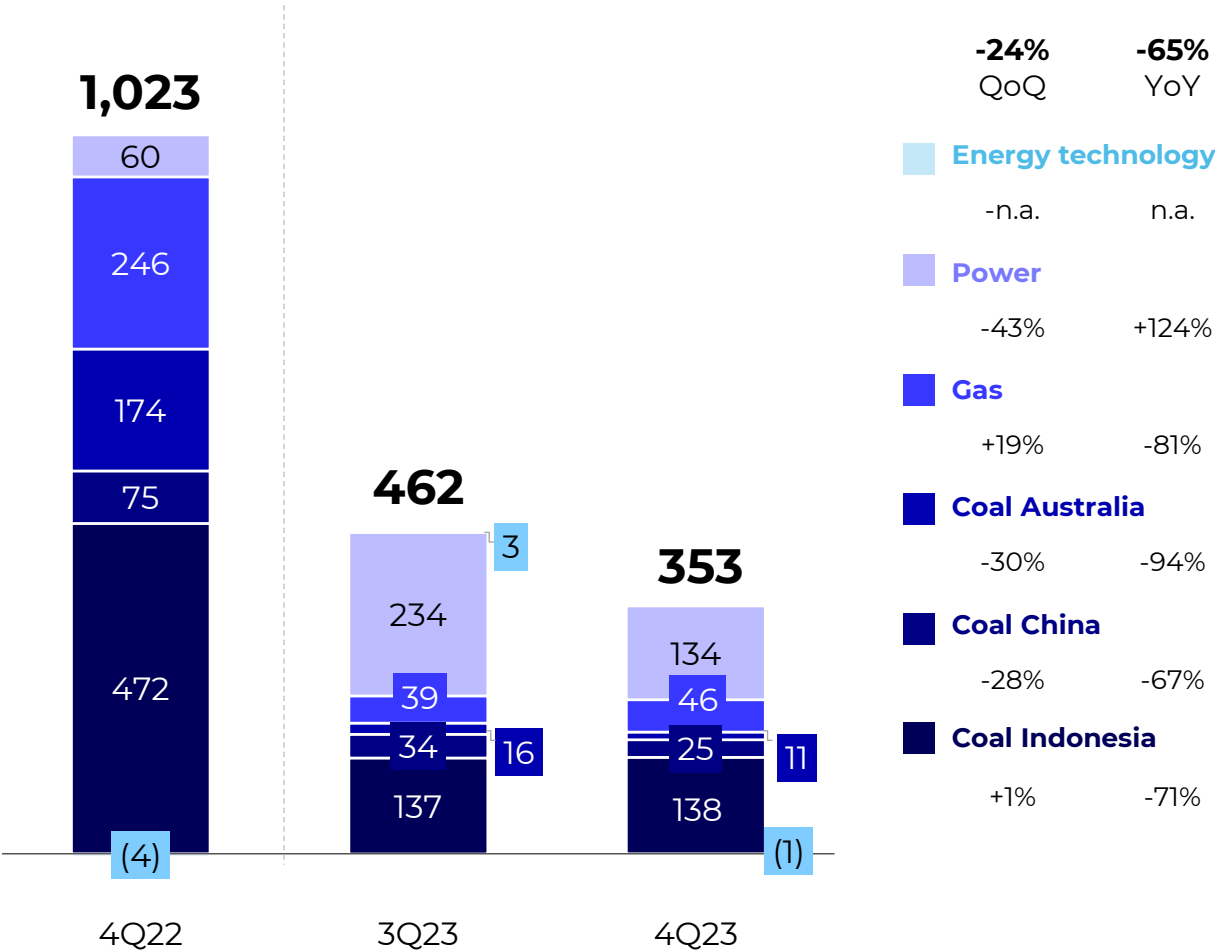


Note: \*Revenue from others includes coal trading, and other businesses

# Banpu consolidated EBITDA– 4Q23 and FY23

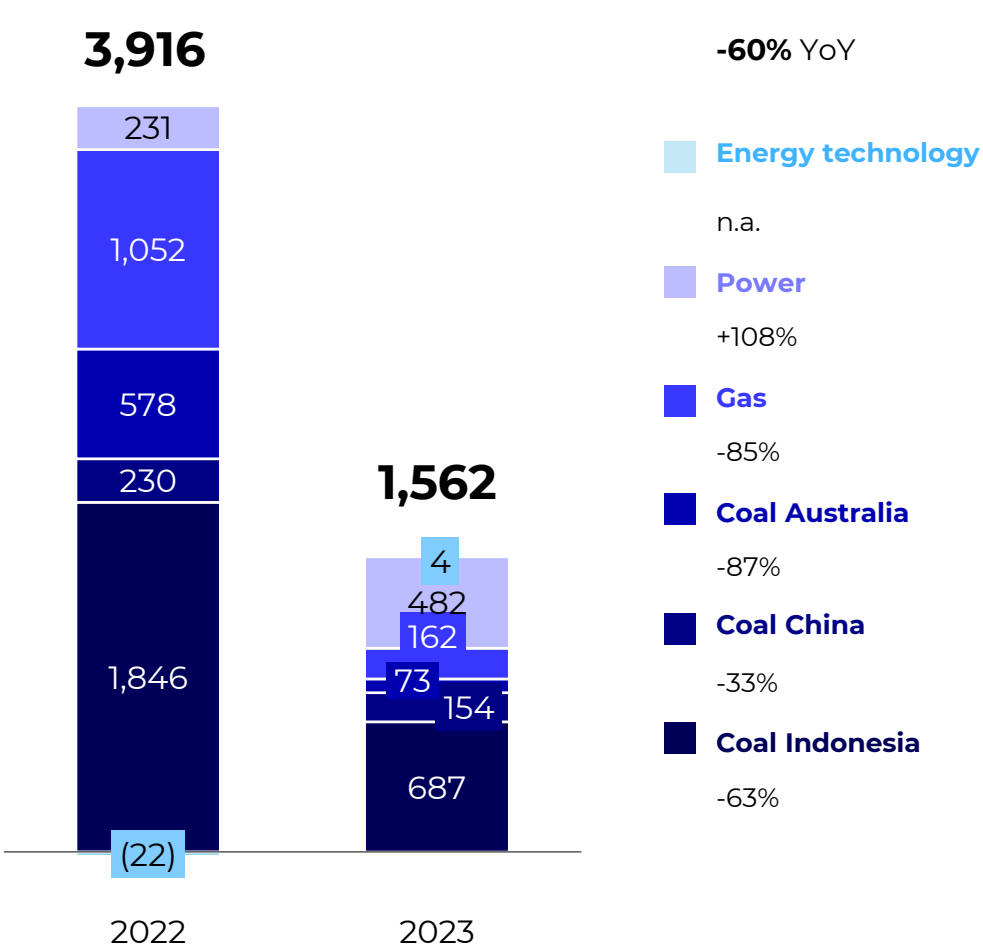
## Consolidated EBITDA, by quarter

USD million



## Consolidated EBITDA, by year

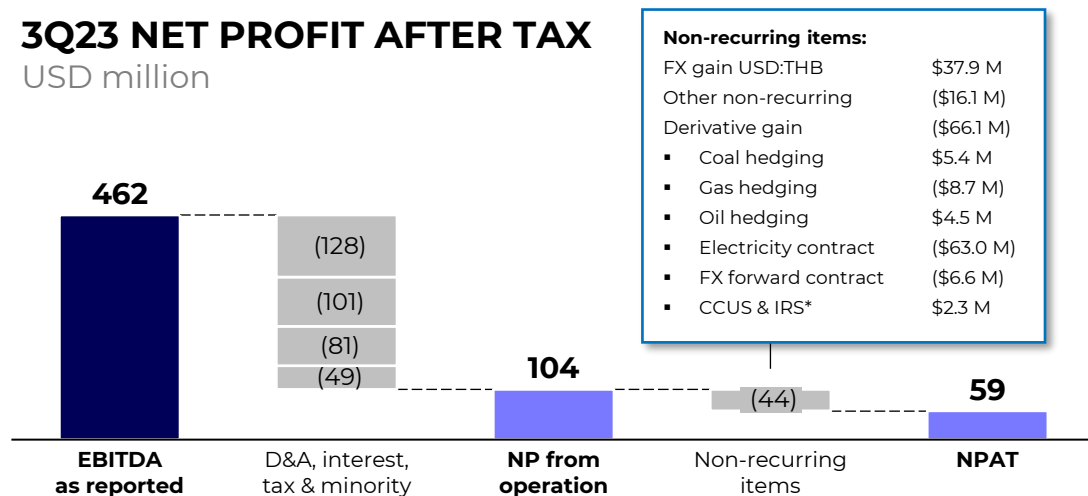
USD million



# Banpu consolidated NPAT – 4Q23 and FY23

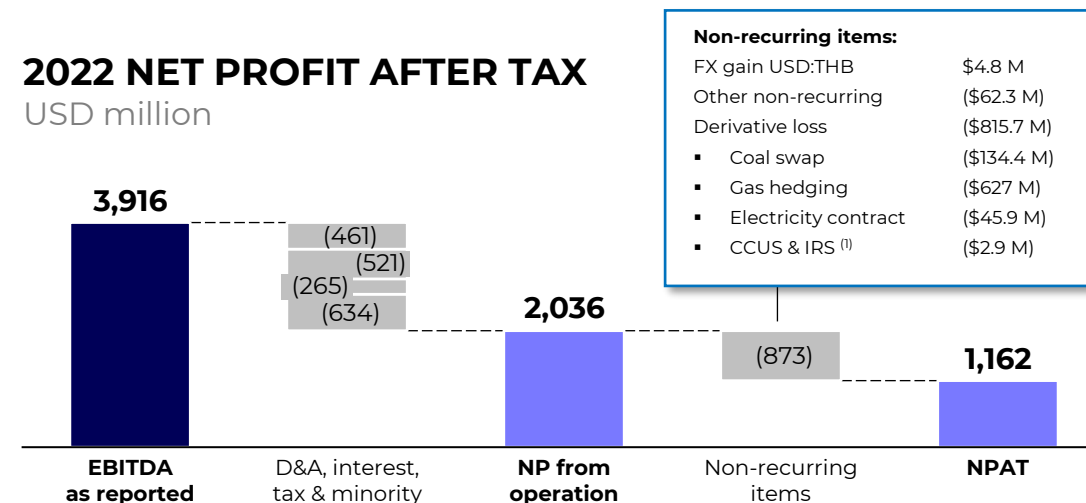
## 3Q23 NET PROFIT AFTER TAX

USD million



