



3Q22 results

Investor and analyst update

16th November 2022



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3Q22**

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Greener, Smarter
... Faster !

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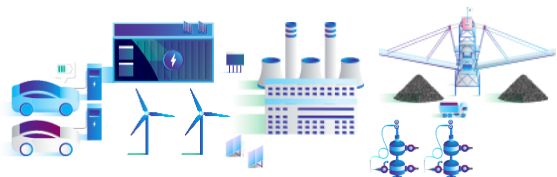
Energy
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Accelerating Banpu's Sustainability Transformation

Significant progress in Greener, Smarter businesses through developments in:

China Solar Rooftops

Selected by Zhengding government to develop 58 MW solar rooftop with the potential to increase to 167 MW by 2023

Smart Cities & EMS

25% acquisition in Altotech Global, an IoT platform developer for EMS, and investment in Eurazeo Smart City Fund II, a CVC fund focusing on new energy, industrial tech, etc.



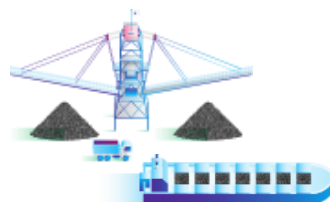
Robust Cash Flow Generation

EBITDA for the quarter was **\$1,350 M** with strong contribution from Coal and Gas businesses and incremental contribution from Greener assets



ESG Leadership Recognition

ESG leadership recognition across the Banpu group, showcased by recently being awarded '**Honor**' **Sustainability Excellence** from SET Awards 2022



Energy Prices Strong

Gas price averages at **\$8.0/MMBtu** and coal price averages at **\$426/t** in 3Q22, due to continued strong demand amidst tight supply levels



Capital Raising for *Greener, Smarter* Transition

Capital raising from warrant exercise and debenture issuance to accelerate the Banpu group transition

Banpu: ESG leadership and credit rating recognition

BANPU ESG RATING



A

rating for third consecutive year for demonstrating resiliency towards long-term ESG risks and excellent risk management and mitigation relative to peers



Gold

class distinction, the only company in the industry out of 29 companies being assessed to achieve the award



Best Performer

Recognized as one of the top 100 Best Emerging Market Performers, out of a universe of 843 companies from 31 different countries



Awarded since 2014

Recognized as a constituent of DJSI for conducting business with the highest ESG standards



Awarded since 2015

Recognized in THSI for sustainable operations and responsible investment principles



Honor since 2018

Highest distinction in SET's Sustainability Excellence Award for being awarded the Best Sustainability Award for at least 4 consecutive years

SUBSIDIARIES

ESG EXCELLENCE



In 2021, BPP demonstrated high ESG standards through sustainable and responsible operations



S&P SUSTAINABILITY YEARBOOK MEMBER



COMMENDED SUSTAINABILITY AWARD



5TH YEAR LISTED ON THSI

RESPONSIBLY SOURCED GAS



AWARDED RESPONSIBLY SOURCED GAS (RSG) CERTIFICATION WITH GOLD RATING
by Project Canary TrustWell, a 3rd party certification company

CREDIT RATING



A+

ratings with a **'stable'** outlook on the company and senior unsecured debentures reflecting the company's stable business growth



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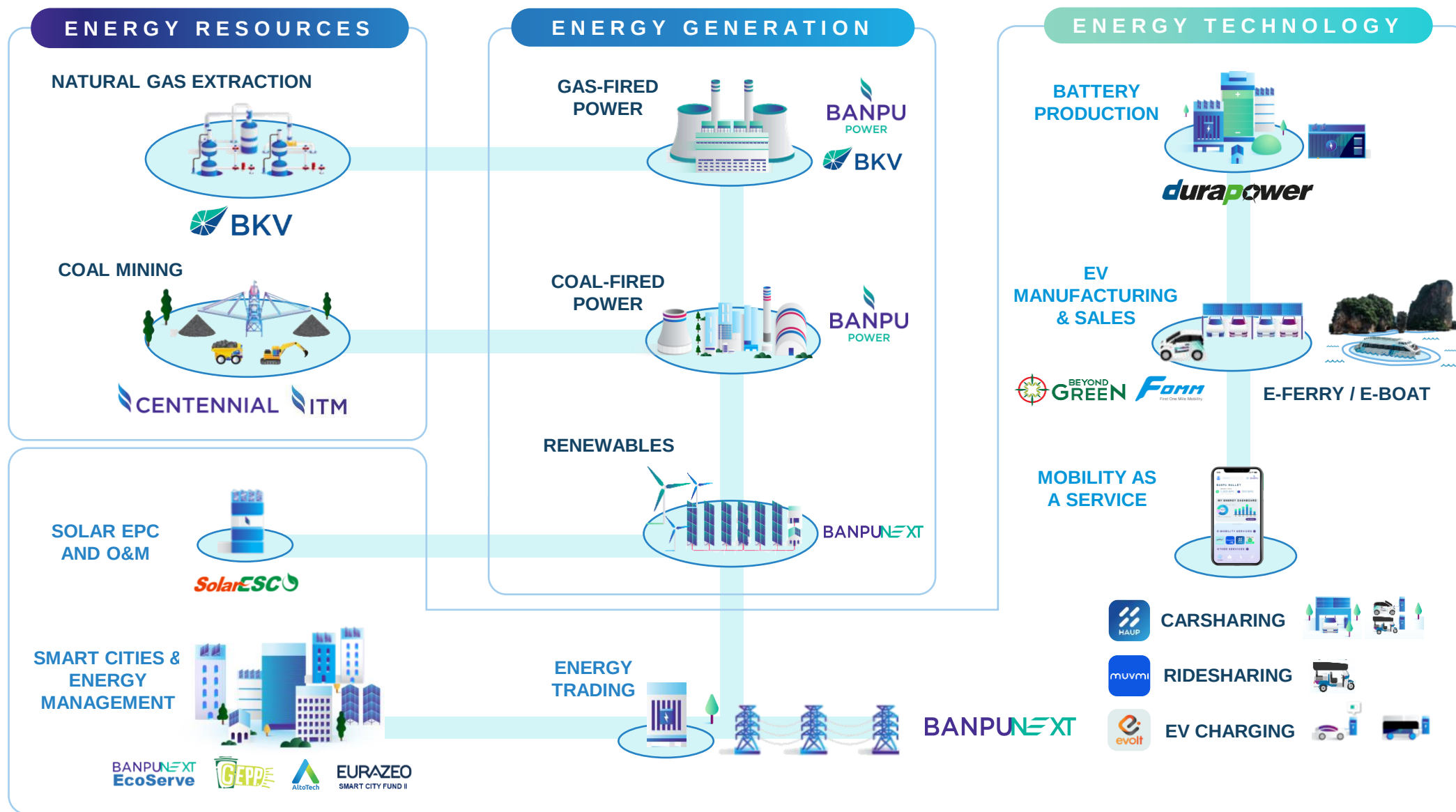
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Banpu: international versatile energy provider



Banpu: driving the Greener, Smarter growth through Banpu NEXT

BANPU



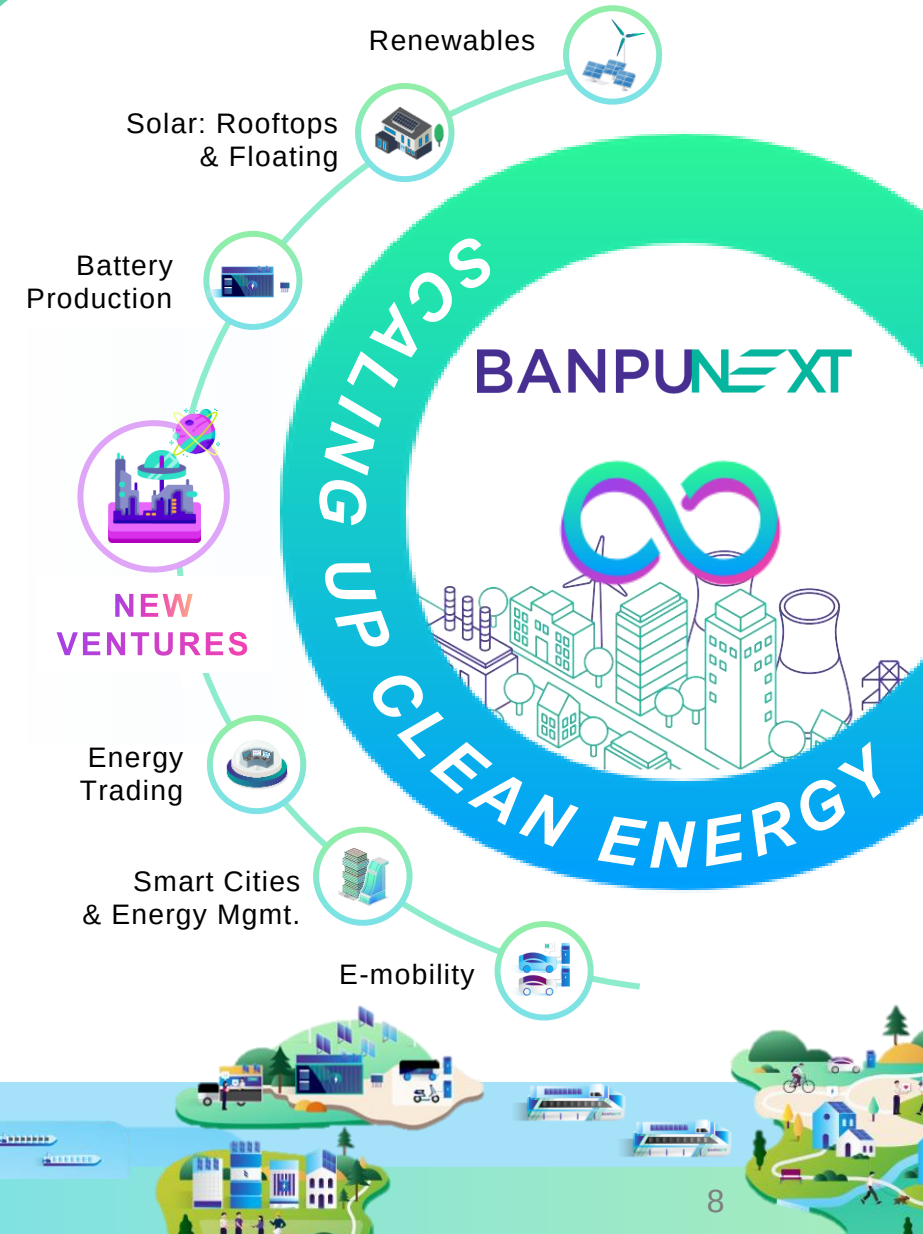
Leveraging price upside from energy resources business and steady cash flow generation from power business to...

▶▶
...ACCELERATE
GREENER, SMARTER
GROWTH

- ▶ STRONG CASH FLOW GENERATION FROM OPERATIONS
- ▶ CORE COMPETENCIES
- ▶ TRANSFERABLE SKILLS
- ▶ SYNERGIES



INNOVATING INFINITE ENERGY SOLUTIONS TO ALL



Clean energy technology: catalyst for a sustainable future



Significant growth in the area of clean energy technology, in alignment with Banpu NEXT's strategy to accelerate the Greener, Smarter transition

BANPU NEXT

Source: IEA Renewables 2021, IHS Markit, Bloomberg NEF



CLEAN ENERGY

Global installed renewables capacity

2.5x Solar in 2025
1.6 - 1.8 TW
From 0.7 TW in 2020



1.9x Wind in 2025
1.2 - 1.3 TW
From 0.7 TW in 2020



ENERGY STORAGE

Global demand for Li-ion battery for EV in 2025

680 GWh
From 215 GWh in 2020
3.2x

Installed VRFB utility-scale & commercial battery in 2025

8 GWh
From 2 GWh in 2020
4.0x



EV & MOBILITY

Global EV sales in 2025

21 M cars
From 7 M cars in 2020
3.0x

Thailand EV sales in 2025

402 K cars
From 41 k cars in 2020
9.8x



Banpu NEXT: Banpu's Greener, Smarter transformation

**GREENER,
SMARTER
TRANSFORMATION
INITIATED**

2017



ACCELERATED GROWTH SINCE ESTABLISHMENT TO TODAY ►►

2019



GROWTH IN 2022



SUNSEAP
Singapore
Solar Platform
via investment in
Sunseap Group

durapower
First battery
investment
Li-ion production

First step into
Vietnam Wind
80 MW wind
project

E-mobility in Thailand
First steps into EVs including
launch of e-ferry for tourism

Energy Trading in Japan
Gaining know-how in
liberalized markets

Solar rooftops in Thailand

**End-to-end waste
management platform**

**Expanding the Energy
Tech Ecosystem**

Continued investments into
e-mobility and energy
management businesses

Australia & Vietnam Solar

Smart cities & EMS



Altotech acquisition:
Acquired 25% of
Altotech for IoT space
and data analytics
development in energy
management systems

EURAZEO
SMART CITY FUND II
GLOBAL

**Smart city fund
investment:**
Invested US\$15 M into
Eurazeo's Smart City
Fund II, a CVC fund
focusing on new energy,
smart mobility, etc.

Solar rooftop

Signed PPA:
INDONESIA
PT. CPI signs
solar rooftop
PPAs with 7.3 MW
total capacity



**Solar ESCO
Acquisition:**
VIETNAM
solar rooftop
platform in
Vietnam with 6 MW
of equity capacity



Stationary batteries:
LiV Energy Venture
SINGAPORE
Joint Venture for Lithium-
Vanadium hybrid ESS



Energy management:
BNSP Joint Venture
SINGAPORE
JV with SP Group to
expand capabilities in
district cooling systems



**Li-ion battery
production:**
THAILAND
Strategic partner with
Cherdchai Motor Sales
for 1 GWh battery plant
by 2026

Banpu NEXT: scale-up strategy for future positioning



STRATEGY AND DIRECTION

1 Value creation through meaningful megawatts

Invest into high-quality renewable assets with potential growth pipeline and high cash flow generation potential

2 Scale-up targeted ecosystem portfolio

Expansion of portfolio on focused business areas and effective opportunity pipeline management



3 Manage invested partners to maximize synergies and returns

Enhance synergy value with partners and rationalize portfolio with carefully executed growth and exit strategy

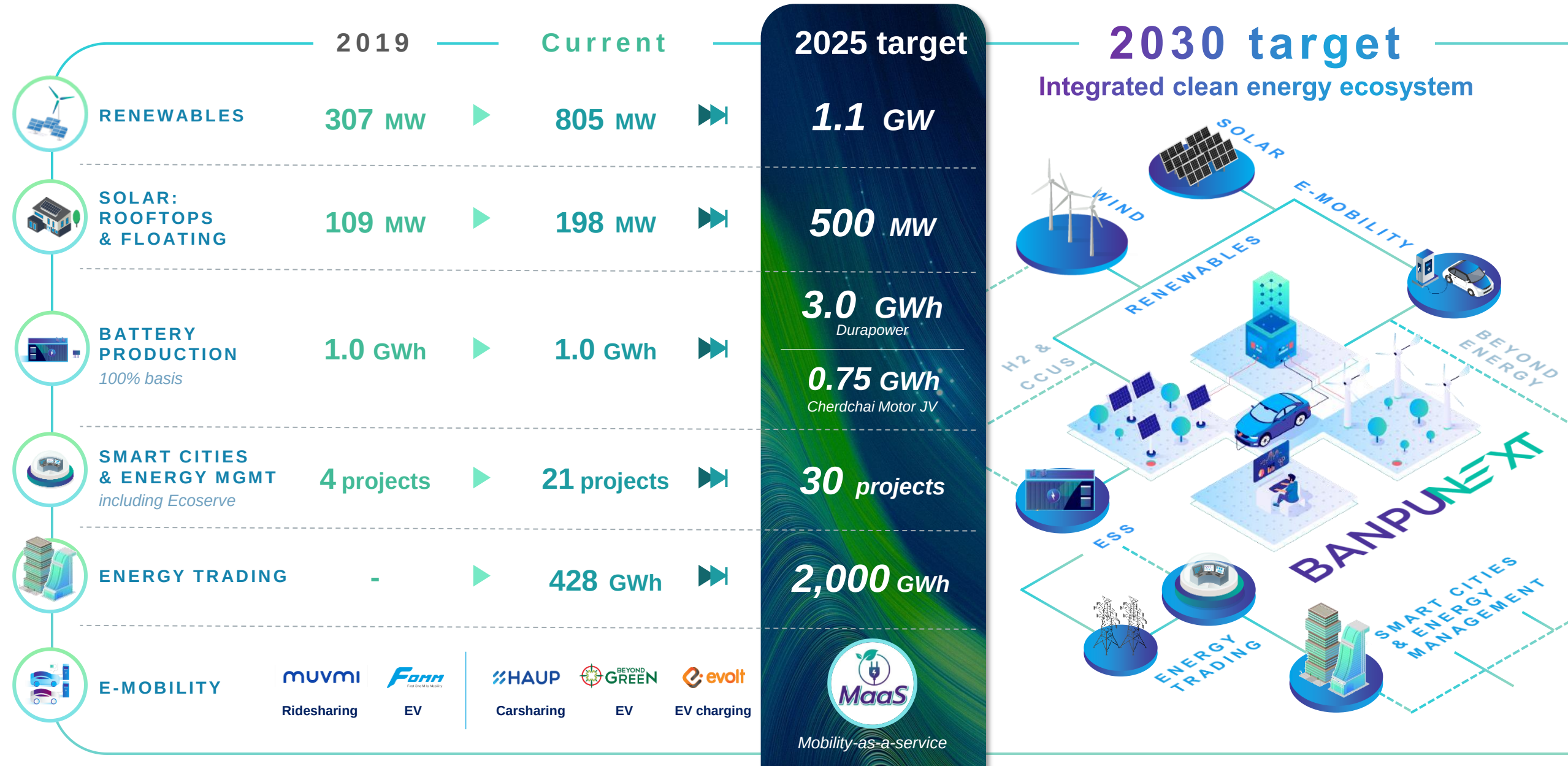


4 Penetrate new S-curve business and technology

- Explore and acquire new focused energy tech businesses
- Enhance and expand collaboration with expertise networks and partners



Current position and future targets



Note: Current and target capacity are based on Banpu group's 100% basis

the Vision

Innovating infinite energy solutions to all

To provide innovative energy technology solutions ranging from smart data analytics to energy generation and storage for sustainability



the ambition.