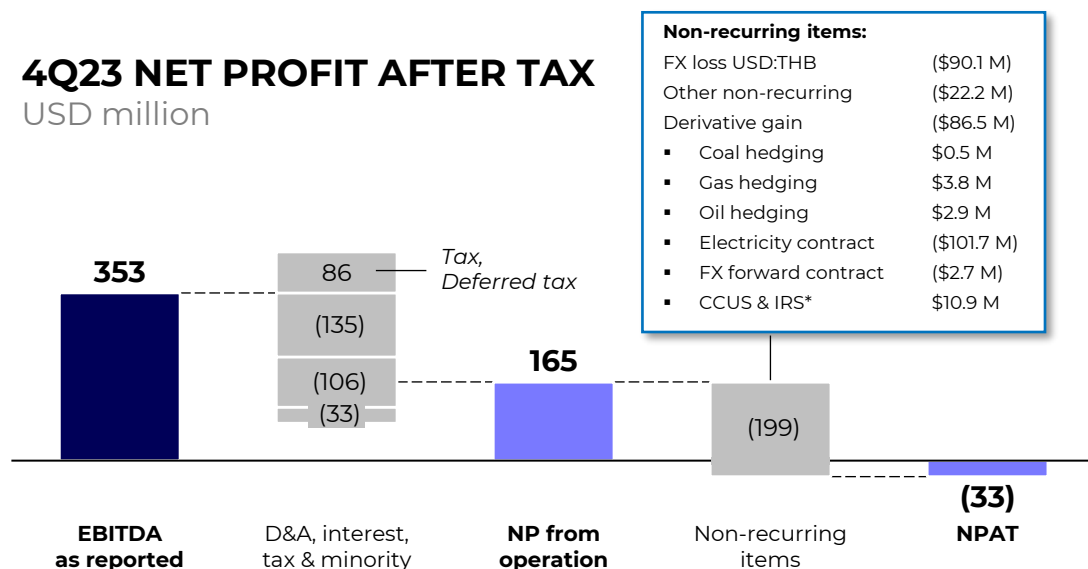
## 2022 NET PROFIT AFTER TAX

USD million



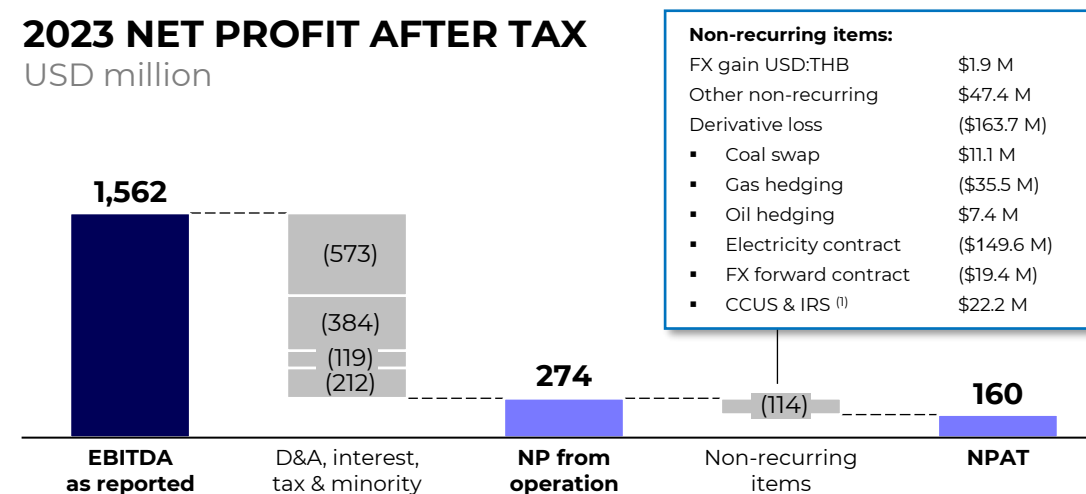
## 4Q23 NET PROFIT AFTER TAX

USD million



## 2023 NET PROFIT AFTER TAX

USD million



# Appendix

# Banpu: ESG leadership and credit rating recognition

## BANPU ESG RATINGS



### A

rating for three consecutive years for demonstrating resiliency towards long-term ESG risks and excellent risk management and mitigation relative to peers.