**Net Zero Solutions
Provider & One-Stop
Solution for Smart Energy**

Just transition for not only Banpu, but to support other companies' transition towards **Carbon Neutrality** and **Net Zero** for a sustainable future

the Mission

To become a global energy solutions provider that innovates betterment for all and generations to come



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KEY FIGURES

EBITDA **\$1,350 M**

Strong result driven by Coal and Gas business contribution, supported by commodity price levels. Stable contribution from Power and other businesses.

NPAT **\$487 M**

Strong performance, with strong EBITDA generation and improved operational results

ND/E **0.88 x**

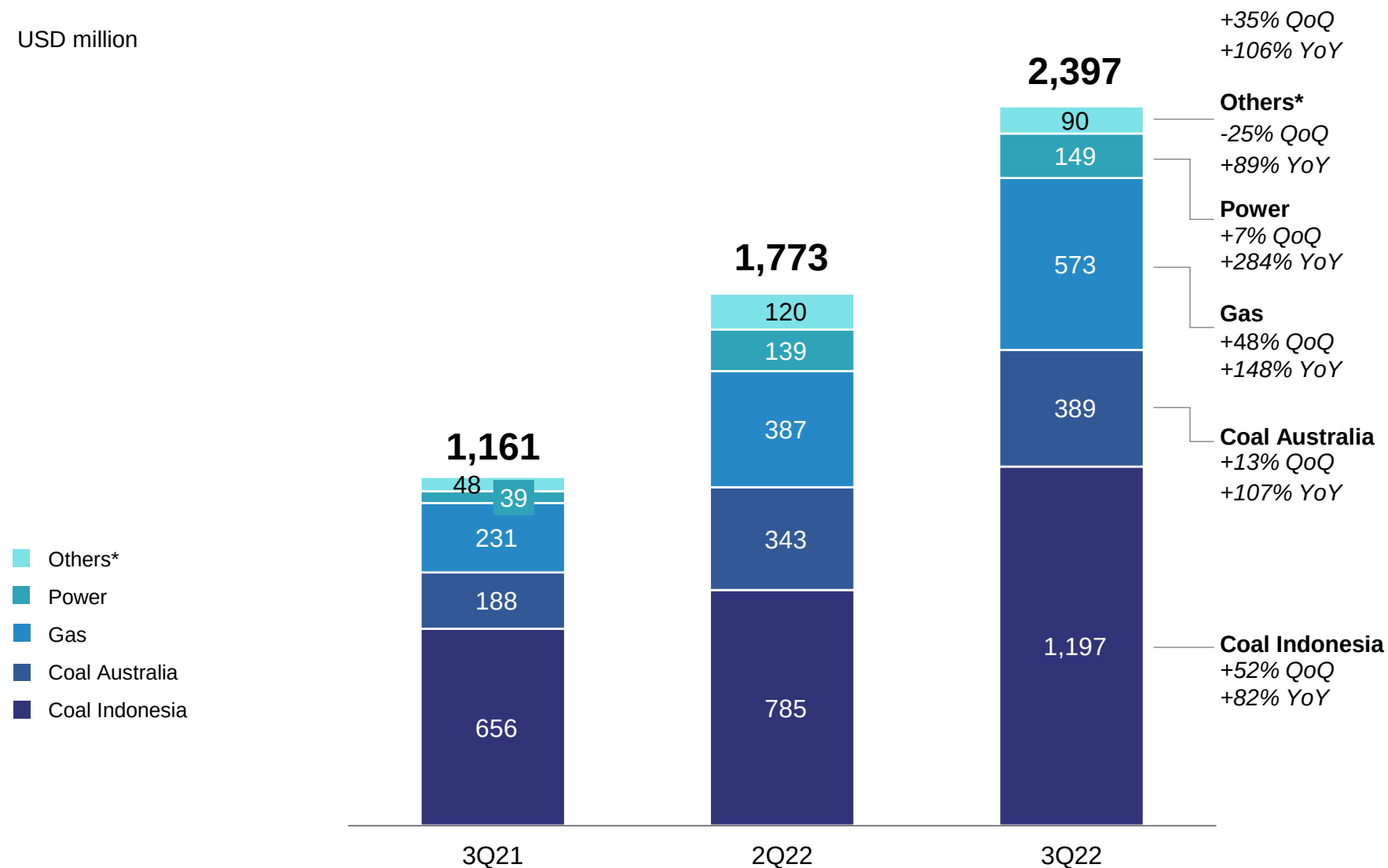
ND/E decreased from 1.13 x in the previous quarter following a strong performance in 3Q22

KEY TAKEAWAYS

- 1 Continuous strong Coal business performance:** from solid production volume and higher ASP, compared to relatively strong levels of 2Q22, driven by strong coal prices, demand and supply tightness
- 2 Strong contributions from Gas business:** supported by higher average local price* levels and higher production volumes
- 3 Strategic positioning:** Coal and Gas businesses well-positioned to benefit from current commodity price levels and demand upside
- 4 Greener, Smarter investments:** cash flow generation captured from Greener Investments including: Nakoso IGCC, Australia Solar, Temple I CCGT, Japan Solar, Vietnam Wind, Vietnam Solar and North Texas

Banpu consolidated sales revenues – 3Q22

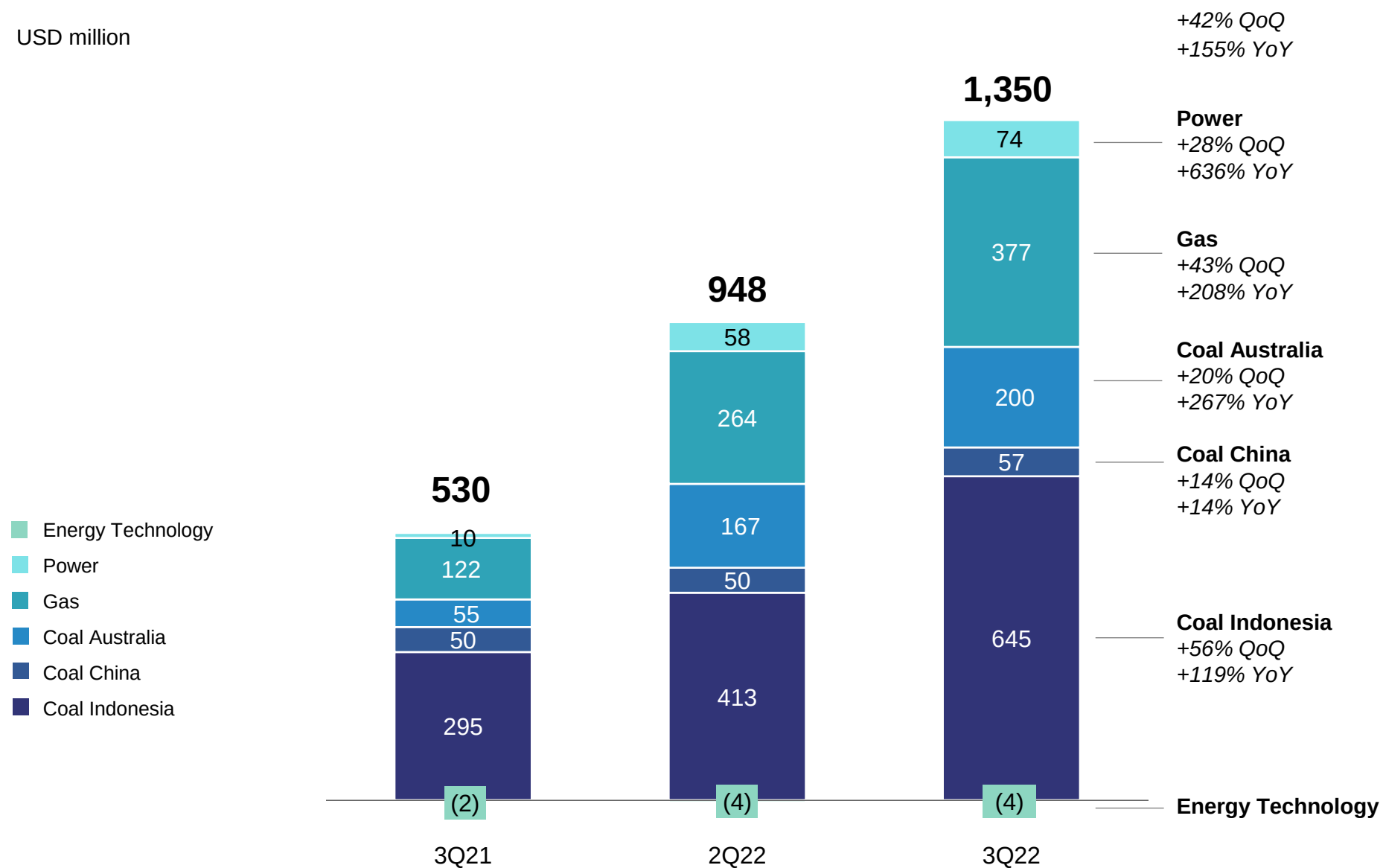
USD million



Note: *Revenue from others includes coal trading, and other businesses

Banpu consolidated EBITDA – 3Q22

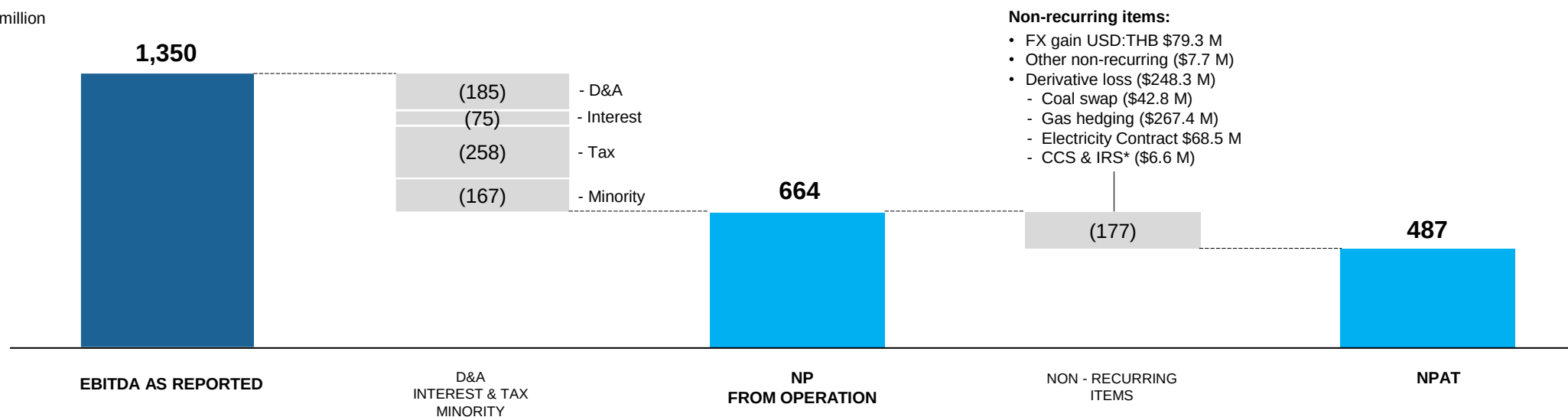
USD million



Banpu consolidated NPAT – 3Q22

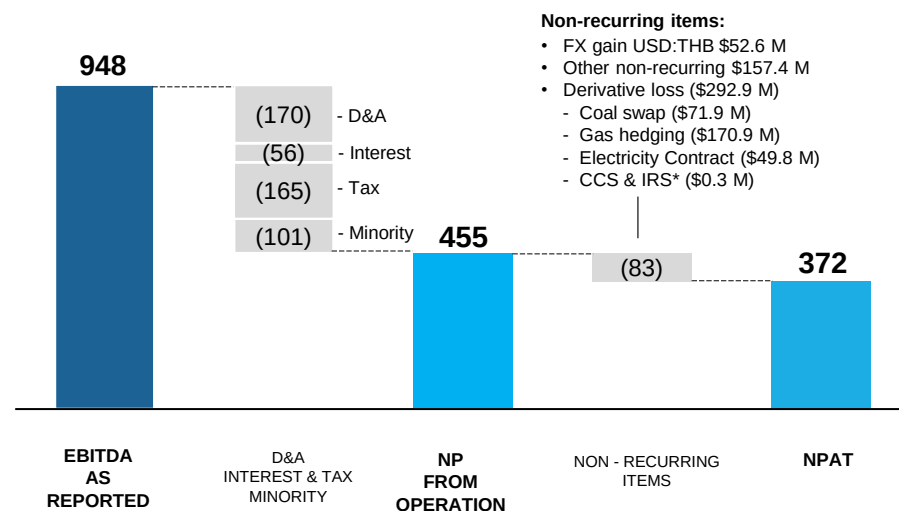
3Q22 NET PROFIT AFTER TAX

USD million



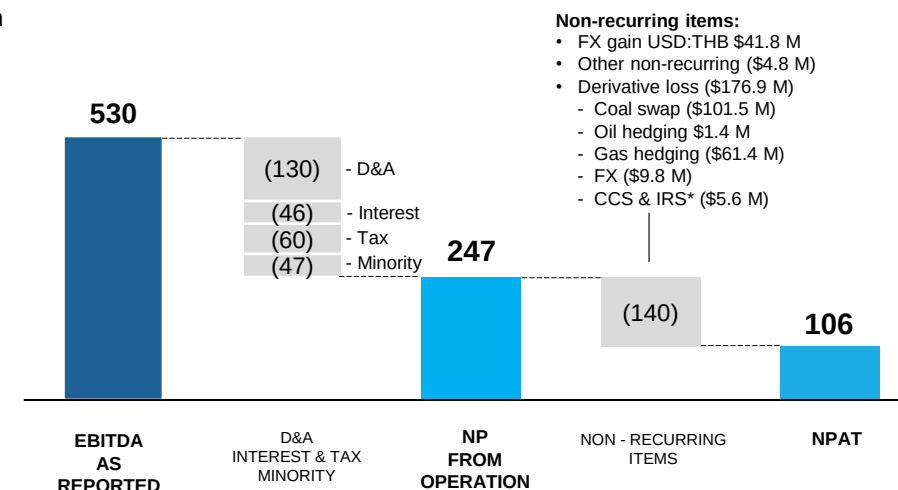
2Q22 NET PROFIT AFTER TAX

USD million



3Q21 NET PROFIT AFTER TAX

USD million



Note: *cross currency swap, interest rate swap



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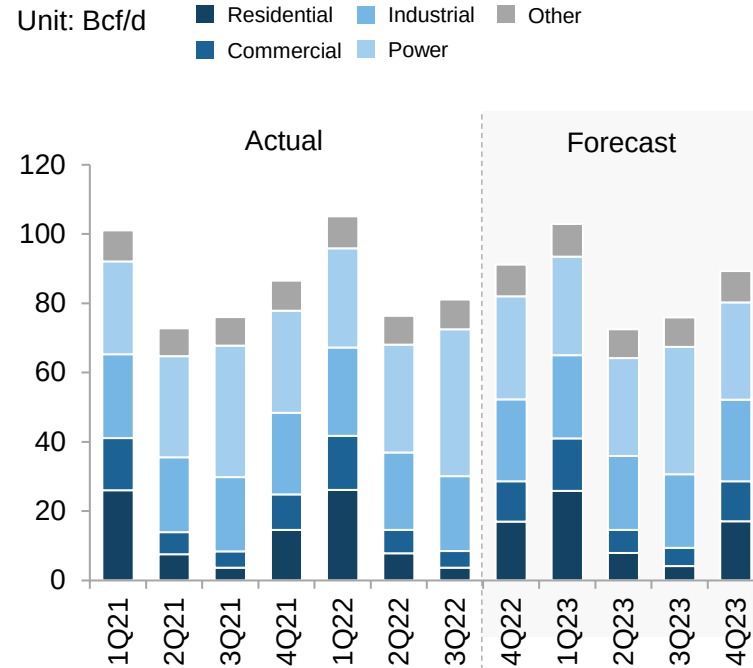
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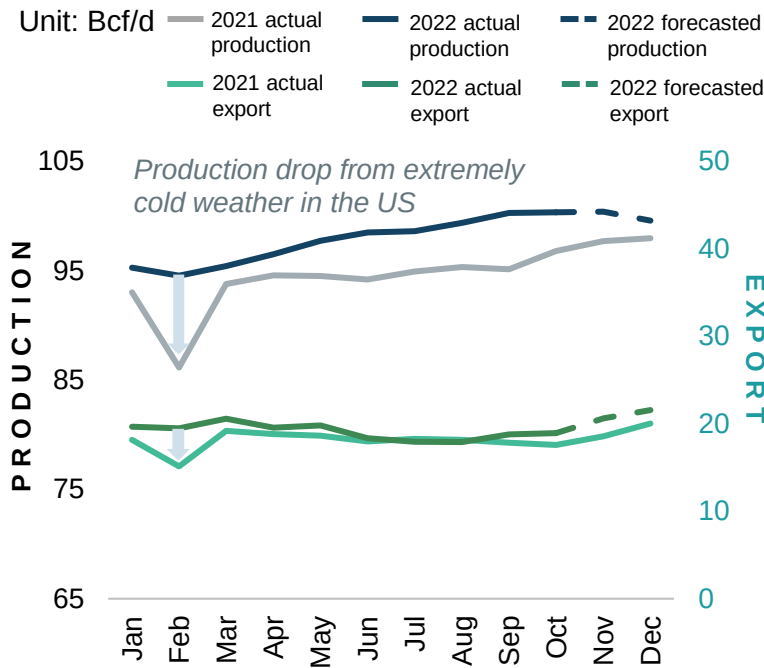
U.S. gas market update

US CONSUMPTION & PROJECTION



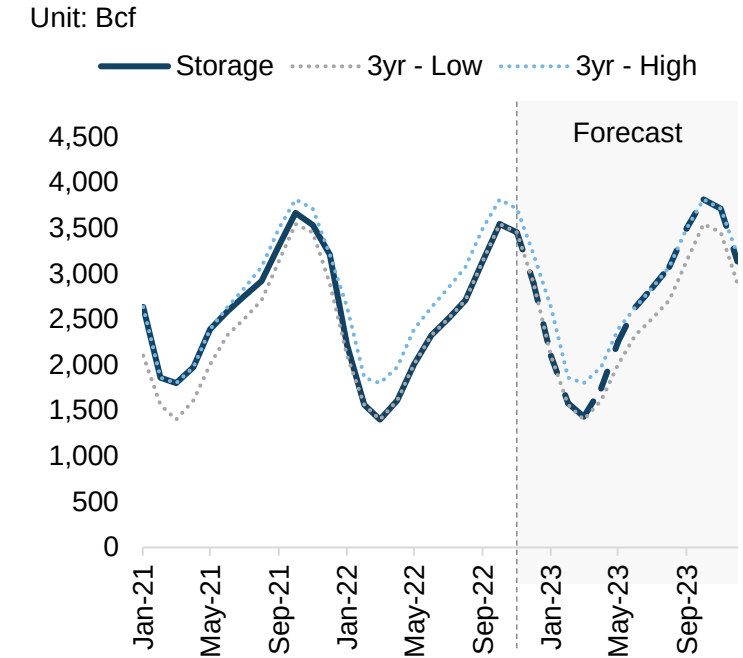
- Majority of US gas demand is domestic consumption. Price is largely determined by local demand and supply with indirect linkage to oil via associated gas production.
- Consumption in the US averaged at 81.1 Bcf/d in 3Q22, up 6% from 2Q22, mainly due to higher consumption from power sector.
- Consumption is forecasted to average at around 88.4 Bcf/d in 2022, up 5% from 2021.