Member of  
**Dow Jones  
Sustainability Indices**  
Powered by the S&P Global CSA

### Awarded since 2014

Recognized as a constituent of DJSI for conducting business with the highest ESG standards.



### Awarded since 2015

Recognized in THSI for sustainable operations and responsible investment principles.



### Honor since 2018

Highest distinction in SET's Sustainability Excellence Award for at least 4 consecutive years.



### AAA

rating awarded by the SET ESG Ratings for strong ESG disclosures, including environmental management practices and interactions with key stakeholders.



### 5 stars & 5 coins

for the CGR Checklist 2023 from the Thai Institute of Directors Association (IOD) and the AGM Checklist 2023 from the Thai Investors Association (TIA), respectively.



### Sustainability Disclosure Award 2022

from Thaipat Institute for consistent and excellent conduct of ESG principles.



### ASEAN Asset Class

Awarded in 2021 ASEAN Corporate Governance Scorecard for excellent corporate governance.

## CREDIT RATINGS



### Best Public Company of the Year 2023 in the SET & Best Company of the Year 2023 in the Resources Industry

Awarded by Money & Banking Magazine for Banpu's exceptional ability to effectively manage business and organization.



### A+ Credit rating

with a **'stable'** outlook on the company and senior unsecured debentures reflecting the company's stable business growth.

# Banpu: ESG recognition across the subsidiaries



## Responsibly Sourced Gas (RSG) Gold Rating Certification

BKV's NEPA wells and facilities were awarded with TrustWell Gold accreditation for operational excellence, safety, and environmental stewardship, allowing BKV to market and sell certified RSG to the market.

Gold accreditation is awarded to top 25% most responsible gas operators by Project Canary, a leading and widely regarded 3<sup>rd</sup> party certification company.

The certification was awarded to 100% of BKV's NEPA production and a portion of BKV's Barnet production in 2022.



## Best Non-Financial Sector Award

Awarded at the 14th IICD Award in 2023 for the continued commitment and performance towards corporate governance.



## Platinum Plus & Green Elite Awards

Awarded at the 2023 Corporate Emission Transparency Awards for transparency and consistency in emission reporting.



## Golden Trophy

Awarded at the TOP CSR Awards 2023 after maintaining the 5-Star Trophy for three consecutive years, along with a TOP Leader on CSR Commitment awarded to Mr. Mulianto, President Director at ITM.



## ESG EXCELLENCE

Established ESG Committee in March 2023 to supervise ESG targets and performance



**5th Year**  
Listed on THSI



**Commended Sustainability Award**  
Awarded by SET in 2023



**AAA rating**  
Awarded by SET ESG Ratings



**5 Stars & 5 Coins**  
Awarded by IOD and TIA



**ASEAN Asset Class**  
from 2021 ASEAN Corporate Governance Scorecard

# Banpu ESG: environmental stewardship and commitment to the SDGs

SUSTAINABLE DEVELOPMENT GOALS

2030

## BANPU COMMITMENT

In accordance with the UN Sustainable Development Goals (SDGs), Banpu has integrated 7 goals with commitment to long-term targets.



# Banpu: 'integrated energy solutions' 2023

## ENERGY RESOURCES

### Shale Gas



**892** MMcfed\*  
Net production

## ENERGY GENERATION

### Renewable Power



**645** MW  
Committed capacity

## ENERGY TECHNOLOGY

### Rooftop & Floating Solar



**225** MW  
Committed capacity

### Mining



**34.5** Mt  
Coal sales

### Thermal Power



**4,008** MW  
Committed capacity

### Clean Energy Tech



**1.0** GWh (100% basis)  
Li-ion batteries



**E-mobility services**  
**E-mobility solutions**



**Smart Cities &**  
**Energy Management**



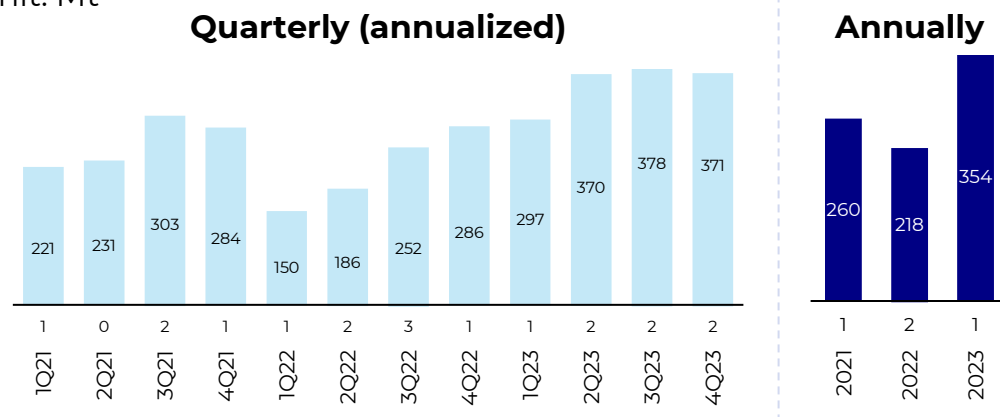
**760** GWh  
Electricity trading

Note: \*Average for nine months ended 31<sup>st</sup> December 2023

# China: domestic supply tightness boosting imports

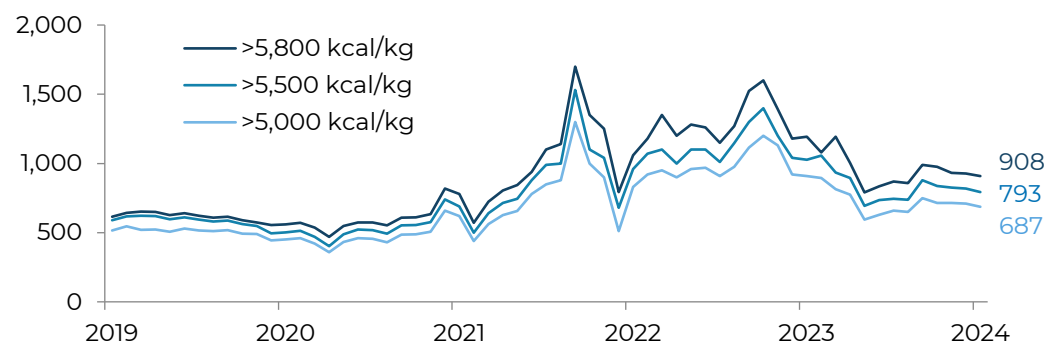
## CHINA THERMAL COAL IMPORTS/EXPORTS\*

Unit: Mt



## CHINA DOMESTIC COAL PRICES

Unit: RMB/t



Note: \*Includes lignite but excludes anthracite imports/exports

Source: [www.sxcoal.com/cn](http://www.sxcoal.com/cn) (4<sup>th</sup> February 2024), Banpu MS&L

## 4Q23

- China's GDP grew by 5.3% in 4Q23, surpassing a 4.9% growth in 3Q23.
- For 2023, GDP growth accelerated to 5.2% from 3.0% in 2022, meeting the government's 5% target. The property sector hampered growth, while infrastructure offered limited support due to local government debt burdens.
- In 2023, China's power consumption reached 9,224 TWh, increasing 6.7% from 2022. Thermal power production rose to 6,231 TWh, accounting for approximately 70% of total generation.
- However, hydropower output decreased by 5.6% to 1,141 TWh, due to drought conditions, compared to a 1.0% rise in 2022.
- Despite stricter safety inspections after accidents disrupted production, China produced a record 4.66 bnt of coal in 2023, increasing from 2.9% in 2022.
- In 4Q23, China imported 93 Mt of thermal coal, increasing by 30% YoY and bringing the total annual imports to 354 Mt, reflecting a 38% YoY growth. The competitive pricing of imported coal led to negative margins for traders, reducing domestic supply to coastal regions.

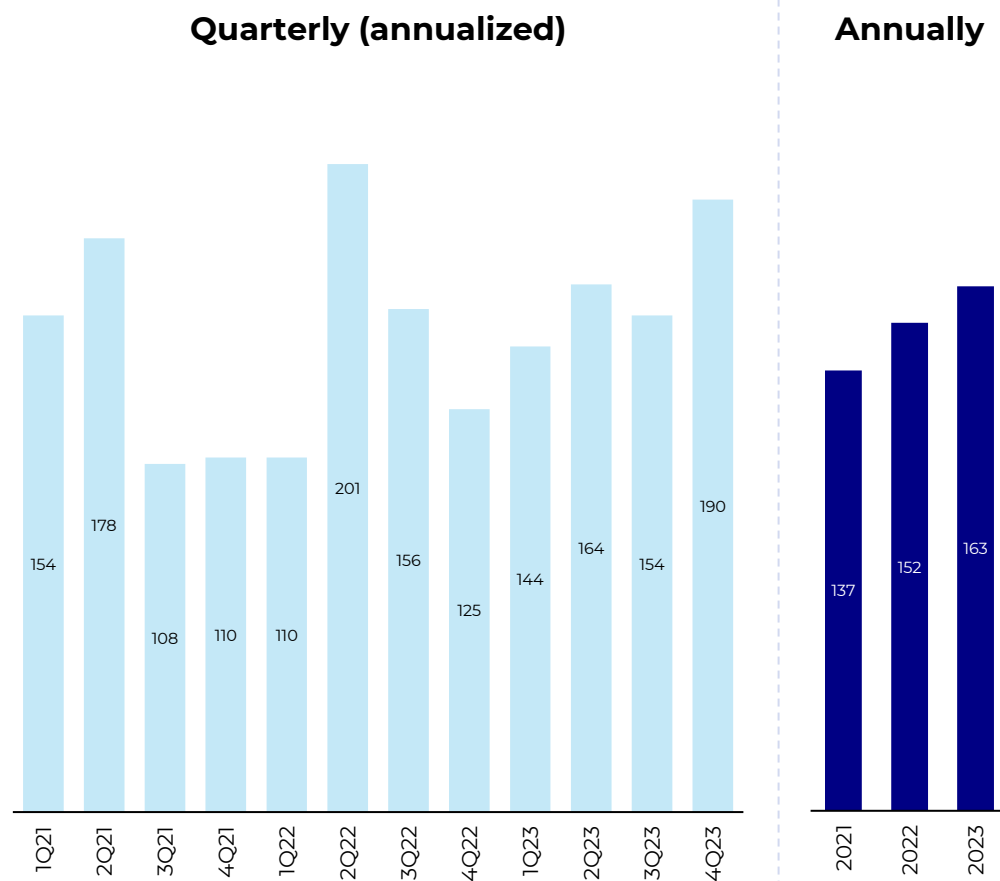
## OUTLOOK

- In 2024, China is expected to achieve a 4.6% GDP growth, despite challenges in the real estate sector. Government initiatives like social housing and urban renewal projects aim to provide some support.
- The forecast for power demand growth in 2024 is 5.4%, with effective stimulus measures expected to boost demand.
- Uncertainty in domestic coal production growth may drive import buying due to ongoing mine safety controls.
- While the central government urges major coal producers to increase production to meet demand and stabilize prices, the growth pace may be more moderate.
- To adapt to this, China has reduced the volume of term contract supply for 2024, allowing utilities to purchase more on the spot market, including coal import.

# India: strong domestic coal production curbed import demand

## INDIA THERMAL COAL IMPORTS\*

Unit: Mt



Note: \*Includes lignite grade imports

Source: Commodity Insights, Banpu MS&L

## 4Q23

- In 4Q23, India experienced a surge in electricity demand, driven by a hotter October and increased festive demand.
- The total electricity generation for 4Q23 reached 364 TWh, marking a 10% YoY increase, but a 7% decrease from 3Q23 due to milder weather. The overall annual electricity generation was 1,486 TWh, reflecting a 6% YoY growth.
- Imported coal-fired generation contributed 311 TWh, rising 85% YoY due to low hydro and renewable output. This brought the total annual imported coal-fired generation to 1,230 TWh, with a 9% YoY increase.
- Domestic thermal coal production in 4Q23 was 244 Mt, representing 17% YoY growth post-monsoon. The cumulative output for 2023 reached 910 Mt, with a 14% increase from 2022.
- Thermal coal imports in 4Q23 reached 47.5 Mt, showing a significant 51% YoY increase and a 23% increase from 3Q23. The total annual thermal coal import for the year amounted to 163 Mt, increasing 8% from the previous year.

## OUTLOOK

- Indian power demand is set to remain strong amid economic growth, supported by the forecasted El Niño phenomenon in 2024, leading to weak hydro conditions and bolstering coal-fired generation.
- To prevent shortages, the government allows domestic coal-based generators to blend 6% of imported coal until March 2024.
- Import-dependent coal-fired plants are directed to operate at full capacity until June 2024.
- Domestic coal production is expected to project a strong growth, but still fall short of meeting demand.
- The Minister of Power and New and Renewable Energy announced plans to build 80 GW of coal-fired capacity by 2031-32, up from the previous 50-55 GW, emphasizing the continued importance of thermal power until cost-effective energy storage is available for continuous renewable energy supply.