US NATURAL GAS PRODUCTION



- US gas production is forecasted to increase to 100.1 Bcf/d in 4Q22 and average at 98.1 Bcf/d in 2022, up 4% from 2021.
- US LNG exports are expected to increase to 11.3 Bcf/d in 4Q22, up 15% from 3Q22, and average at 10.9 Bcf/d in 2022, up 11% from 2021. The increase is mainly due to the restart of Freeport LNG following the fire incident in June.

U.S. STORAGE LEVEL



- Natural gas inventories in October 2022 ended at 3.5 Tcf, 4% below the 5-year average. Stocks were 0.1 Tcf less than the same period last year and the 5-year average of 3.6 Tcf.
- Higher-than-average injections into storage in September and October reduced the deficit of natural gas inventories to the 5-year average.

U.S. gas: gas prices expected to remain high amid winter season

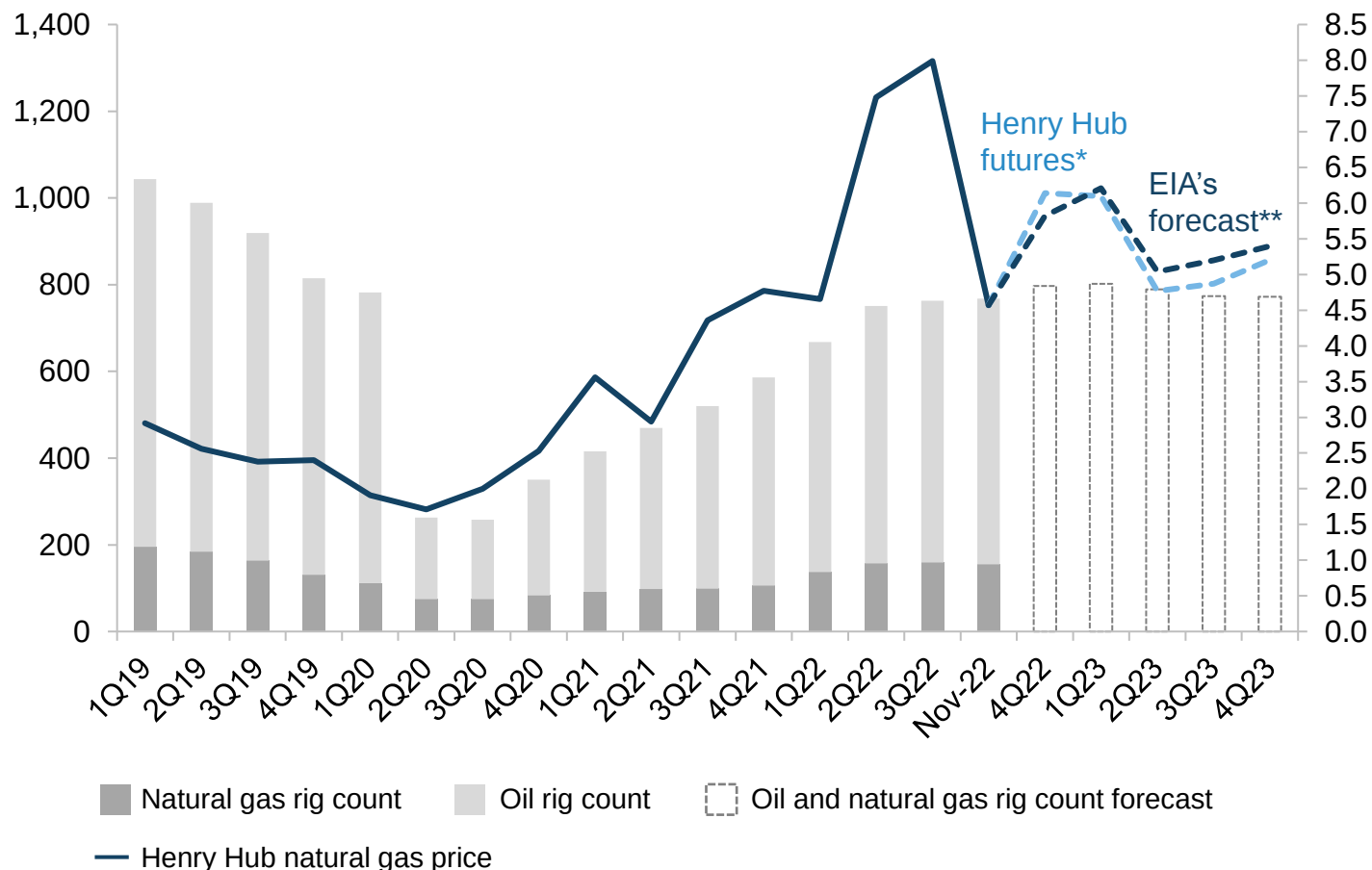
US RIG COUNT VS HENRY HUB PRICE

US OIL AND NATURAL GAS RIG COUNT

Unit: Rigs

HENRY HUB SPOT PRICE

Unit: \$/MMBtu



COMMENT

- Natural gas prices in 3Q22 increased from the previous quarter driven by continued surge in gas demand in Europe and supply disruptions globally.
- Capital spending is expected to slow down towards the end of 2022 due to the lack of completion crews to bring wells to production and increasing dividend distribution by rig operators.
- Oil and gas rigs are expected to increase slightly in 4Q22, up 4% from 3Q22 but remain at levels 24% lower than 1Q19.
- Henry Hub futures signal to increase from the current spot price to around \$6.1/MMBtu in 1Q23 and decline to around \$4.7-4.9/MMBtu levels in the following quarters.

Note: *As of November 8th, 2022, **Short-Term Energy Outlook (November 2022)

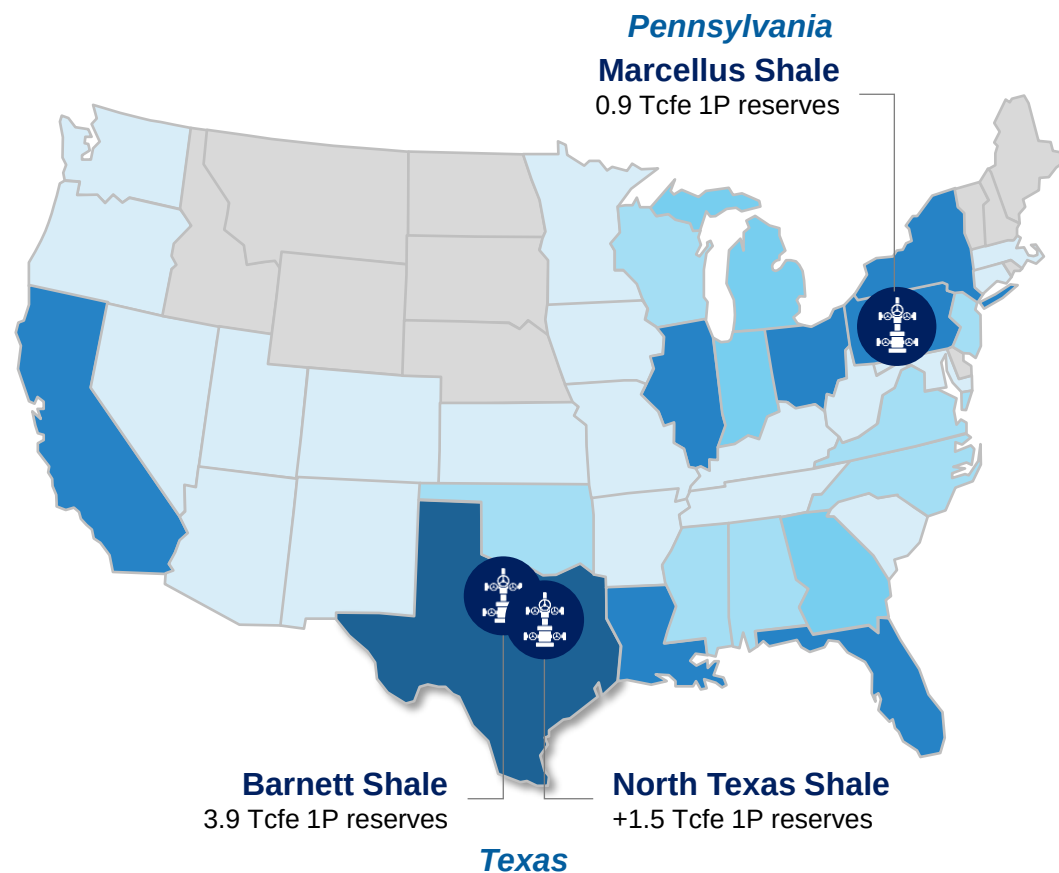
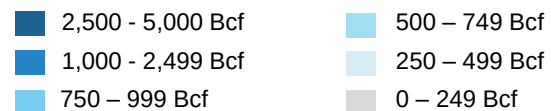
Source: IHS Markit report (July 2022) and Baker Hughes US natural gas rotary rig count (November 2022)

Banpu Gas: 3Q22 highlights

US DRY GAS CONSUMPTION 2021 BY STATE*



Banpu shale
gas operations



Average local price**

\$7.61/Mcfe

+15% QoQ

Sales volume

78 Bcfe

+32% QoQ

EBITDA***

\$377 M

+43% QoQ

Notes:

* Source: EIA

** Average local price = Henry Hub - basis differential

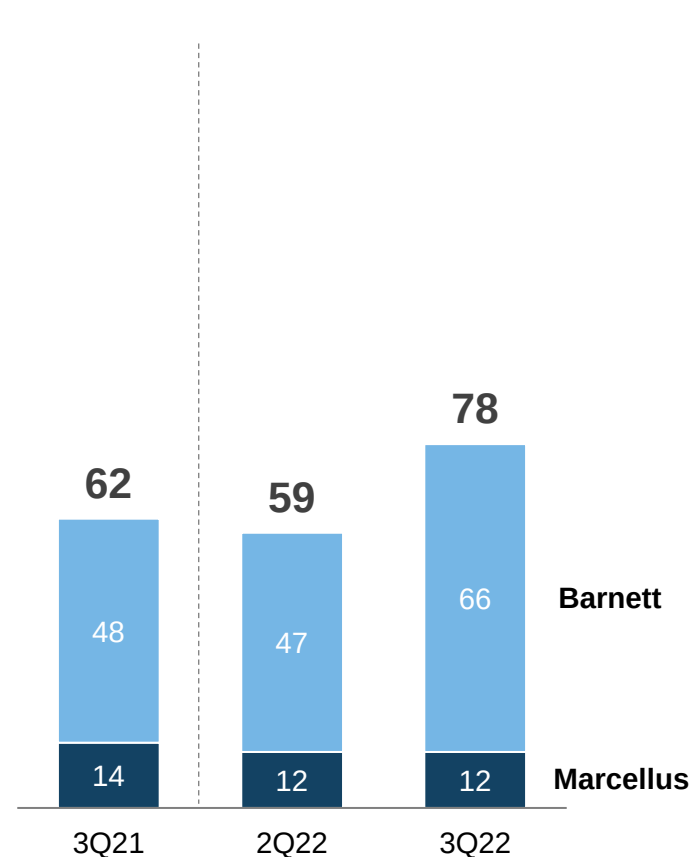
*** IFRS EBITDA. Significant differences between IFRS and BKV US GAAP EBITDAX include treatment of derivative gains and losses, depletion expense, accretion expense, stock compensation expense, BNAC expenses, equity income, and contingent consideration gains and losses for asset acquisitions

Banpu Gas: 3Q22 performance

3Q22 EBITDA of \$377M reflected strong underlying performance post-North Texas integration, higher average local price, and additional production from the new asset and ongoing initiatives in the legacy assets.

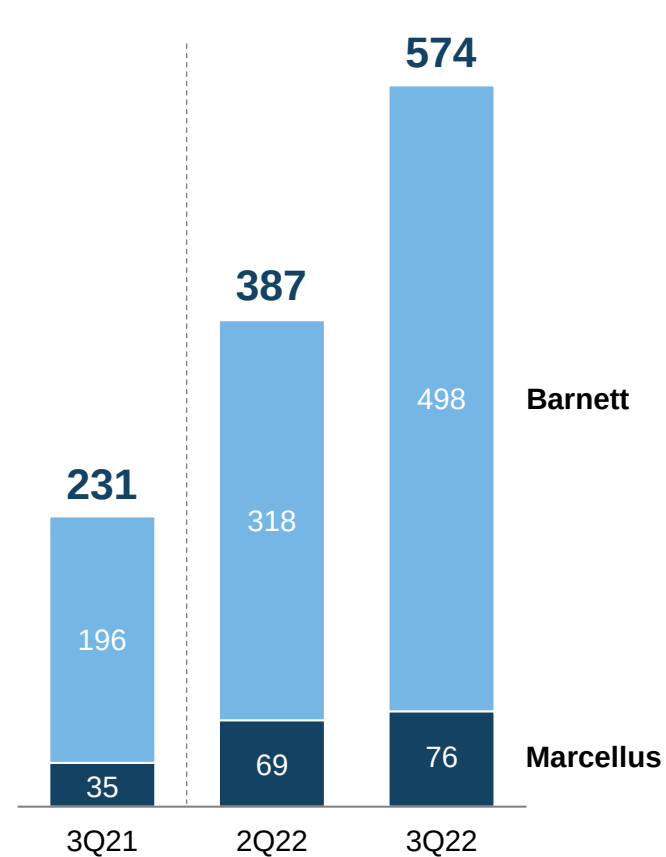
SALES VOLUMES

Unit: Bcf*



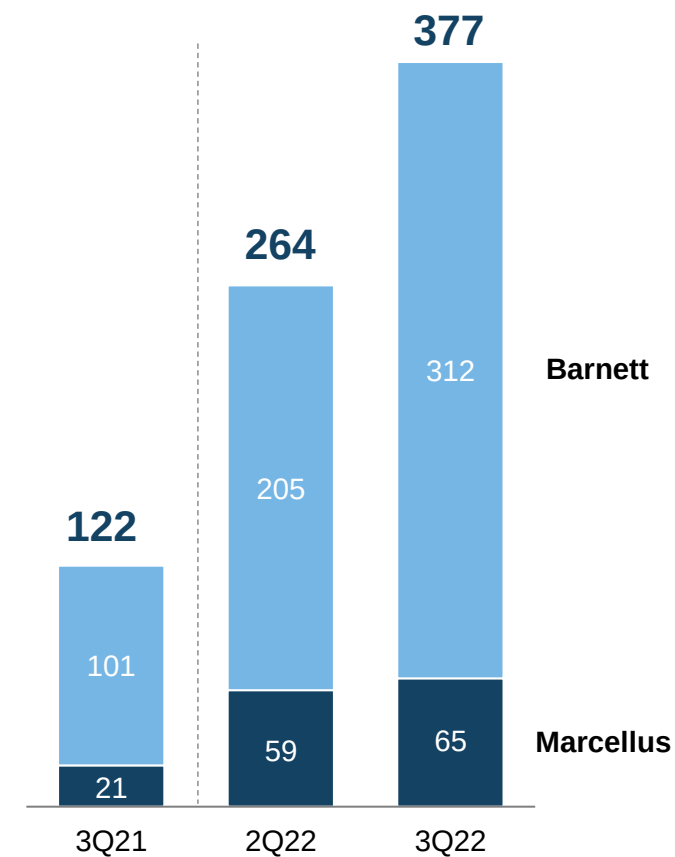
TOTAL REALIZED REVENUE**

Unit: US\$M



EBITDA***

Unit: US\$M



Notes:

* Bcf = Billion cubic feet

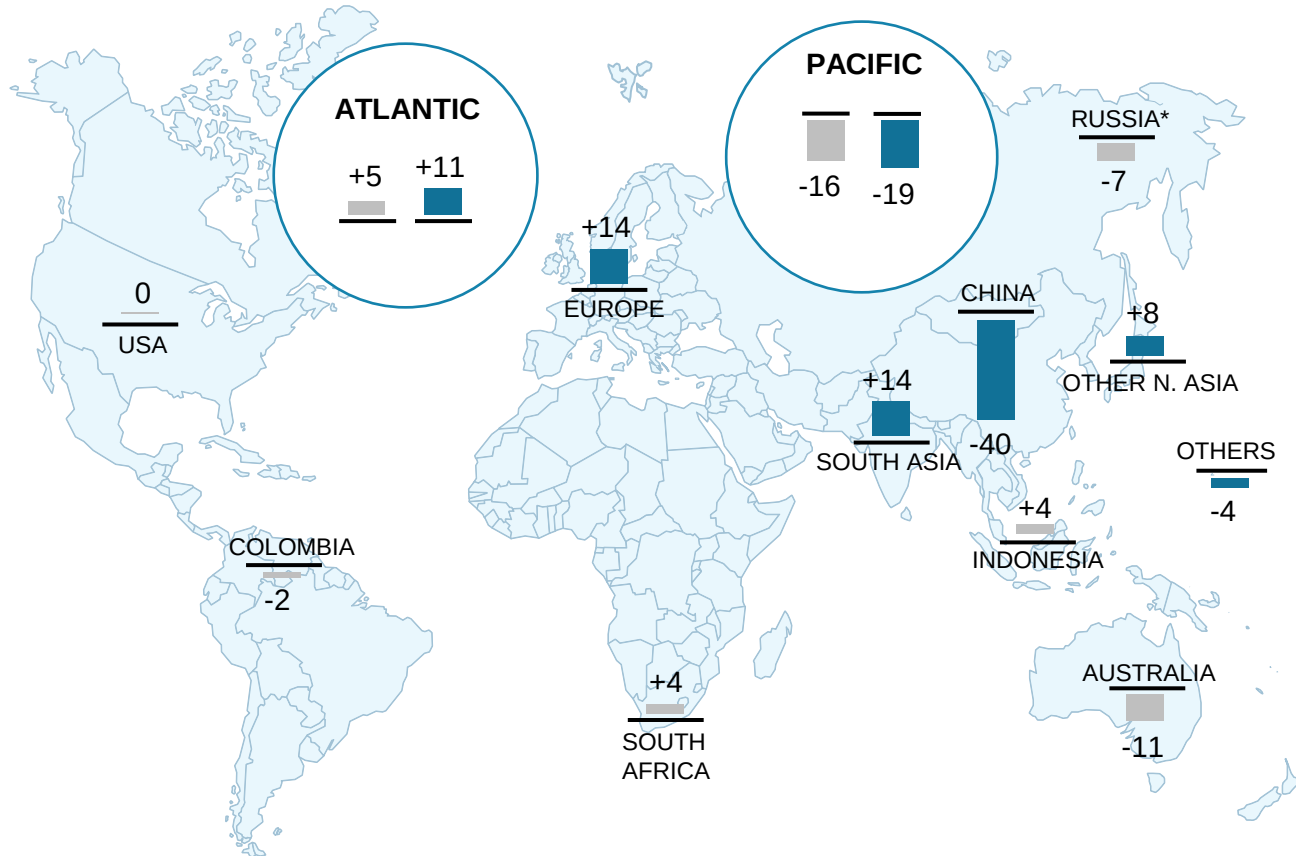
** IFRS total realized revenue. Significant differences between IFRS and BKV total revenues and other operating income include net derivative gains and losses, marketing, non-operated midstream revenues, and others

*** IFRS EBITDA. Significant differences between IFRS and BKV US GAAP EBITDAX include treatment of derivative gains and losses, depletion expense, accretion expense, stock compensation expense, BNAC expenses, equity income, and contingent consideration gains and losses for asset acquisitions

Global thermal coal market

COAL DEMAND AND SUPPLY CHANGE – 2022E VS 2021

Unit: Mt ■ SUPPLY ■ DEMAND



TRENDS

DEMAND

Mild weather conditions helped ease the global thermal coal market ahead of winter. However, HCV demand is expected to remain strong **due to** the ban on Russian coal and expected colder-than-normal winter in the northern hemisphere. LCV market is weaker as China's imports have plummeted and are facing high competition from Russian coal.

- **China:** Covid-19 and safety restrictions impacted coal supply chains and drove domestic coal prices up. Supply concerns encouraged buyers to keep sourcing imported coal. China is still the main market driver for mid- to low-CV market.
- **India:** Coal demand is expected to remain strong in Q4 due to the season of festivities when contributions from hydro and renewables generally remain subdued. High discount of Russian coal remains attractive for Indian buyers.
- **JKT:** Most utilities have secured enough stocks of HCV coal for winter. However, coal demand is expected to grow as South Korea lifted restrictions on coal burn while La Nina weather condition is expected to persist through winter.
- **Europe:** Coal burn remains strong as governments seek to preserve European gas supplies for the upcoming winter to help fuel heating demand. While sanctions on Russian coal came into force on 10th August. The EU's plan to cut gas consumption, intervene power market and cap energy prices helped to push coal prices down.

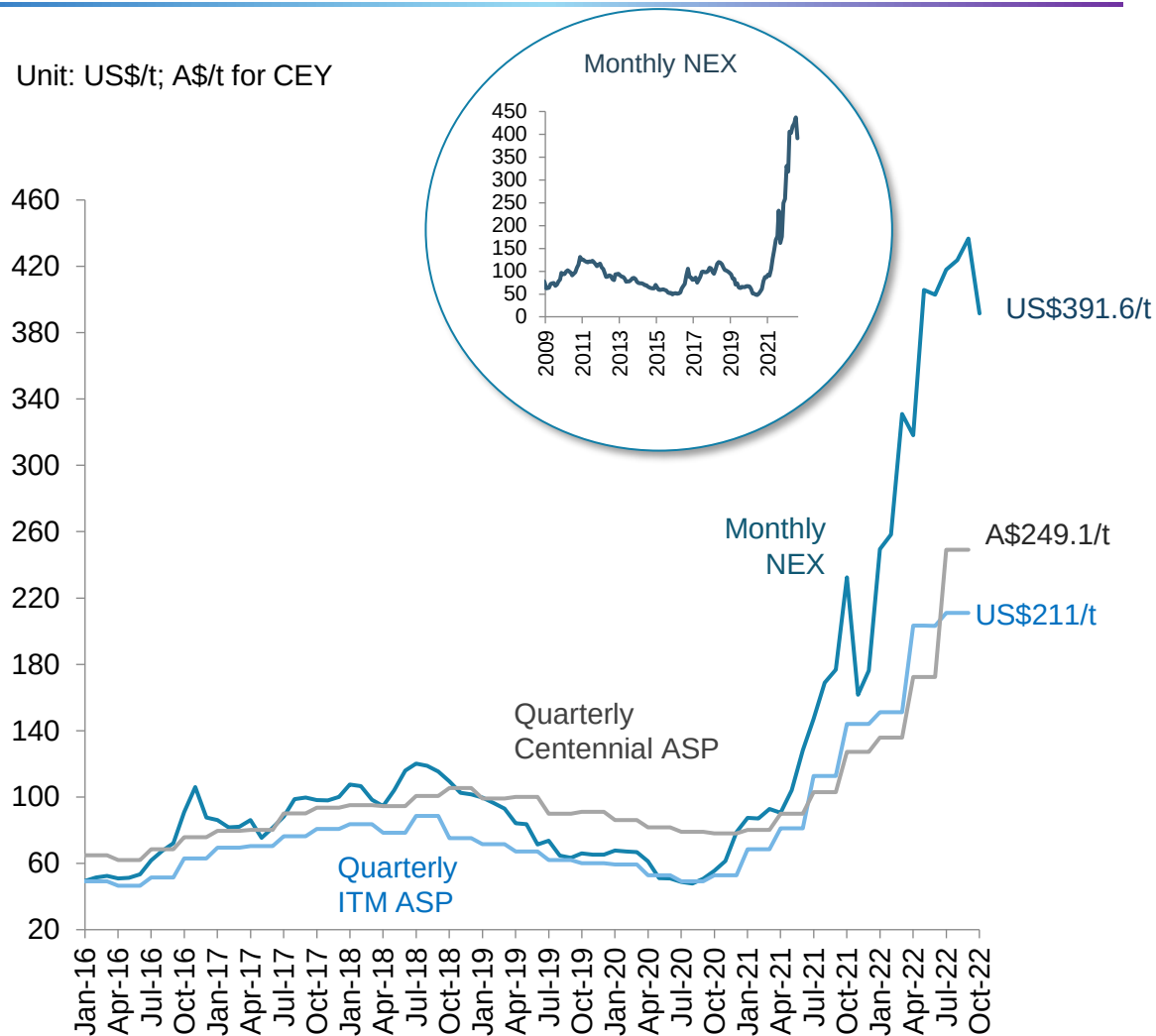
SUPPLY

HCV supply remains tight due to continued rainfall in Australia and limited upside from other origins. Mid-to-low CV supply is expected to remain healthy from steady Indonesian production and ample supply of Russian coal into Asia.

- **Indonesia:** Coal production remains strong, but more rainfall and high domestic demand are likely to limit availability of spot cargoes for exports, while more Indonesian coal are heading to Europe.
- **Australia:** Supply still struggling due to continued rainfall. La Nina weather condition is likely to stay until March 2023.
- **Others:** Russian exporters divert coal to Asia as the sanction came into effect while spot availability at far east port is limited for the near term. South African exports continue to be capped by logistical constraints. Colombia's exports to Europe soar but there is little scope for a production improvement.

Banpu ASPs vs thermal coal benchmark prices

BANPU ASP VS BENCHMARK PRICES



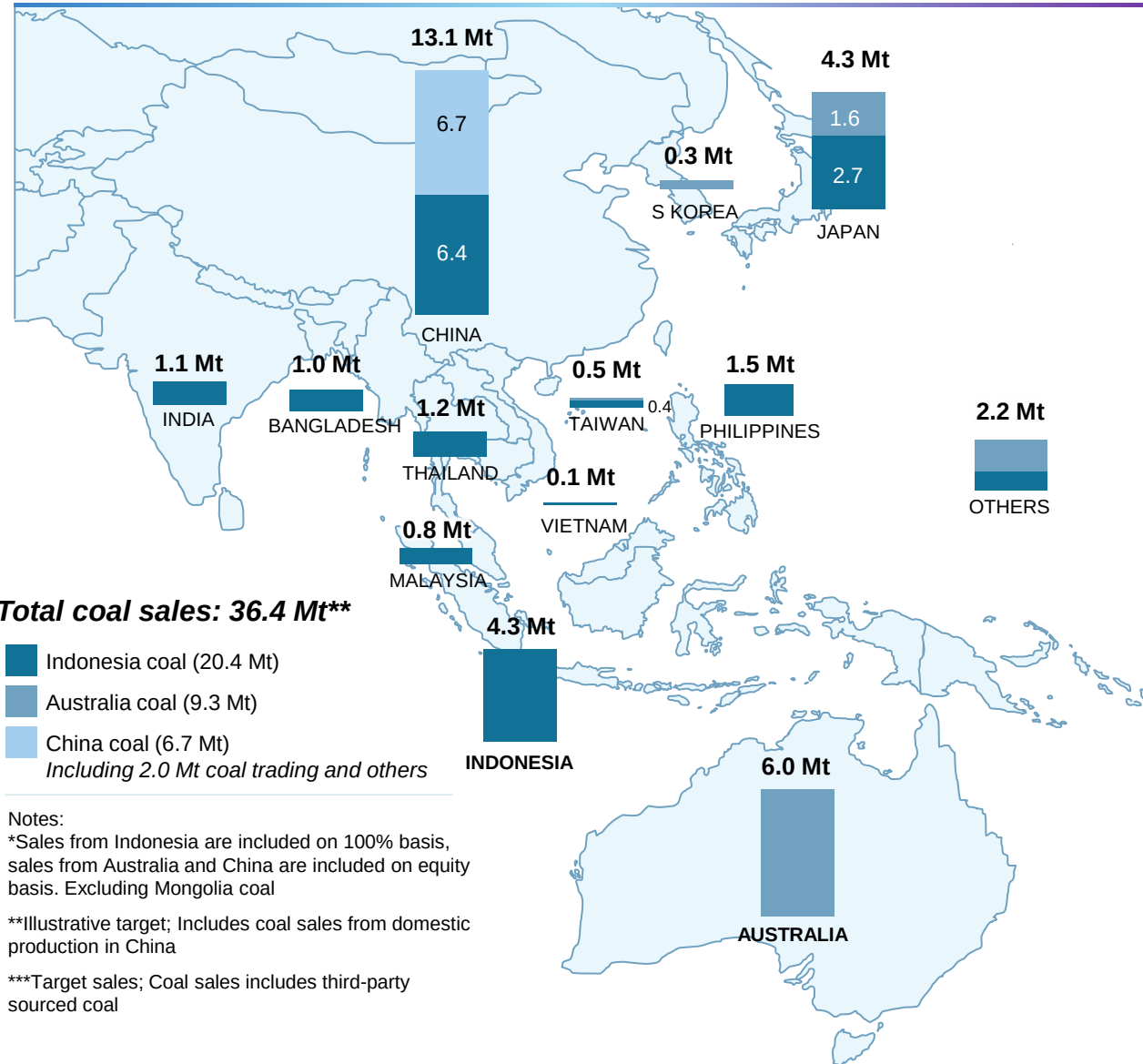
COMMENTS

- The overall seaborne premium thermal coal market remained extremely strong through 3Q22, mainly due to the strong gas market, as well as the wet weather in major coal fields in Australia.
- On 6 September, GCNewc hit US\$466/t, breaking the previous record (US\$463/t in May). Since early September, the coal market started weakening until the end of Q3. As a result, GCNewc monthly average price has continuously rewritten historical records through Q3 (US\$410.83/t for July, US\$417.39/t for Aug., and US\$434.02/t for Sep.)
- The lower quality thermal coal market has been relatively volatile during Q3. ICI hit the bottom in late August, then gradually recovered through September, mainly due to the hot, dry prolonged summer in major industrial areas of China prompting strong Chinese import demand. Despite the mild recovery, the average price level of mid-low CV Indo coal market in 3Q22 was lower than 2Q22 level.
- We see 3Q22 could be the peak of premium specification thermal coal in a foreseeable future, while the fundamentals of the thermal coal market is still relatively strong, considering the geopolitical environment.
- Demand for off specification thermal coal has become relatively strong due to stronger-than-expected Chinese demand and new demand from traditional premium coal buyers.
- Banpu Group ASP in Q3 continued to increase, especially for export portions.
- Key price metrics:
 - ITM ASP 3Q22 : US\$211/t* (+4% QoQ)
 - CEY ASP 3Q22 : A\$249.1/t* (+45% QoQ)
 - ASP Domestic A\$102.7/t (+28% QoQ), ASP Export A\$575.5/t (+63% QoQ)
 - NEX (November 4, 2022)**: US\$375.5/t

Note: *Includes post shipment price adjustments as well as traded coal
 **The Newcastle Export Index (NEX)

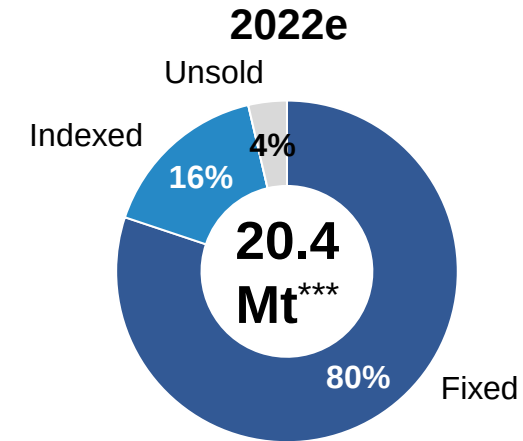
Banpu Mining: group coal sales and pricing status 2022e

2022e COAL SALES* SOURCE – DESTINATION ANALYSIS

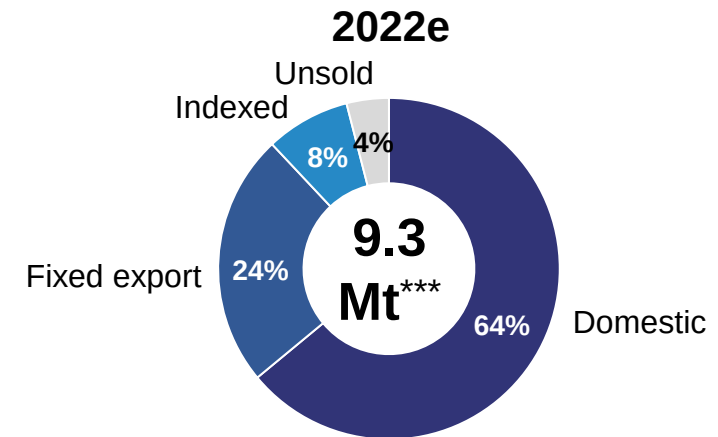


COAL SALES PRICING STATUS

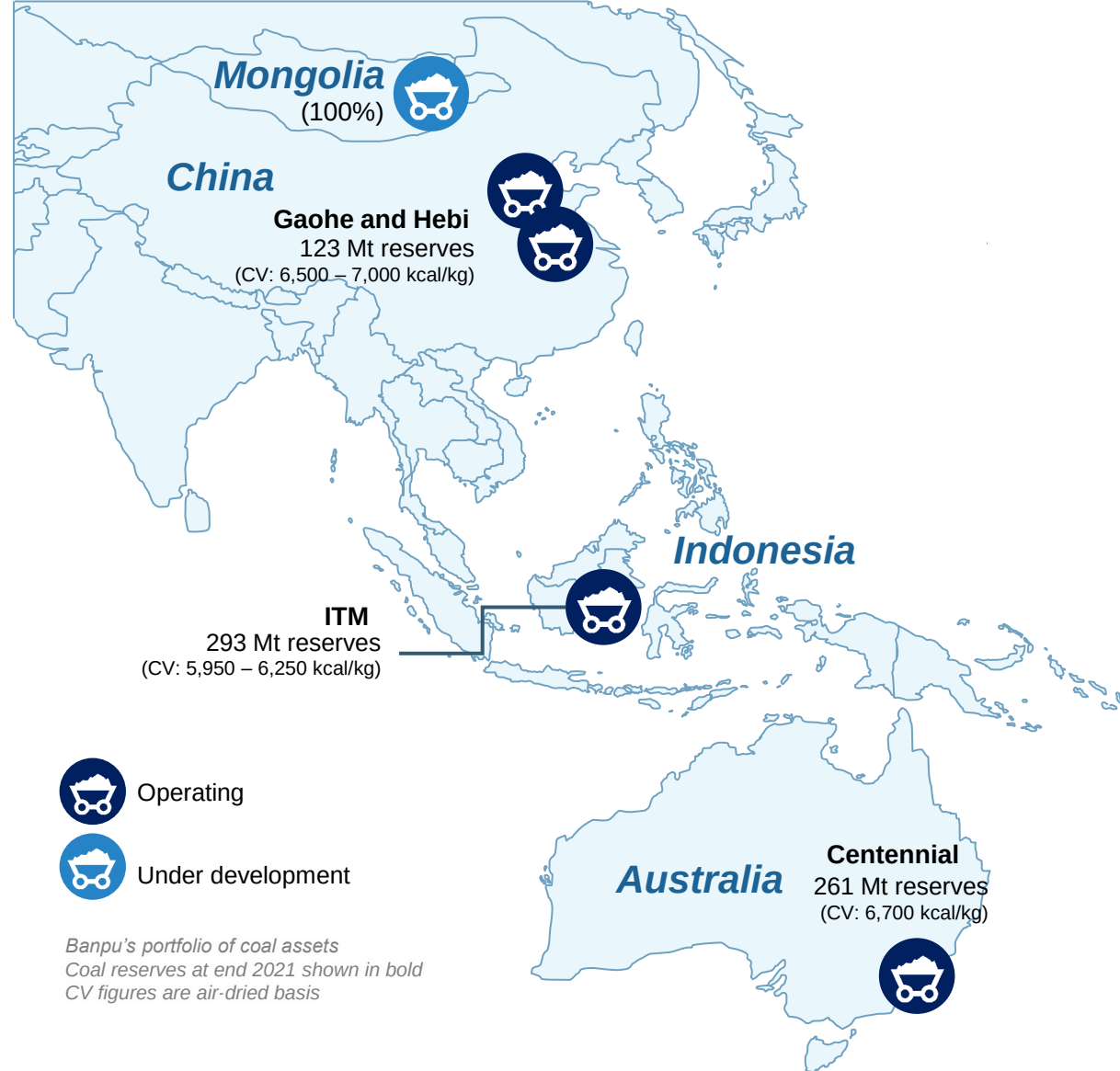
INDONESIA



AUSTRALIA



Banpu Mining: 3Q22 highlights



Production volume*

9.5 Mt

+3% QoQ

Sales volume*

11.1 Mt

+10% QoQ

EBITDA

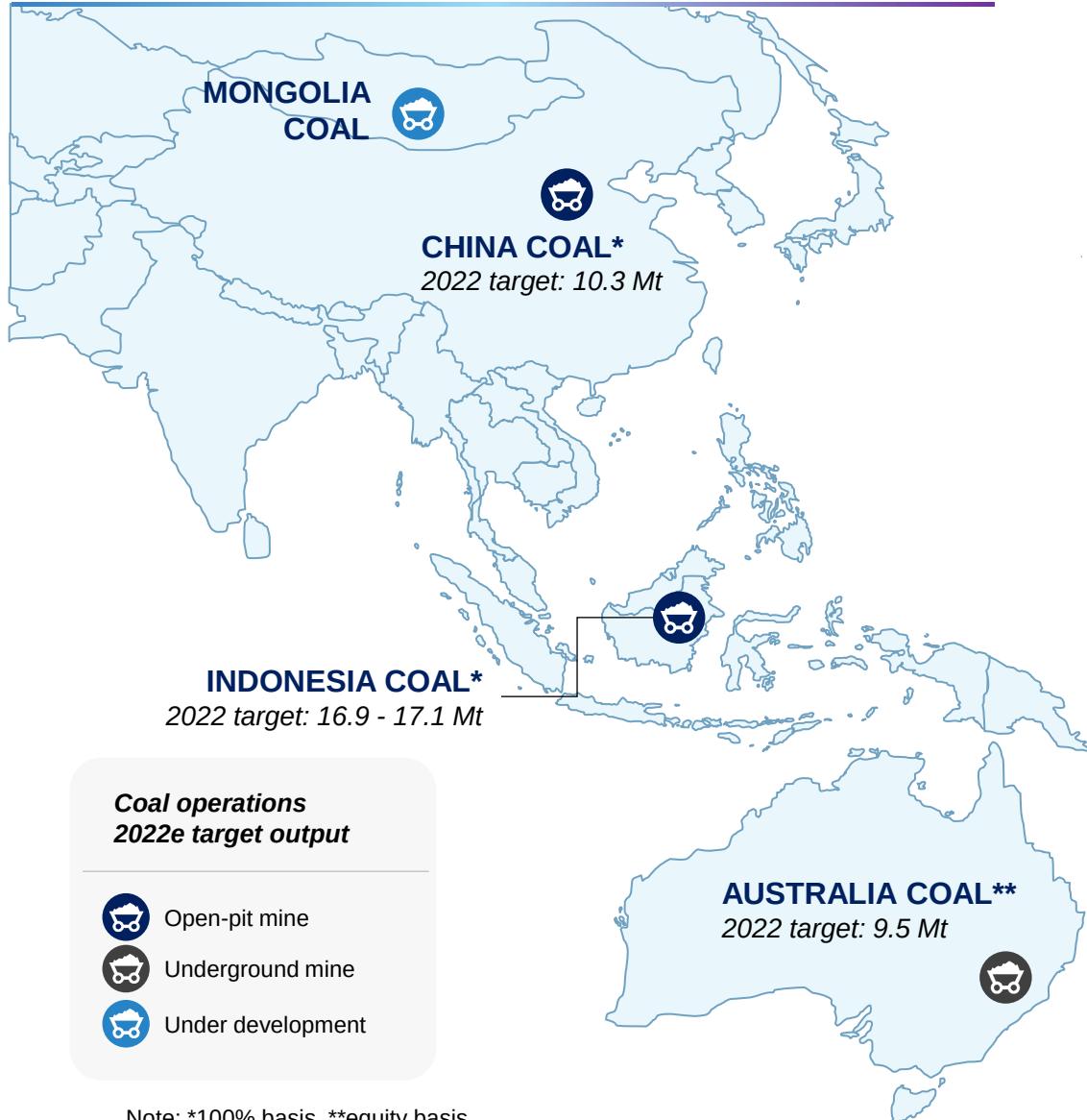
\$902 M

+43% QoQ

Note: *Based on 100% basis

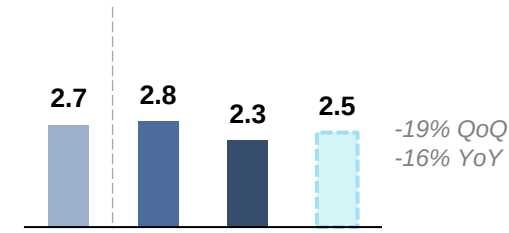
Banpu Mining: operational summary

2022E COAL OUTPUT

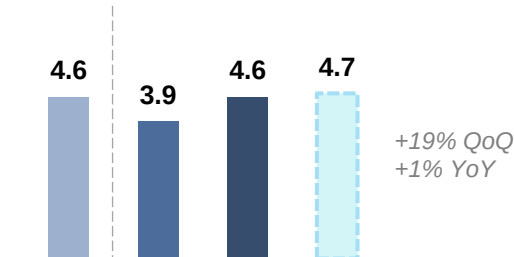


ROM PRODUCTION AND KEY UPDATES

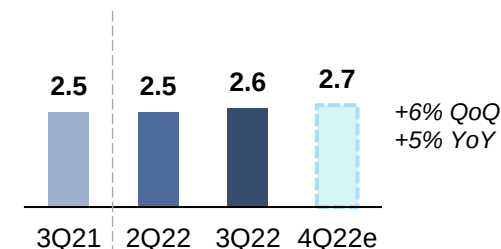
AUSTRALIA COAL**



INDONESIA COAL*



CHINA & MONGOLIA COAL*



- Q3 production was slightly behind prior quarter forecast.
- Mandalong production was impacted by an Aboriginal cave step-around.
- Clarence and Airly continued to incur Covid-19 absenteeism in Q3, impacting production volumes. We expect Covid-19 impacts to reduce in Q4.

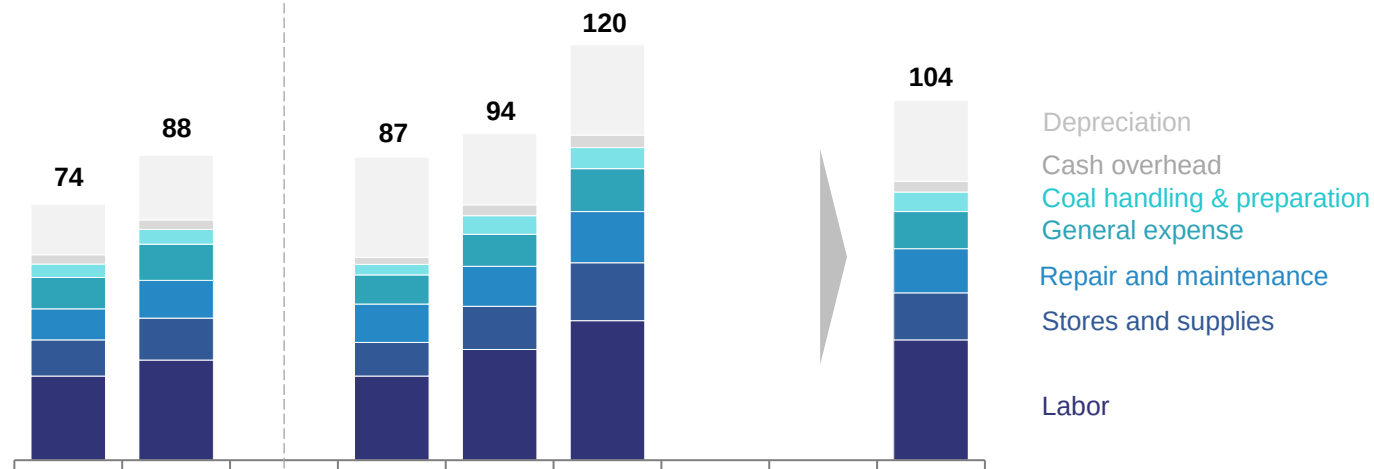
- Achieved the 3Q22 production target at 4.6 Mt despite challenging weather caused by higher rainfalls and slippery conditions.
- 4Q22 target is maintained at 4.7 Mt while we anticipate uncondusive weather with the onset of rainy season in Indonesia.

- Gaohe: Stable production and sales in 3Q22 supported by strong demand during the summer season. Increased coal volume from energy guarantee policy.
- Hebi: Higher production and sales in 3Q22 due to smooth operations of new LW panel 3309 with preparation for LW panel 3310 to ensure strong future performance

Banpu Mining: average production cost breakdown

AUSTRALIA COAL – AVERAGE PRODUCTION COST¹

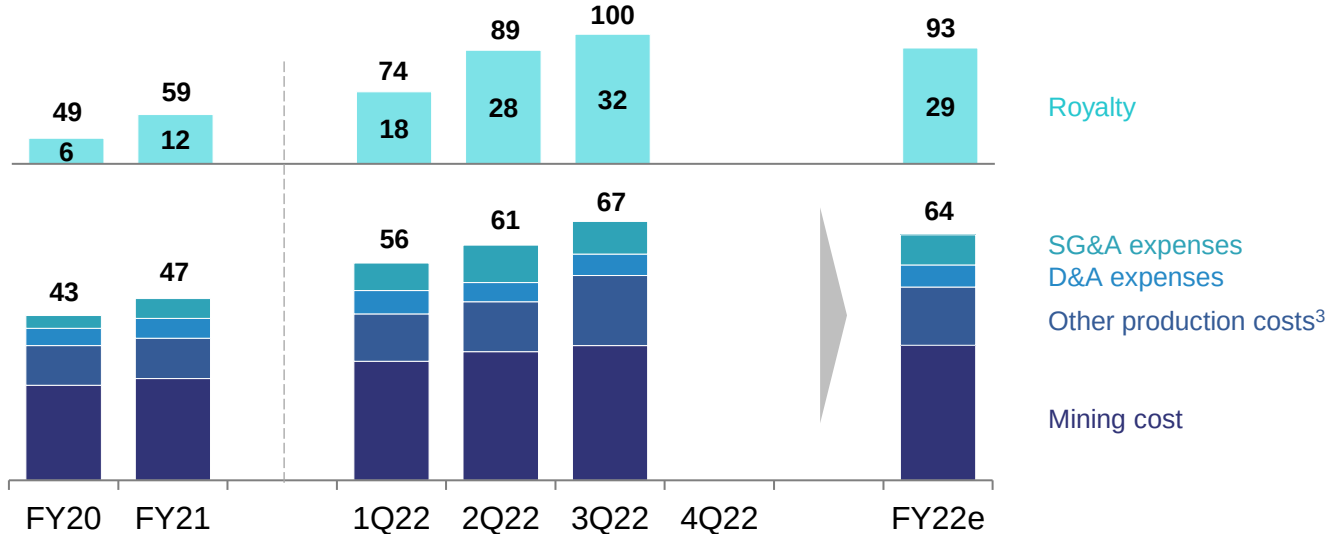
Unit: A\$/t



- Achieved a record quarter profit in Q3 driven by a renewed focus on maximizing high-grade thermal coal exports
- 3Q22 volume dropped 19% QoQ, driving up unit costs. The Mandalong step around also increased depreciation by A\$10/t.
- Global environment continues to drive costs up (i.e., steel, fuel and electricity). Mines have also continued to incur Covid-19 absenteeism.
- Mine site teams are implementing strict capex control measures to manage performance within budget.

INDONESIA COAL – AVERAGE TOTAL COST²

Unit: US\$/t



- Average total cost per ton (excl. royalty) rose to \$67/t in 3Q22 due to increase in mining cost as an impact of higher fuel price.
- Total cost is impacted by higher royalty cost of \$4/t QoQ, which reflects stronger ASP trend is continued until 3Q22.

Note: 1 These figures do not include selling, distribution and royalty costs; based on 'sold' production, 2 Coal business only, 3 including repair and maintenance, salaries and allowances, inventory adjustment, others etc.



01

Highlights
3Q22

02

Greener, Smarter
... Faster !