# Coal quarterly output summary

| AUSTRALIA OPERATIONS: COAL OUTPUT (MT) – ROM OUTPUT ON EQUITY BASIS |              |            |            |            |            |
|---------------------------------------------------------------------|--------------|------------|------------|------------|------------|
| Mines                                                               | CV (kcal/kg) | 2Q23       | 3Q23       | 4Q23       | 1Q24e      |
| <b>Western operations</b>                                           |              | <b>1.2</b> | <b>0.9</b> | <b>1.1</b> | <b>0.7</b> |
| Springvale                                                          | 6,700        | 0.7        | 0.5        | 0.6        | 0.2        |
| Clarence                                                            | 6,700        | 0.2        | 0.3        | 0.3        | 0.3        |
| Airly                                                               | 6,700        | 0.3        | 0.1        | 0.2        | 0.2        |
| <b>Northern operations</b>                                          |              | <b>0.5</b> | <b>0.5</b> | <b>0.8</b> | <b>0.7</b> |
| Mandalong                                                           | 6,700        | 0.3        | 0.2        | 0.6        | 0.5        |
| Myuna                                                               | 6,700        | 0.2        | 0.3        | 0.2        | 0.2        |
| <b>Total Australia Coal</b>                                         |              | <b>1.7</b> | <b>1.4</b> | <b>1.9</b> | <b>1.4</b> |

| INDONESIA OPERATIONS: COAL OUTPUT (MT) – ROM OUTPUT ON 100% BASIS |               |             |                      |             |                      |             |                      |             |                      |
|-------------------------------------------------------------------|---------------|-------------|----------------------|-------------|----------------------|-------------|----------------------|-------------|----------------------|
| Mines                                                             | CV (kcal/kg)  | 2Q23        |                      | 3Q23        |                      | 4Q23        |                      | 1Q24e       |                      |
|                                                                   |               | Output (Mt) | Strip ratios (bcm/t) | Output (Mt) | Strip ratios (bcm/t) | Output (Mt) | Strip ratios (bcm/t) | Output (Mt) | Strip ratios (bcm/t) |
| Indominco                                                         | 5,950 – 6,250 | 1.7         | 14.1                 | 1.7         | 13.9                 | 1.5         | 14.3                 | 1.4         | 14.7                 |
| Trubaindo                                                         | 6,550 – 6,700 | 0.7         | 16.1                 | 1.0         | 13.1                 | 0.4         | 23.1                 | 0.7         | 12.5                 |
| Bharinto                                                          |               | 1.8         | 9.6                  | 2.3         | 9.7                  | 1.3         | 13.4                 | 2.3         | 6.6                  |
| Jorong                                                            | 5,300         | 0.1         | 11.0                 | 0.2         | 10.4                 | 0.1         | 11.0                 | 0.1         | 6.7                  |
| Graha Panca Karsa                                                 | 3,700         | --          | --                   | --          | --                   | --          | --                   | 0.05        | 4.3                  |
| <b>Total Indonesia Coal</b>                                       |               | <b>4.4</b>  | <b>12.5</b>          | <b>5.3</b>  | <b>11.7</b>          | <b>3.4</b>  | <b>15.0</b>          | <b>4.7</b>  | <b>10.1</b>          |

| CHINA OPERATIONS: COAL OUTPUT (MT) – ROM OUTPUT ON 100% BASIS |               |            |            |            |            |
|---------------------------------------------------------------|---------------|------------|------------|------------|------------|
| Mines                                                         | CV (kcal/kg)  | 2Q23       | 3Q23       | 4Q23       | 1Q24e      |
| Gaohe                                                         | 6,500 – 8,000 | 2.7        | 2.6        | 2.3        | 2.1        |
| Hebi                                                          | 5,300 – 6,800 | 0.2        | 0.4        | 0.2        | 0.2        |
| <b>Total China Coal</b>                                       |               | <b>2.9</b> | <b>3.0</b> | <b>2.5</b> | <b>2.5</b> |

Note: CV figures are air-dried basis

# FX impact analysis guidance on P&L

| CURRENCY EXPOSURE                      | NPAT IMPACT 4Q23 (US\$M) | APPROXIMATE FX EXPOSURE (US\$M) |           | NPAT 5% SENSITIVITY 1Q24 (US\$M)                         |     |
|----------------------------------------|--------------------------|---------------------------------|-----------|----------------------------------------------------------|-----|
|                                        |                          | Net liability                   | Net asset | Assuming 5% depreciation of local currencies against USD |     |
| Banpu: AUD asset, THB bond, and others | -87.3                    | -1,800                          | 400       | THB                                                      | 88  |
|                                        |                          |                                 |           | AUD                                                      | -20 |
| ITMG: IDR asset and liabilities        | 2.4                      |                                 | 240       | IDR                                                      | -12 |
| BPA: USD asset                         | -5.2                     |                                 | 20        | AUD                                                      | 1   |
| Net                                    | -90.1                    |                                 |           | Net                                                      | 57  |

▪ BOT lower 2024 growth at 3.2% (no digital wallet) -3.8% (incl. digital wallet)

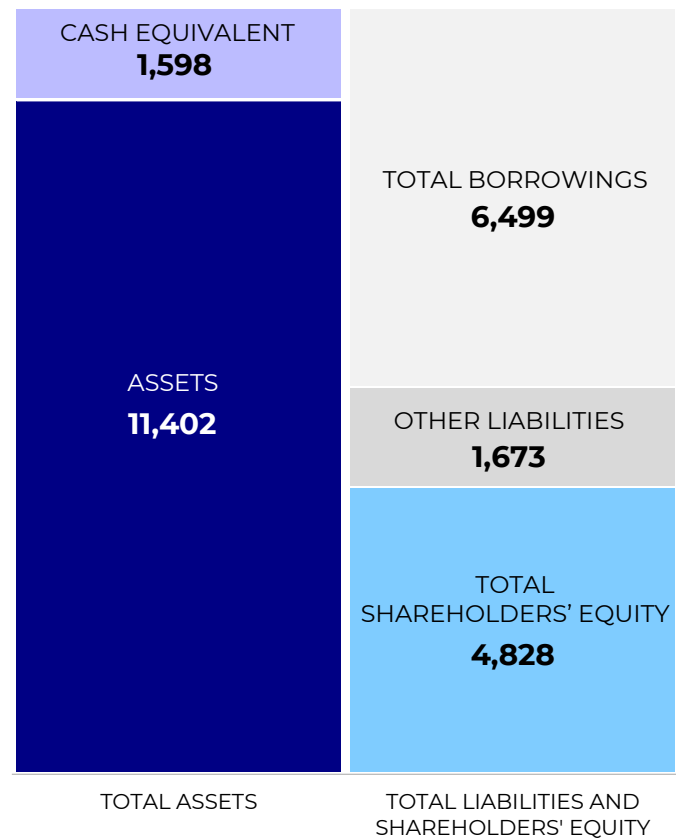
▪ BI forecast 2024 GDP to 4.7-5.5%

▪ RBA raised 2024 growth at 1.55%

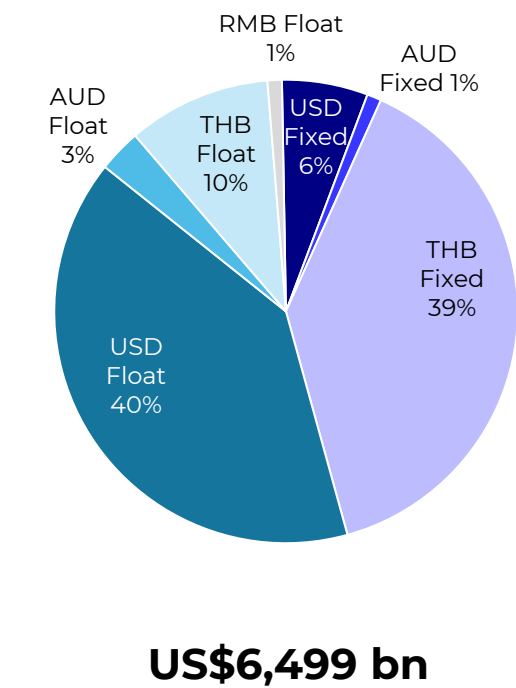
# Banpu consolidated balance sheet – 2023

## 2023 CONSOLIDATED FINANCIAL POSITION

USD million



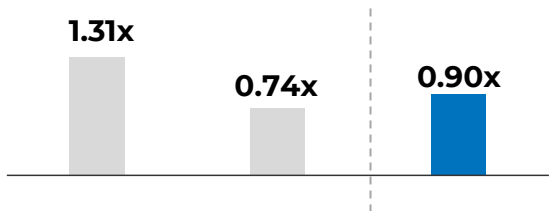
## DEBT FX STRUCTURE



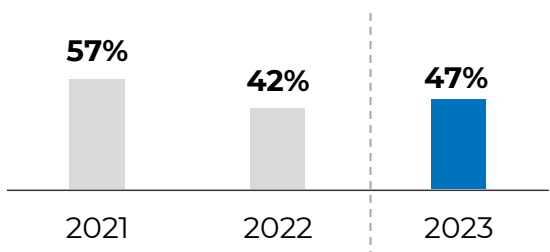
Total gross debt (31<sup>st</sup> December 2023)

## GEARING RATIOS

Net debt / Equity\* (x)



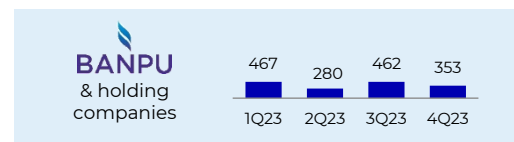
Net market gearing\*\* (%)



Note: \*Net debt to book value of shareholders' equity; \*\*Net debt to enterprise value (enterprise value = net debt + book value of shareholders' equity)

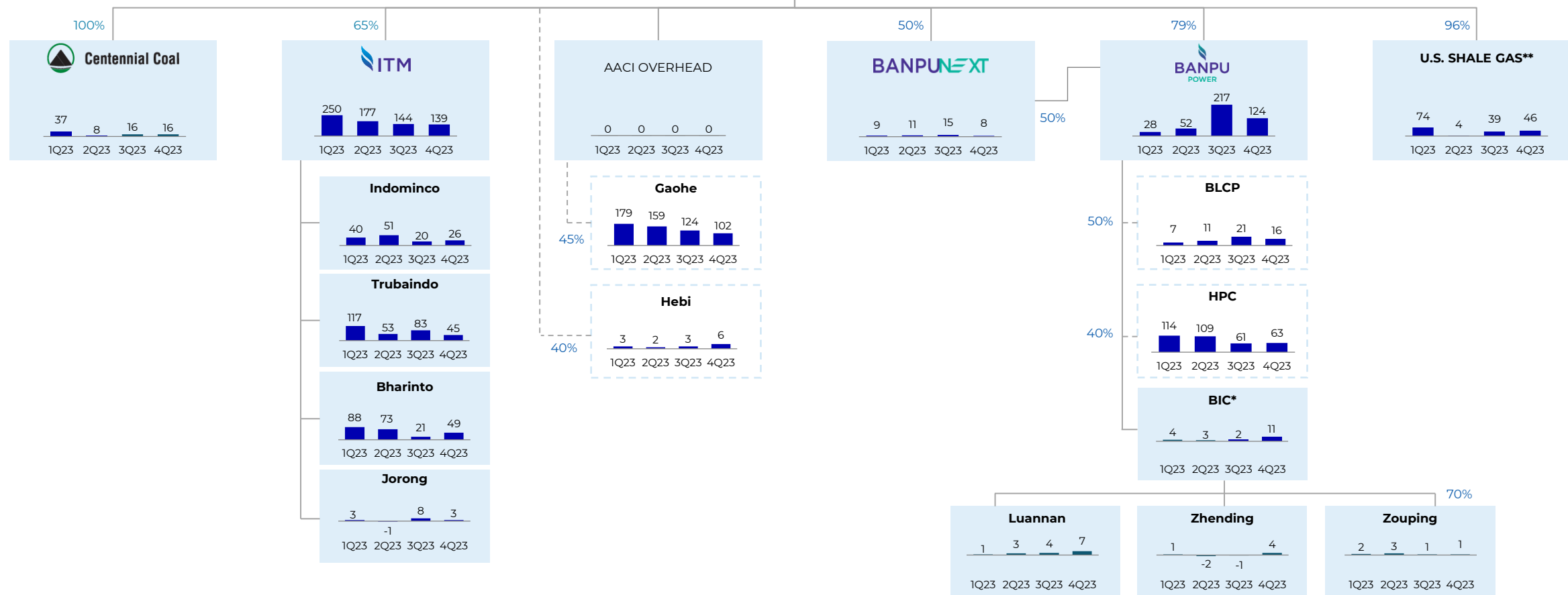
# Banpu group EBITDA breakdown

USD million



Consolidated

Not consolidated



Note: all ownership 100% unless otherwise shown

\*Banpu Investment China

\*\*IFRS EBITDA. Significant differences between IFRS and BKV US GAAP EBITDAX include treatment of derivative gains and losses, depletion expense, accretion expense, stock compensation expense, BNAC expenses, equity income, and contingent consideration gains and losses of asset acquisitions

# Banpu group net debt breakdown



Note: All ownership 100% unless otherwise shown; \*Banpu Investment China

# Banpu consolidated: operating profit

| USD million                       | 2023         | 2022         | YoY%        |
|-----------------------------------|--------------|--------------|-------------|
| <b>Total sales revenues*</b>      | <b>5,159</b> | <b>7,693</b> | <b>-33%</b> |
| Sales revenue – Coal**            | 3,310        | 5,190        | -36%        |
| Sales revenue – Gas               | 735          | 1,658        | -56%        |
| Sales revenue – Power             | 932          | 746          | +25%        |
| Sales revenue – Energy Technology | 92           | 7            | +1,311%     |
| Cost of sales                     | (3,666)      | (3,616)      |             |
| <b>Gross profit*</b>              | <b>1,493</b> | <b>4,077</b> | <b>-63%</b> |
| Gross profit – Coal**             | 1,114        | 2,948        | -62%        |
| Gross profit – Gas                | 20           | 1,019        | -98%        |
| Gross profit – Power              | 351          | 87           | +303%       |
| Gross profit – Energy Technology  | 23           | 1            | +2,736%     |
| <b>Gross profit margin (GPM)</b>  | <b>29%</b>   | <b>53%</b>   |             |
| <i>GPM – Coal</i>                 | <i>34%</i>   | <i>57%</i>   |             |
| <i>GPM – Gas</i>                  | <i>3%</i>    | <i>61%</i>   |             |
| <i>GPM – Power</i>                | <i>38%</i>   | <i>12%</i>   |             |
| <i>GPM – Energy Technology</i>    | <i>25%</i>   | <i>12%</i>   |             |