03

Financial
Summary

04

Energy
Resources

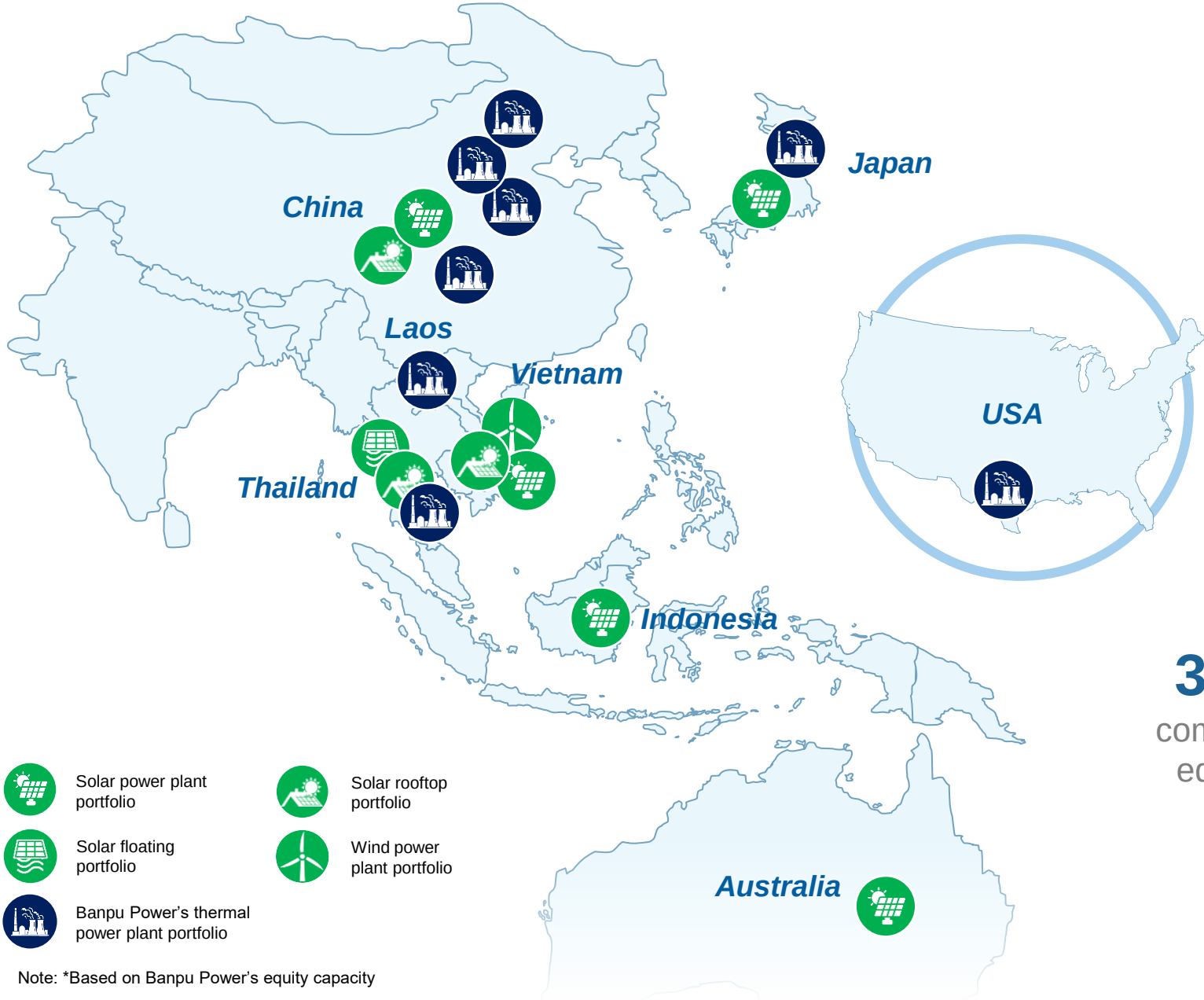
05

**Energy
Generation**

06

Energy
Technology

Banpu Energy Generation: 4,256 MW committed capacity



8 countries
operations across the
Pacific Rim



3,253 MW
committed thermal
equity capacity*

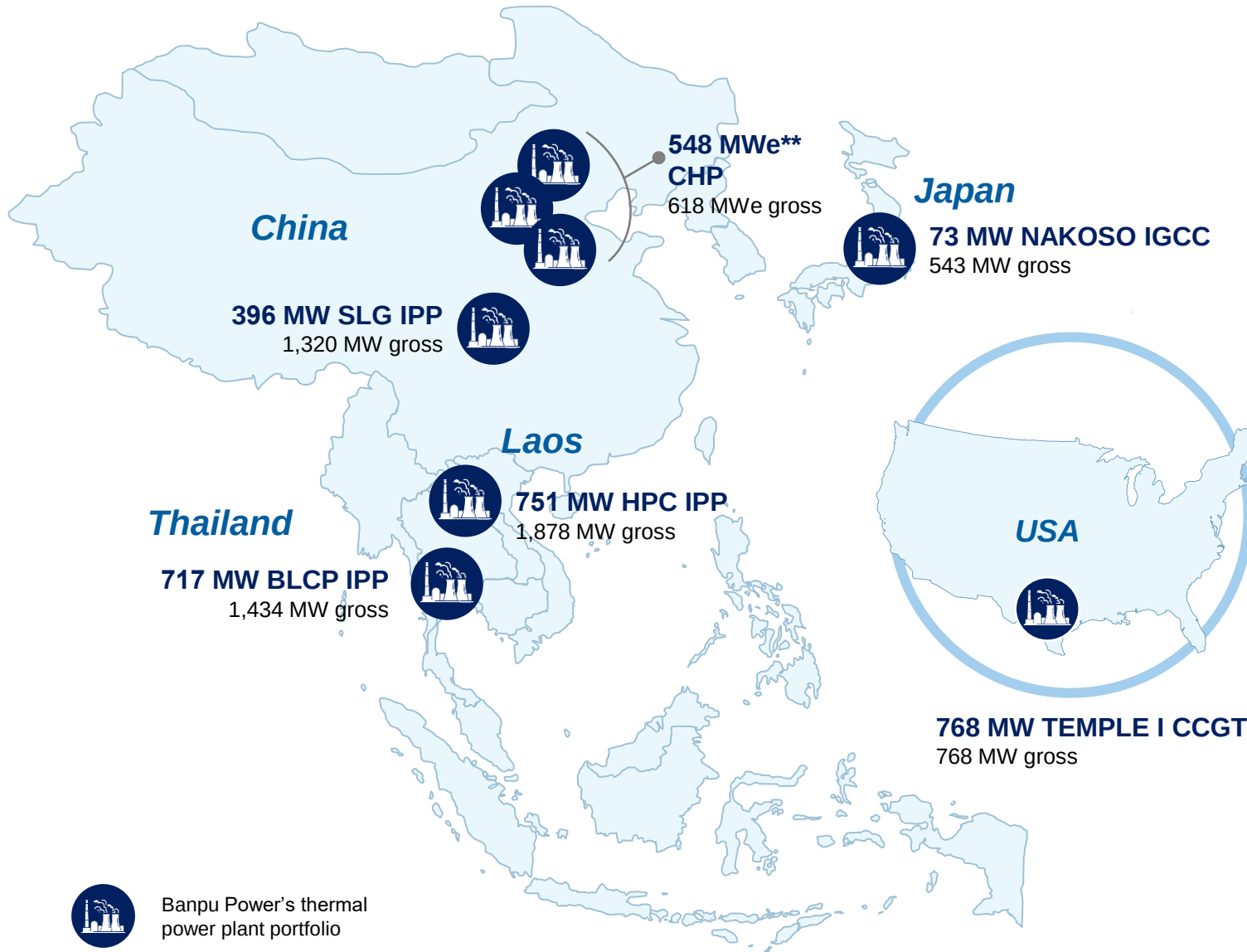


1,003 MW
committed renewables
equity capacity

-  Solar power plant portfolio
-  Solar rooftop portfolio
-  Solar floating portfolio
-  Wind power plant portfolio
-  Banpu Power's thermal power plant portfolio

Note: *Based on Banpu Power's equity capacity

Banpu Thermal Power: 3Q22 highlights



Note: *Based on Banpu Power's equity capacity, **MW equivalent

EBITDA
\$74 M
+28% QoQ

Achieved EAF

95% at HPC	100% at BLCP
23% at Nakoso	97% at Temple I

Thermal Power: 3Q22 updates



BLCP

The plant's improved EAF at 99.9% led to higher net generation QoQ, resulting in better EBITDA in 3Q22.

- Reported EAF of 99.9%
- Total revenue reported at THB 4,864 M, EBITDA at THB 1,066 M
- Reported share of profit at THB 9 M



HPC

While continuing to enhance its EAF, the plant operated without a hitch and generated strong financial results for this quarter.

- Reported EAF of 95.1%
- Total revenue reported at THB 6,331 M, EBITDA at THB 3,955 M
- Reported share of profit at THB 1,405 M



SLG

SLG achieved higher power sold in 3Q22. After joining power trading market to raise power tariffs and signing a coal supply contract at a lower coal cost, its financial performance was significantly improved.

- Reported net power sold of 1,328 GWh
- Reported share of loss at RMB 0.2 M



China CHP

CHP has less steam demand, which is primarily from the LN plant. After it entered the power trading market, its tariff increased YoY. However, its financial performance declined due to the high cost of coal and the seasonally weak demand.

- Reported revenue of RMB 213 M
- Total EBITDA of RMB -12 M
- Reported share of loss at RMB 27 M



Nakoso IGCC

As the plant is still in its early stage of operation, maintenance may occasionally be required to increase the plant's long-term reliability.

- Reported EAF of 23%
- Reported net generation of 251 GWh
- Reported share of profit at THB 2 M



Temple I

Maintain its EAF at high level with higher capacity factor due to peak season. It consequently reported higher net generation and successful operational results.

- Report EAF of 97% with net generation of 1,315 GWh
- Revenue reported at USD 106 M, EBITDA at USD 21 M
- Reported share of profit at USD 77 M (Net gain from derivative USD 66 M)

Banpu Renewable Power: diversified Asia-Pacific portfolio*



1,003 MW

committed renewables capacity across Asia-Pacific



687 MW

committed solar power capacity



198 MW

committed solar rooftop and floating solar capacity



118 MW

committed wind capacity

Banpu group's portfolio



Solar power plant portfolio



Solar rooftop portfolio



Solar floating portfolio



Wind power plant portfolio

Renewable Power: 3Q22 updates



China Solar

Due to better irradiation conditions, the capacity factor increased YoY, resulting in higher power sold.

- Average capacity factor was 16.0%
- Power sold was 63 GWh, +9%YoY
- Reported revenue of RMB 54 M with profit contribution of RMB 18 M



Japan Solar

Due to unfavourable weather, the capacity factor has decreased QoQ. Due to the increase in COD projects over the previous 12 months, power sold increased.

- Average capacity factor was 14.0%
- Power sold was 62 GWh, +29% YoY
- Reported TK distribution of JPY 532 M



Australia Solar

A higher QoQ capacity factor as summer approached.

- Average capacity factor was reported at 15.4%
- Power sold was 43 GWh
- Reported share of profit at AUD 0.6 M (gain from derivative AUD 4.8 M)



Vietnam Solar

Nhon Hai solar capacity factor dropped by 3% from unfavourable weather. The 65 MW combined capacity of Ha Tinh and Chu Ngoc Solar transaction is anticipated to close in 4Q22.

- Average capacity factor was 17.3%
- Power sold was 13.8 GWh
- Reported share of profit at USD 0.2 M



Vietnam Wind

El Wind Mui Dinh

- Average capacity factor was 15.2%
- Power sold was 12.6 GWh
- Reported share of loss at USD 1.5 M

Vinh Chau project

- Completed construction and pre-commissioning activities
- On process of COD documentation with the Vietnam government



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**Energy
Technology**

Banpu Energy Technology: growth targets 2025



SOLAR: ROOFTOP & FLOATING

Including 49% in Solar ESCO

198
MW

committed capacity

500
MW



ENERGY STORAGE SYSTEMS

47.7% in
Durapower

30.0% in
New JV

1.0
GWh

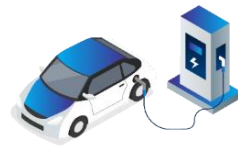
(0.5 GWh on
equity basis)

Li-ion battery production capacity

3.0
GWh

0.75
GWh*

(Total 1.76 GWh on equity basis)



E-MOBILITY

39.7% in UMT, 30% Beyond Green,
21.5% in FOMM, 20% in eVolt,
18.47% in Haupcar

Ridesharing

muvmi

EV

Forn

BEYOND GREEN

Carsharing

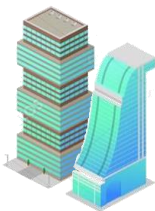
HAUP

EV charging

evolt



Mobility-as-a-service



SMART CITIES & ENERGY MGMT.

100% ownership

21
projects

Includes energy
management, smart
infrastructure, etc.

30
projects



ENERGY TRADING

100% ownership

428
GWh

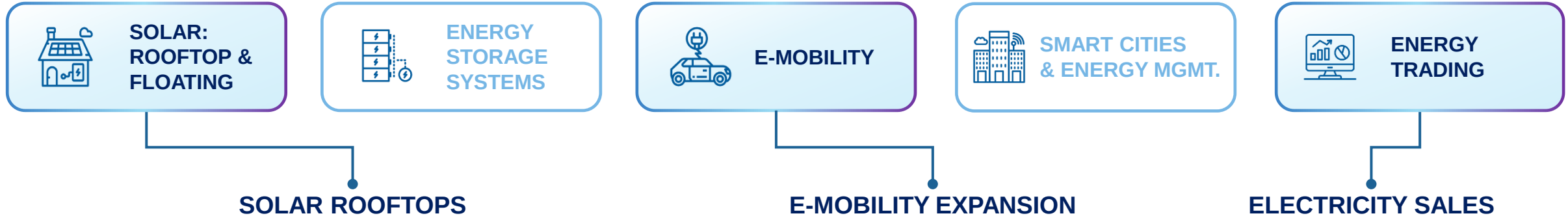
Electricity sales

2,000
GWh

3Q22

2025
target

Banpu Energy Technology: 3Q22 updates

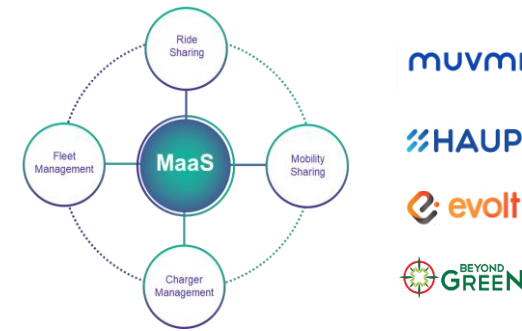


ZHENGDING SOLAR ROOFTOP PROJECT DEVELOPMENT

Zhengding CHP was selected by Zhengding Government to develop solar rooftops under the 'whole-county rooftop solar PV' policy. It currently has a committed capacity of 58 MW with the potential to increase to 167 MW by 2023

NEW CONTRACT SIGNING

Expansion of Betagen project for Phase II of rooftop installation (on new warehouse) with capacity of 131 kWp, bringing the total capacity of the project (Phases I & II) to 1.3 MWp



MUVMI NEW AREA EXPANSION

Increasing its operation from 11 to 12 areas with the latest expansion to Silom – Sathorn. Fleet expansion to 251 E-tuktuks in operation and 115 E-tuktuk under registration process

EVOLT AWARDED CHARGER INSTALLATION FOR CPN

eVOLT has been awarded to install 94 EV chargers at 25 Central department stores



SECURED ELECTRICITY SUPPLY AND ENHANCED MARKETING AND SALES THROUGH MARKET-LINKED PRICE OFFERING

- Secured electricity supply in total of 8 MW with KEPCO through Baseload Auction for the period of April 2023 to March 2024
- Engaged with 21 small- to medium-sized clients with annual total sales volume of 5 GWh. The electricity supply to these clients is based on market-linked price

Banpu Energy Technology: 3Q22 updates (cont'd)



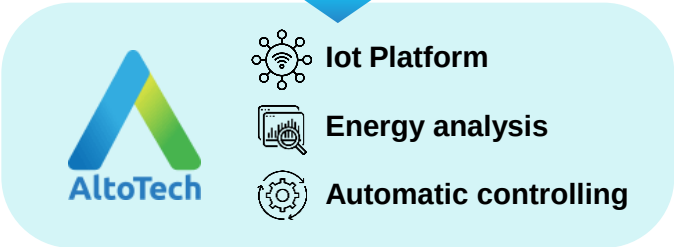
BANPU NEXT ACQUIRES 25% INTEREST IN ALTOTECH GLOBAL TO STRENGTHEN EMS BUSINESSES

Altotech Global is a Thai-based company established in 2011. It developed automatic IoT platform called “Alto Energy Edge” to support energy management and optimization in the office buildings and hotels. Altotech have 3 core businesses which are **IoT platform, energy analysis and automatic controlling system with AI algorithms developed by the company.** Energy savings are created through Altotech’s proprietary system and software which can also be integrated with solar rooftops.

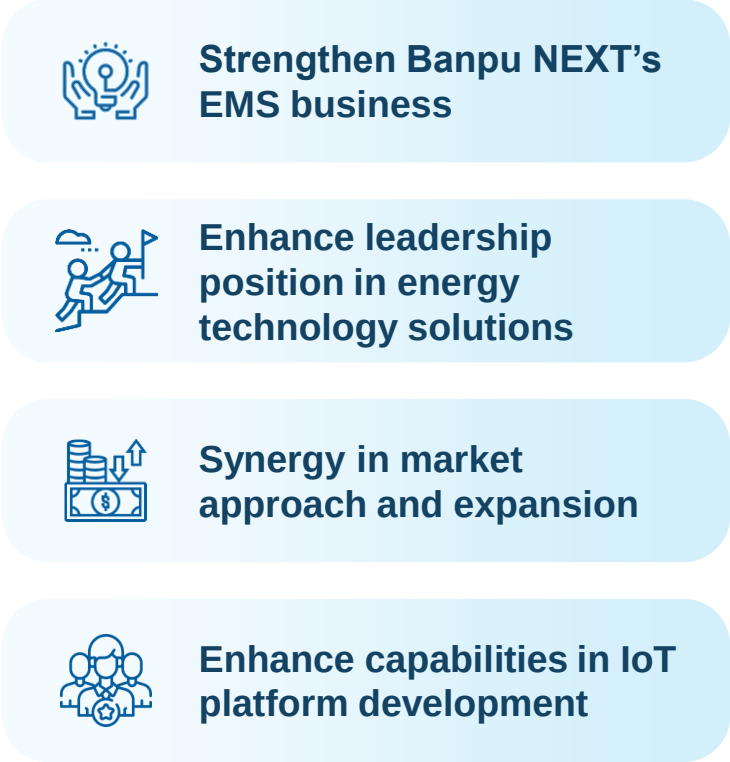
Banpu NEXT acquired 25% shares in Altotech to build on capabilities in IoT space and data analytics and support the growth of Banpu NEXT’s energy management system businesses.

BANPU NEXT

25% acquisition



STRATEGIC RATIONALE:



EURAZEO

SMART CITY FUND II



INVESTMENT IN EURAZEO SMART CITY FUND II

Eurazeo is a leading global private equity company with AUM of US\$32.4 bn and 530 portfolio companies. Banpu NEXT has invested US\$15 M in its Smart City Fund II, a CVC fund with the investment strategy aligning with Banpu NEXT’s strategy including the focus on new energy, smart mobility, and industrial technology.



APPENDIX

Banpu: 'integrated energy solutions' 2022

ENERGY RESOURCES

Shale Gas



865 MMcfed
Net production

ENERGY GENERATION

Renewable Power



805 MW
Committed capacity

ENERGY TECHNOLOGY

Solar: Rooftop & Floating



198 MW
Committed capacity

Mining



36.4 Mt
Coal sales

Thermal Power



3,253 MW
Committed capacity

Clean Energy Tech



1.0 GWh (100% basis)
Li-ion batteries



E-mobility services
E-mobility solutions



Smart Cities &
Energy Management



428 GWh
Electricity trading

Natural gas: reserve and production term

Reserve



DEFINITION

- Natural Gas Reserve Definitions in the US are defined by the SEC and are the same as used for oil:
 - Proved Developed Producing (PDP)
 - Proved Developed Not Producing (PDNP)
 - Proved Undeveloped (adjacent to a producing well) (PUD)
 - Probable (in the same area as production but not adjacent) (PROB)
 - Possible (contingent on additional drilling) (POSS)
- Reserves have to be economically viable.