Note: \*Including other businesses; \*\*Including coal trading

# Banpu consolidated: operating profit

| USD million                | 2023         | 2022         | YoY%        |
|----------------------------|--------------|--------------|-------------|
| <b>Gross profit</b>        | <b>1,493</b> | <b>4,077</b> | <b>-63%</b> |
| <b>GPM</b>                 | <b>29%</b>   | <b>53%</b>   |             |
| SG&A                       | (485)        | (595)        |             |
| Royalty                    | (379)        | (592)        |             |
| Income from associates     | 268          | 339          |             |
| Other income and Dividend  | 121          | 77           |             |
| Mining property            | (30)         | (23)         |             |
| <b>EBIT</b>                | <b>989</b>   | <b>3,282</b> | <b>-70%</b> |
| EBIT – Coal                | 633          | 2,256        | -72%        |
| EBIT – Gas                 | (59)         | 875          | n.a.        |
| EBIT – Power               | 427          | 183          | 133%        |
| EBIT – Energy Technology   | (12)         | (32)         | -61%        |
| <b>EBITDA</b>              | <b>1,562</b> | <b>3,916</b> | <b>-60%</b> |
| EBITDA – Coal              | 914          | 2,654        | -66%        |
| EBITDA – Gas               | 162          | 1,052        | -85%        |
| EBITDA – Power             | 482          | 231          | +108%       |
| EBITDA – Energy Technology | 4            | (22)         | n.a.        |

# Banpu consolidated: net profit

| USD million                             | 2023       | 2022         | YoY%        |
|-----------------------------------------|------------|--------------|-------------|
| <b>EBIT</b>                             | <b>989</b> | <b>3,282</b> | <b>-70%</b> |
| Interest expenses                       | (374)      | (257)        |             |
| Financial expenses                      | (10)       | (8)          |             |
| Income tax (core business)              | (139)      | (342)        |             |
| Minorities                              | (212)      | (461)        |             |
| <b>Net profit before extra items</b>    | <b>253</b> | <b>2,215</b> | <b>-89%</b> |
| Non-recurring items*                    | 47         | (62)         |             |
| Gain (Loss) on Derivatives Transactions | (164)      | (816)        |             |
| Income tax (non - core business)        | (50)       | (42)         |             |
| Deferred tax income (expenses)          | 71         | (137)        |             |
| <b>Net profit before FX</b>             | <b>158</b> | <b>1,158</b> | <b>-86%</b> |
| FX translation                          | 2          | 5            |             |
| <b>Net Profit</b>                       | <b>160</b> | <b>1,162</b> | <b>-86%</b> |
| EPS (US\$/share)                        | 0.018      | 0.162        |             |

Note: \*Income from non-core assets and other non-operating expenses

# Banpu consolidated: operating profit

| USD million                       | 4Q23         | 3Q23         | 4Q22         | QoQ%        | YoY%        |
|-----------------------------------|--------------|--------------|--------------|-------------|-------------|
| <b>Total sales revenues*</b>      | <b>1,267</b> | <b>1,468</b> | <b>2,268</b> | <b>-14%</b> | <b>-44%</b> |
| Sales revenue – Coal**            | 791          | 753          | 1,465        | +5%         | -46%        |
| Sales revenue – Gas               | 186          | 181          | 420          | +3%         | -56%        |
| Sales revenue – Power             | 250          | 469          | 333          | -47%        | -25%        |
| Sales revenue – Energy Technology | 22           | 33           | 1            | -33%        | +2,208%     |
| Cost of sales                     | (932)        | (998)        | (1,145)      |             |             |
| <b>Gross profit*</b>              | <b>334</b>   | <b>470</b>   | <b>1,123</b> | <b>-29%</b> | <b>-70%</b> |
| Gross profit – Coal**             | 214          | 246          | 833          | -13%        | -74%        |
| Gross profit – Gas                | 11           | 9            | 231          | +22%        | -95%        |
| Gross profit – Power              | 122          | 203          | 37           | -40%        | +230%       |
| Gross profit – Energy Technology  | 8            | 8            | 0            | -3%         | +2,882%     |
| <b>Gross profit margin (GPM)</b>  | <b>26%</b>   | <b>32%</b>   | <b>50%</b>   |             |             |
| <i>GPM – Coal</i>                 | <i>27%</i>   | <i>33%</i>   | <i>57%</i>   |             |             |
| <i>GPM – Gas</i>                  | <i>6%</i>    | <i>5%</i>    | <i>55%</i>   |             |             |
| <i>GPM – Power</i>                | <i>49%</i>   | <i>43%</i>   | <i>11%</i>   |             |             |
| <i>GPM – Energy Technology</i>    | <i>37%</i>   | <i>25%</i>   | <i>11%</i>   |             |             |

Note: \*Including other businesses; \*\*Including coal trading

# Banpu consolidated: operating profit

| USD million                | 4Q23       | 3Q23       | 4Q22         | QoQ%        | YoY%        |
|----------------------------|------------|------------|--------------|-------------|-------------|
| <b>Gross profit</b>        | <b>334</b> | <b>470</b> | <b>1,123</b> | <b>-29%</b> | <b>-70%</b> |
| <b>GPM</b>                 | <b>26%</b> | <b>32%</b> | <b>50%</b>   |             |             |
| SG&A                       | (120)      | (123)      | (210)        |             |             |
| Royalty                    | (79)       | (83)       | (168)        |             |             |
| Income from associates     | 50         | 53         | 104          |             |             |
| Other income and Dividend  | 44         | 26         | 30           |             |             |
| Mining property            | (10)       | (8)        | (1)          |             |             |
| <b>EBIT</b>                | <b>218</b> | <b>335</b> | <b>877</b>   | <b>-35%</b> | <b>-75%</b> |
| EBIT – Coal                | 116        | 133        | 644          | -13%        | -82%        |
| EBIT – Gas                 | (8)        | (15)       | 190          | n.a.        | n.a.        |
| EBIT – Power               | 117        | 217        | 50           | -46%        | +135%       |
| EBIT – Energy Technology   | (6)        | (1)        | (7)          | n.a.        | n.a.        |
| <b>EBITDA</b>              | <b>353</b> | <b>462</b> | <b>1,023</b> | <b>-24%</b> | <b>-65%</b> |
| EBITDA – Coal              | 174        | 188        | 722          | -7%         | -76%        |
| EBITDA – Gas               | 46         | 39         | 246          | +18%        | -81%        |
| EBITDA – Power             | 134        | 234        | 60           | -43%        | +123%       |
| EBITDA – Energy Technology | (1)        | 3          | (4)          | n.a.        | n.a.        |

# Banpu consolidated: net profit

| USD million                             | 4Q23        | 3Q23       | 4Q22       | QoQ%         | YoY%        |
|-----------------------------------------|-------------|------------|------------|--------------|-------------|
| <b>EBIT</b>                             | <b>218</b>  | <b>335</b> | <b>877</b> | <b>-35%</b>  | <b>-75%</b> |
| Interest expenses                       | (103)       | (99)       | (80)       |              |             |
| Financial expenses                      | (4)         | (2)        | (2)        |              |             |
| Income tax (core business)              | (31)        | (22)       | (83)       |              |             |
| Minorities                              | (33)        | (49)       | (112)      |              |             |
| <b>Net profit before extra items</b>    | <b>49</b>   | <b>163</b> | <b>599</b> | <b>-70%</b>  | <b>-92%</b> |
| Non-recurring items*                    | (22)        | (16)       | (404)      |              |             |
| Gain (Loss) on Derivatives Transactions | (87)        | (66)       | (126)      |              |             |
| Income tax (non - core business)        | (2)         | (15)       | (24)       |              |             |
| Deferred tax income (expenses)          | 118         | (45)       | 85         |              |             |
| <b>Net profit before FX</b>             | <b>57</b>   | <b>21</b>  | <b>130</b> | <b>+126%</b> | <b>-56%</b> |
| FX translation                          | (90)        | 38         | (137)      |              |             |
| <b>Net Profit</b>                       | <b>(33)</b> | <b>59</b>  | <b>(7)</b> | <b>n.a.</b>  | <b>n.a.</b> |
| EPS (US\$/share)                        | (0.005)     | 0.007      | (0.001)    |              |             |

Note: \*Income from non-core assets and other non-operating expenses

# Centennial: income statement

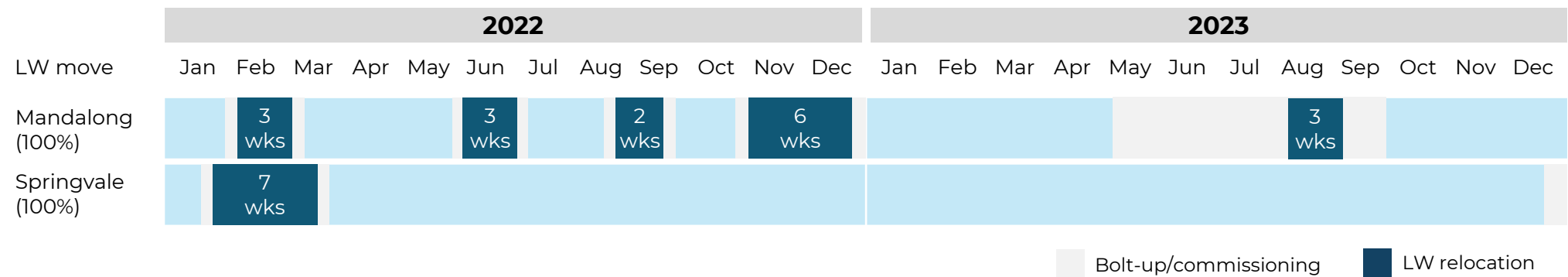
| USD million                  | 2023           | 2022         | YoY%        |
|------------------------------|----------------|--------------|-------------|
| <b>Sales volume (Mt)</b>     | <b>7.0</b>     | <b>8.5</b>   | <b>-18%</b> |
| Sales revenue                | 805.2          | 1,253.3      | -36%        |
| Cost of Sales                | (795.6)        | (773.5)      |             |
| <b>Gross profit</b>          | <b>9.7</b>     | <b>479.8</b> | <b>-98%</b> |
| <b>GPM</b>                   | <b>1%</b>      | <b>38%</b>   |             |
| SG&A                         | (94.2)         | (104.4)      |             |
| Royalty                      | (46.8)         | (78.5)       |             |
| Other income                 | 14.2           | 7.4          |             |
| Other expenses               | -              | -            |             |
| <b>EBIT</b>                  | <b>(117.2)</b> | <b>304.2</b> | <b>n.a.</b> |
| Interest expenses            | (34.3)         | (38.1)       |             |
| Financial expenses           | (8.5)          | (2.7)        |             |
| Gain (loss) on exchange rate | (4.8)          | (10.5)       |             |
| Gain (loss) on derivative    | (17.6)         | (50.2)       |             |
| Corporate income tax         | 0.0            | 0.0          |             |
| Deferred tax income          | 58.0           | (61.0)       |             |
| <b>Net Profit</b>            | <b>(124.0)</b> | <b>141.8</b> | <b>n.a.</b> |

# Centennial: income statement

| USD million                  | 4Q23          | 3Q23          | 4Q22         | QoQ%        | YoY%        |
|------------------------------|---------------|---------------|--------------|-------------|-------------|
| <b>Sales volume (Mt)</b>     | <b>1.8</b>    | <b>1.8</b>    | <b>2.0</b>   | <b>0%</b>   | <b>-10%</b> |
| Sales revenue                | 215.5         | 195.1         | 374.8        | +10%        | -43%        |
| Cost of Sales                | (206.1)       | (182.6)       | (194.7)      |             |             |
| <b>Gross profit</b>          | <b>9.4</b>    | <b>12.5</b>   | <b>180.1</b> | <b>-25%</b> | <b>-95%</b> |
| <b>GPM</b>                   | <b>4%</b>     | <b>6%</b>     | <b>48%</b>   |             |             |
| SG&A                         | (22.8)        | (21.2)        | (30.0)       |             |             |
| Royalty                      | (12.4)        | (10.8)        | (23.5)       |             |             |
| Other income                 | 1.0           | 0.6           | 2.6          |             |             |
| Other expenses               | -             | -             | -            |             |             |
| <b>EBIT</b>                  | <b>(24.8)</b> | <b>(18.9)</b> | <b>129.2</b> | <b>n.a.</b> | <b>n.a.</b> |
| Interest expenses            | (10.1)        | (8.3)         | (10.1)       |             |             |
| Financial expenses           | (3.5)         | (1.7)         | (1.0)        |             |             |
| Gain (loss) on exchange rate | (5.2)         | (2.6)         | (4.4)        |             |             |
| Gain (loss) on derivative    | (3.8)         | (7.0)         | (6.7)        |             |             |
| Corporate income tax         | 0.0           | -             | 0.0          |             |             |
| Deferred tax income          | 15.3          | 11.4          | (32.3)       |             |             |
| <b>Net Profit</b>            | <b>(32.1)</b> | <b>(27.1)</b> | <b>74.7</b>  | <b>n.a.</b> | <b>n.a.</b> |

# Australia coal: quarterly equity rom output

Total equity ROM (Mt)



Note: Production generally responds to the timing of longwall changeovers (i.e., lower production results during a longwall changeover period)



AN INTERNATIONAL VERSATILE  
**ENERGY PROVIDER**