Production



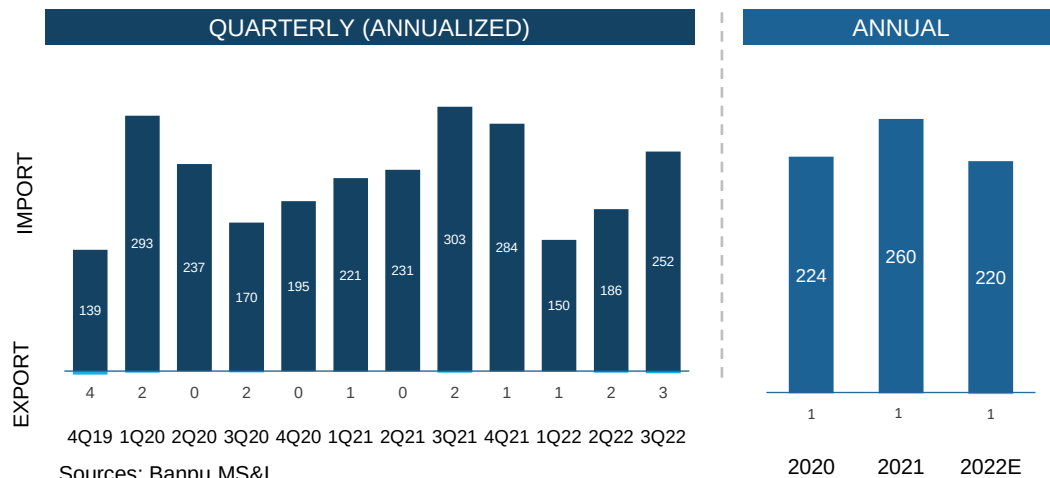
PRODUCTION UNIT

- In the US, production is measured in 1000 cubic feet (MCF)
 - 1000 MCF = 1 MMCF
 - 1,000,000 MCF = 1 BCF
 - 1000 BCF = 1 TCF
 - 1 MCF = 28.3 Meters³
 - 1 MCF = 1.0 Million BTU (MMBTU) or Decatherms (dry gas)
 - 1 BCF = 1.0 Trillion BTU
 - 1 Meter³ = 35.3 MCF
 - 1 Billion Meters³ = 35.3 BCF

China: domestic supply constraints support imports

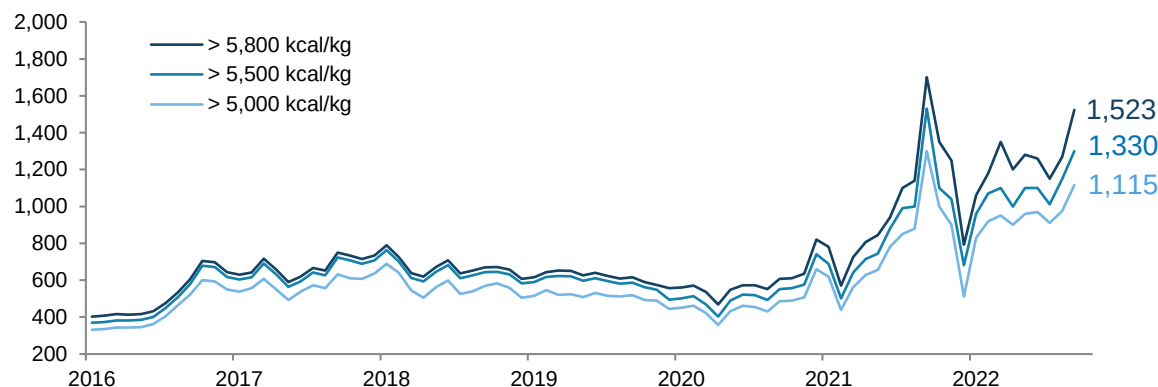
CHINA THERMAL COAL IMPORTS/EXPORTS*

Unit: Mt



CHINA DOMESTIC COAL PRICES

Unit: RMB/t



Note: *Includes lignite but excludes anthracite imports/exports
Source: www.sxcoal.com/cn 10 October 2022

3Q22

- Lockdown due to the pandemic continued to impact the economic growth in Q3.
- Heat waves in July-August drove coal burn by utilities, but most Chinese utilities were well supplied under term contracts and showed little demand for spot coal.
- Heavy rains in the north affected coal production and logistics however coal production remained solid.
- Drought in southwest, central and eastern regions curtailed hydropower generation and raising coal-fired generation to meet the rise in the country's power demand.
- Domestic thermal coal prices were bullish as supply is curtailed by several issues, such as heavy rainstorms, the Covid-19 pandemic, mine accidents, safety checks and maintenance activities on the Daqin rail line.
- The uptick in domestic coal prices has prompted National Development and Reform Commission (NDRC) to step up its monitoring of the spot coal market, asking sellers to keep coal prices within a reasonable range.
- Supply concerns encouraged buyers to keep sourcing mid- to high-CV imported coal, especially for utilities in south China.
- Increased imports of Russian coal due to low cost and more coal availability in Asia.

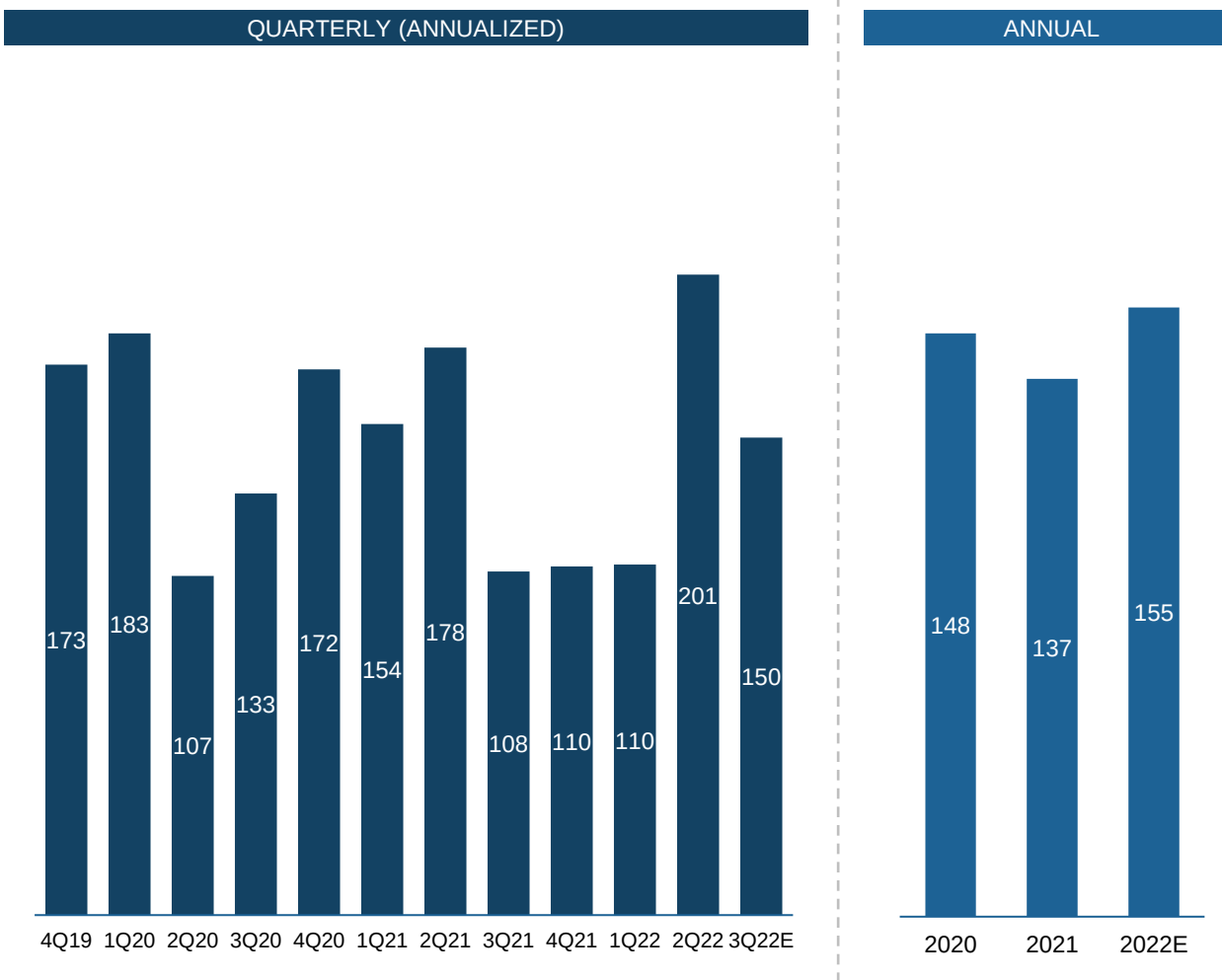
OUTLOOK

- Uncertainty on economic outlook and concerns over renewed Covid-19 restriction will continue to curb power demand growth.
- Domestic coal production is expected to remain high although intensified safety checks due to the government's efforts to maintain coal supply.
- Uncertainty surrounding domestic industrial production amid fears of a global recession and potential for further devaluation of the yuan against the US dollar are expected to weigh on import in the next few months.
- However, increasing domestic coal price has caused coal users to switch to cheaper imported coal.
- We estimate seaborne imports will remain strong in Q4.

India: coal demand to remain strong in Q4

INDIA THERMAL COAL IMPORTS*

Unit: Mt



Note: *Includes lignite grade imports
Source: Commodity Insights, Banpu MS&L

3Q22

- Power demand grew moderately by about 4.7% year-on-year in Q3 due to subdued industrial activities and cooling requirement decline during the rainy season.
- Coal-fired generation rose by 4.6% year-on-year in Q3 due to strong hydro and nuclear generation while gas-based generation fell by 46% year-on-year on high gas price.
- Domestic coal production increased by 10% year-on-year to 176 Mt in Q3, driven by Coal India and captive/commercial miners. Coal dispatches was 196 Mt, grew by 4.7% year-on-year.
- In Q3, domestic coal supplies to the power sector increased by 10%, whereas supplies to non-power sector declined by about 15%.
- The industrial sector continued dependence on imports owing to the priority in domestic coal supply allocation to the power sector.
- India has been increasing imports of discounted Russian coal at the expense of South African imports.
- However, depreciation in local currency against the US dollar curbed import demand especially in general industry.

Outlook

- Power demand is forecasted to increase in Q4 due to a season of festivities.
- Contributions from hydro and renewables generally remain subdued during Q4, the burden to meet demand will fall back on coal.
- With end of the monsoon, growth in domestic coal production is expected to accelerate in Q4.
- However, we expect imports to continue rising as demand growth continues to outpace domestic supply.
- Power plants were seen less active in the seaborne market due to high domestic coal production and devalue of local currency.
- The availability of high energy and highly discounted Russian coal will add to the growth in imports, particularly by the industrial sector.

Coal quarterly output summary

AUSTRALIA OPERATIONS: COAL OUTPUT (MT) – ROM OUTPUT ON EQUITY BASIS

Mines	CV (kcal/kg)*	1Q22	2Q22	3Q22	4Q22e
Western operations		0.8	1.6	1.2	1.6
Springvale	6,700	0.1	1.1	0.7	0.7
Clarence	6,700	0.4	0.3	0.3	0.5
Airly	6,700	0.3	0.2	0.2	0.4
Northern operations		0.9	1.2	1.1	0.9
Mandalong	6,700	0.7	1.0	0.8	0.5
Myuna	6,700	0.2	0.2	0.3	0.4
Total Australia coal		1.7	2.8	2.3	2.5

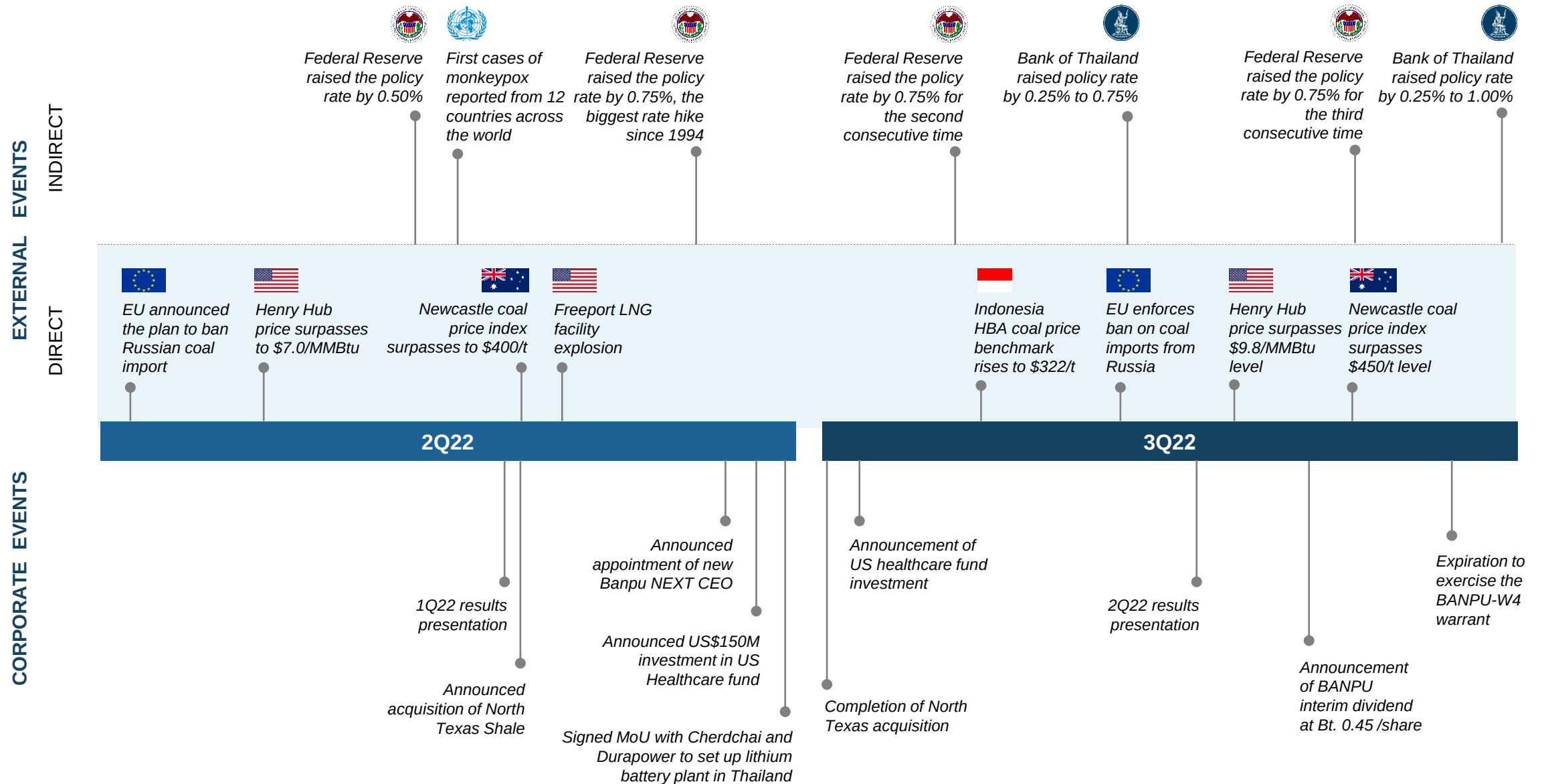
INDONESIA OPERATIONS: COAL OUTPUT (MT) – ROM OUTPUT ON 100% BASIS

Mines	CV (kcal/kg)*	1Q22		2Q22		3Q22		4Q22e	
		Output (Mt)	Strip ratios (bcm/t)	Output (Mt)	Strip ratios (bcm/t)	Output (Mt)	Strip ratios (bcm/t)	Output (Mt)	Strip ratios (bcm/t)
Indominco	5,950 – 6,250	1.5	9.8	1.7	10.3	2.0	8.9	1.6	11.0
Trubaindo	6,550 – 6,700	0.7	15.5	0.7	14.7	0.9	10.8	0.7	12.7
Bharinto		1.1	8.8	1.2	7.9	1.6	10.6	2.0	8.8
Kitadin-Embalut**	5,800	0.2	17.9	-	-	-	-	-	-
Jorong	5,300	0.3	11.5	0.2	16.2	0.2	17.4	0.3	17.3
Total Indonesia coal		3.8	11.1	3.9	10.6	4.6	10.2	4.7	10.6

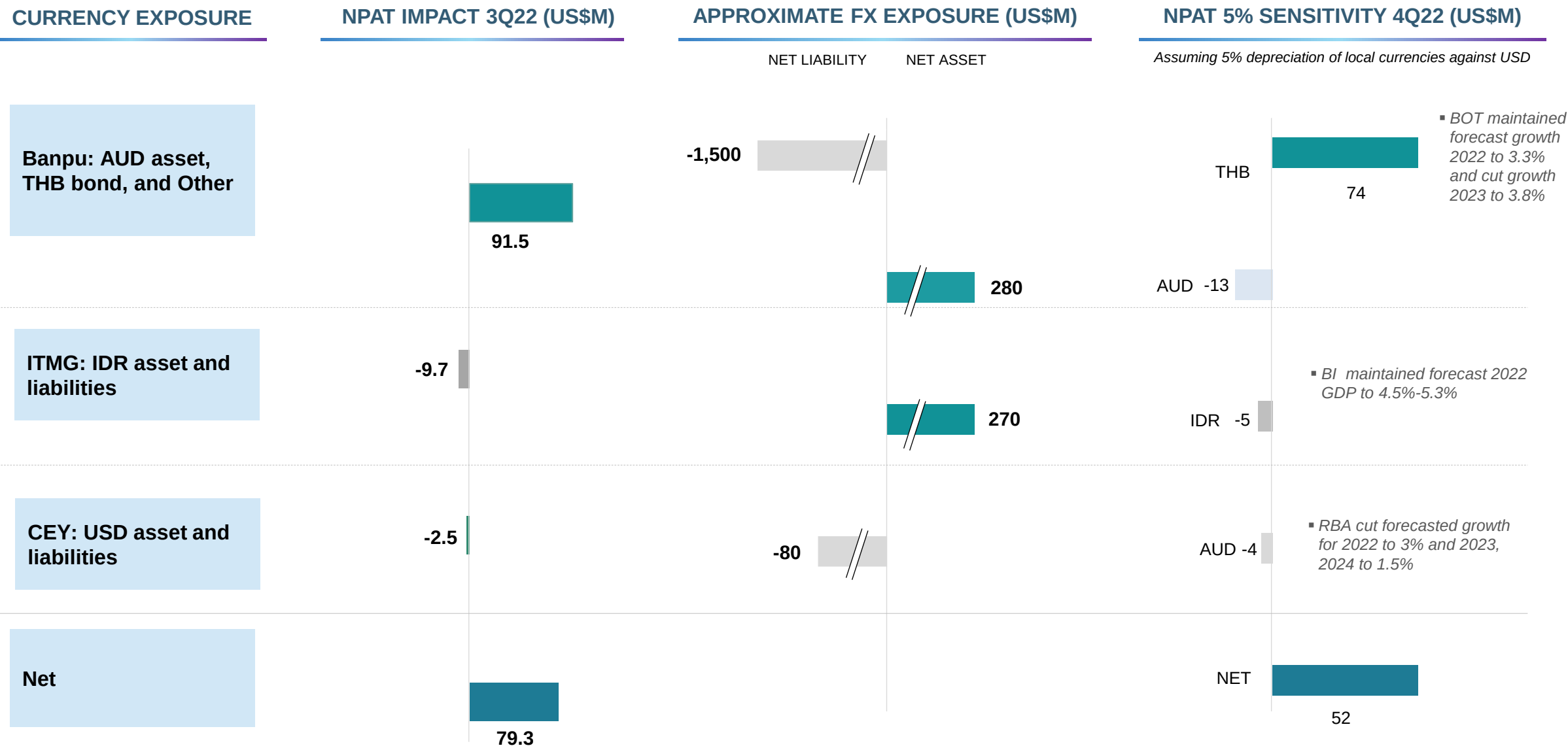
CHINA OPERATIONS: COAL OUTPUT (MT) – ROM OUTPUT ON 100% BASIS

Mines	CV (kcal/kg)*	1Q22	2Q22	3Q22	4Q22e
Gaohe		2.5	2.3	2.3	2.4
Hebi		0.1	0.2	0.3	0.3
Total China coal		2.6	2.5	2.6	2.7

Key external and corporate events



FX impact analysis guidance on P&L



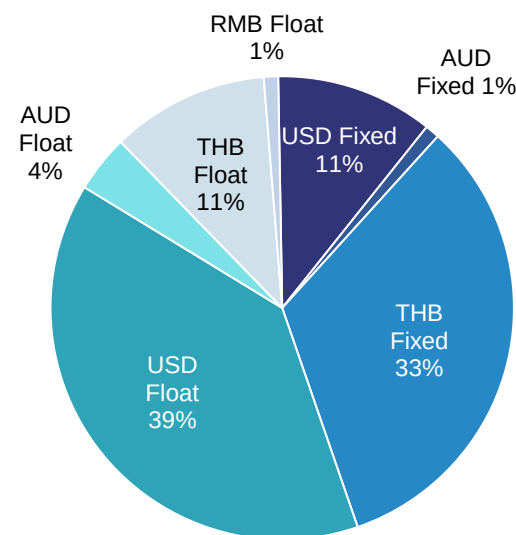
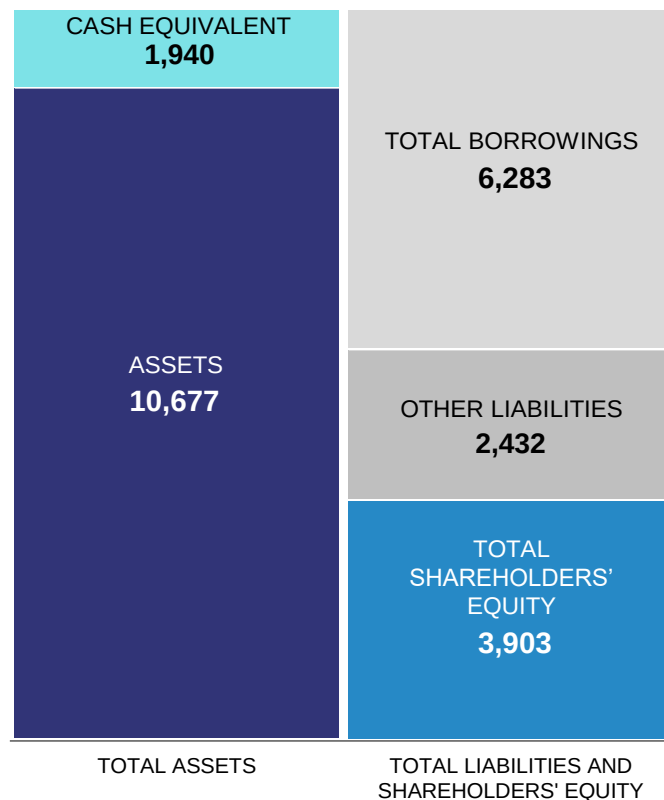
Banpu consolidated balance sheet – 3Q22

3Q22 CONSOLIDATED FINANCIAL POSITION

DEBT FX STRUCTURE

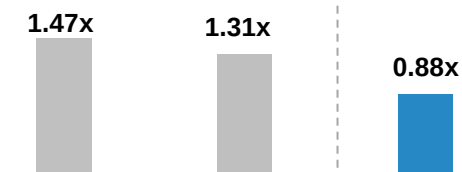
GEARING RATIOS

USD million

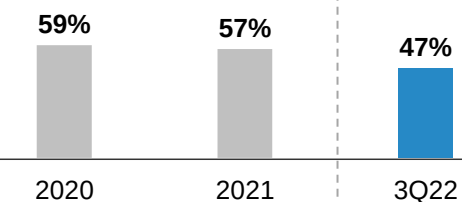


Total gross debt: US\$6.28 billion
As of 30 September 2022

Net debt / Equity ¹ (x)



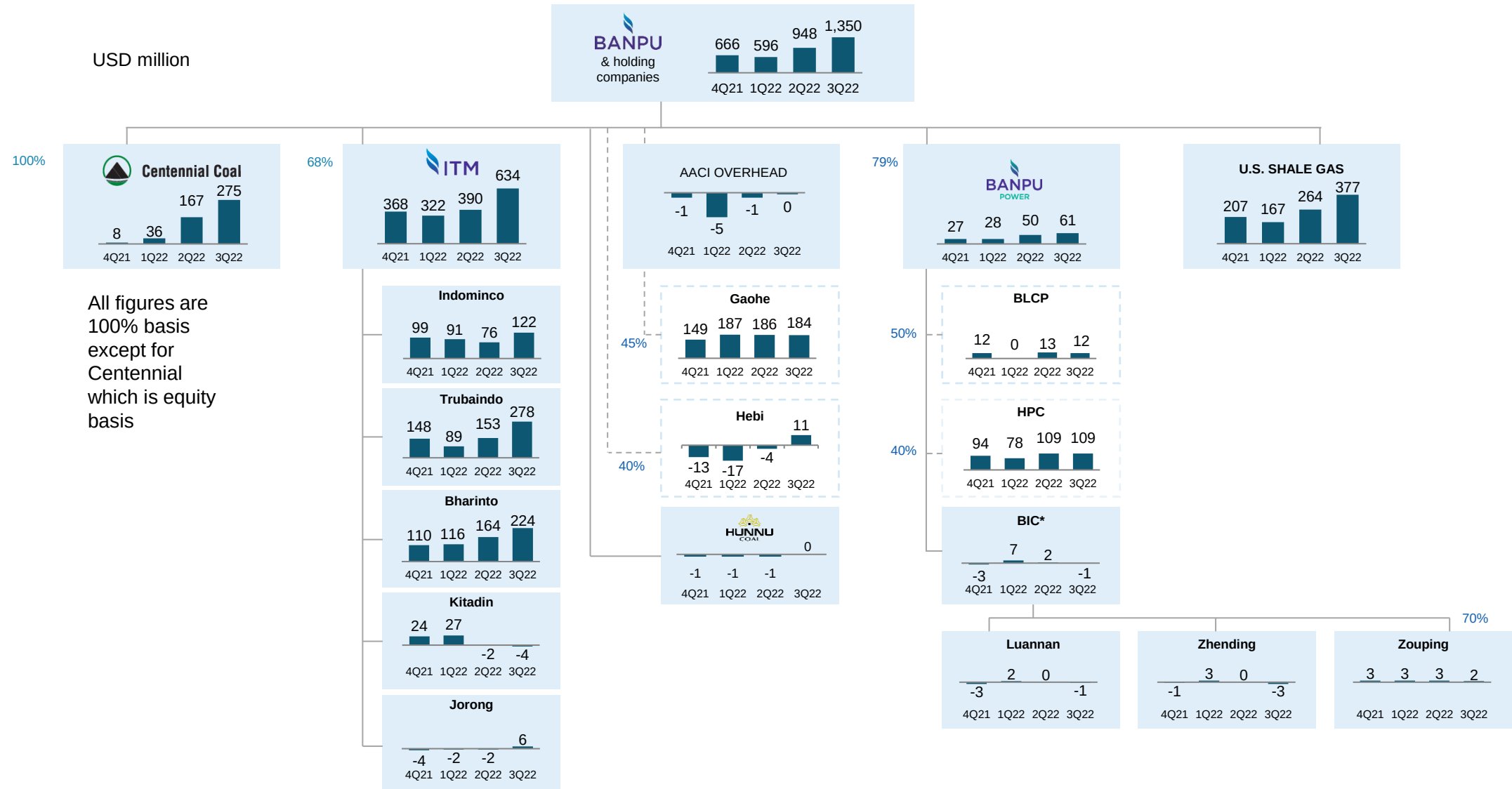
Net market gearing ² (%)



Note:

- 1 Net debt to book value of shareholders' equity
- 2 Net debt to enterprise value (enterprise value = net debt + book value of shareholders' equity)

Banpu group EBITDA breakdown



Note: all ownership 100% unless otherwise shown

*BIC = Banpu Investment China

Consolidated NOT consolidated

Banpu group net debt breakdown



Note: all ownership 100% unless otherwise shown

*BIC = Banpu Investment China

Banpu consolidated: operating profit

USD million	3Q22	2Q22	3Q21	QoQ%	YoY%
Total sales revenues*	2,397	1,773	1,161	+35%	+106%
Sales revenue – Coal**	1,659	1238	870	+34%	+91%
Sales revenue – Gas	573	387	231	+48%	+148%
Sales revenue – Power	149	139	39	+7%	+281%
Cost of sales	(964)	(842)	(619)		
Gross Profit*	1,433	931	542	+54%	+164%
Gross profit – Coal**	1,026	661	417	+55%	+146%
Gross profit – Gas	380	254	121	+49%	+214%
Gross profit – Power	22	19	0	+17%	+4405%
GPM	60%	53%	47%		
<i>GPM – Coal</i>	62%	53%	48%		
<i>GPM – Gas</i>	66%	66%	53%		
<i>GPM – Power</i>	15%	14%	1%		

Banpu consolidated: operating profit

USD million	3Q22	2Q22	3Q21	QoQ%	YoY%
Gross Profit	1,433	931	542	+54%	+164%
GPM	60%	53%	47%		
SG&A	(157)	(117)	(124)		
Royalty	(208)	(131)	(87)		
Income from associates	92	81	64		
Other income and Dividend	14	21	14		
Mining property	(9)	(9)	(9)		
EBIT	1,165	777	400	+50%	+191%
EBIT – Coal	783	509	305	+54%	+157%
EBIT – Gas	326	228	95	+43%	+243%
EBIT – Power	61	46	12	+32%	+415%
EBIT – Energy Technology	(6)	(7)	(13)	n.a.	n.a.
EBITDA	1,350	948	530	+42%	+155%
EBITDA – Coal	902	630	399	+43%	+126%
EBITDA – Gas	377	264	122	+43%	+209%
EBITDA – Power	74	58	10	+28%	+636%
EBITDA – Energy Technology	(4)	(4)	(2)	n.a.	n.a.

Banpu consolidated: net profit

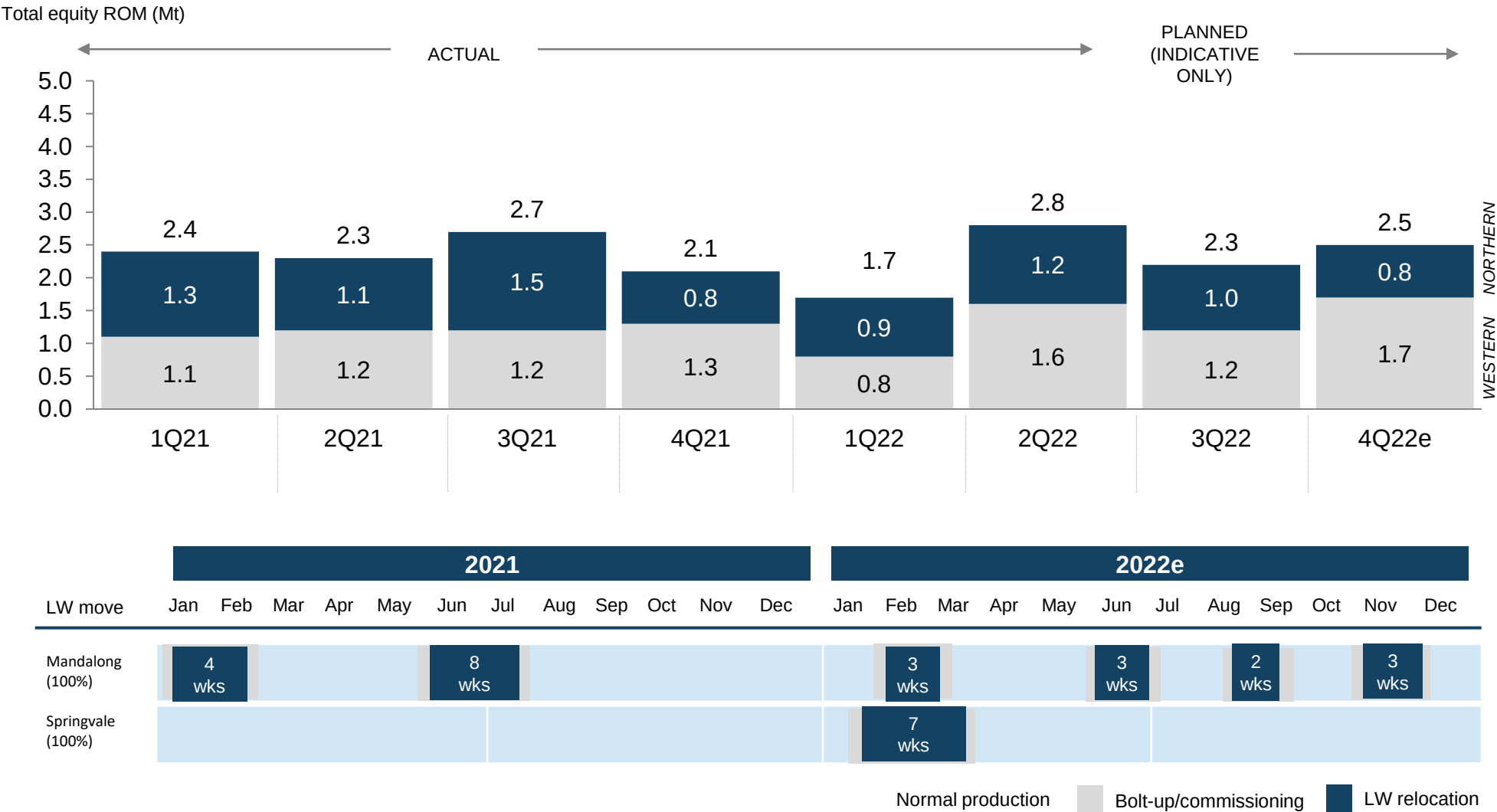
USD million	3Q22	2Q22	3Q21	QoQ%	YoY%
EBIT	1,165	777	400	+50%	+191%
Interest expenses	(73)	(54)	(43)		
Financial expenses	(2)	(2)	(3)		
Income tax (core business)	(124)	(73)	(46)		
Minorities	(167)	(101)	(47)		
Net profit before extra items	798	547	261	+46%	+206%
Non-recurring items*	(8)	157	(5)		
Gain (Loss) on Derivatives Transactions	(248)	(293)	(177)		
Income tax (non - core business)	(2)	(16)	0		
Deferred tax income (expenses)	(133)	(76)	(14)		
Net profit before FX	408	319	65	+28%	+528%
FX translation	79	53	42		
Net Profit	487	372	106	+31%	+358%
EPS (US\$/share)	0.072	0.055	0.021		

Note: * income from non-core assets and other non-operating expenses

Centennial: income statement

USD million	3Q22	2Q22	3Q21	QoQ%	YoY%
Sales volume (Mt)	2.3	2.8	2.7	-19%	-16%
Sales revenue	388.5	342.8	187.7	+13%	+107%
Cost of Sales	(221.3)	(221.1)	(160.8)		
Gross Profit	167.2	121.8	26.9	+37%	+522%
GPM	43%	36%	14%		
SG&A	(28.2)	(26.9)	(23.1)		
Royalty	(24.7)	(21.9)	(12.4)		
Other income	1.2	1.8	1.0		
Other expenses	-	-	-		
EBIT	115.5	74.7	(7.6)	+55%	n.a.
Interest expenses	(10.9)	(9.2)	(6.0)		
Financial expenses	(0.6)	(0.6)	(2.1)		
Gain (loss) on exchange rate	(2.5)	(8.6)	(13.4)		
Gain (loss) on derivative	(8.0)	(35.7)	(40.0)		
Corporate income tax	-	-	-		
Deferred tax income	(27.9)	(6.4)	20.8		
Net Profit	65.7	14.1	(48.3)	+365%	n.a.

Australia coal: quarterly equity rom output



Note: 1 Production generally responds to the timing of longwall changeovers (i.e., lower production results during a longwall changeover period)
2 As of 1 December 2019, Centennial's economic interest in each of Angus Place and Springvale became 100%.

