

# **INVESTOR RELATIONS CHEAT SHEET**

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#### BANPU CORPORATE

Company profile		Banpu consolidated	income sta	atement s	ummary a	nd ratios	(quarterly)	Banpu consolidated ba	ance shee	t summary	and ratios	(quarterly)	
Banpu is a pan-Asian coal-focused energy	y group with a	THB millions	<u>3Q08</u>	<u>4Q08</u>	1Q09	2Q09	3Q09	THB millions	<u>3Q08</u>	4Q08	<u>1Q09</u>	2Q09	<u>3Q09</u>
diverse portfolio of coalmining and power	assets clustured												
around three main geographic poles: Chin	a, Thailand and	Revenues	14,352	16,473	13,624	12,932	13,881	Cash & MS	12,905	12,850	12,560	15,560	15,816
Indonesia. Group coal output in 2008 is ta	rgeted at around	Gross profit	6,273	8,719	7,173	6,501	6,824	Other ST assets	14,440	14,522	15,174	14,654	16,253
25Mt or about 18Mt on an equity basis. Ba	anpu's Indonesian	EBITDA	5,711	6,241	7,080	6,833	6,088	Fixed assets	59,353	61,990	61,106	62,953	64,544
coal business, PT Indo Tambangraya Meg	ah ('ITMG'), was	D&A	499	480	523	427	506	Total assets	86,697	89,362	88,841	93,167	96,613
floated on the Jakarta Stock Exchange in	December 2007.	Net interest paid	(413)	(431)	(379)	(379)	(360)						
The Banpu group has power generation ca	apacity (equity	Income tax	(920)	(1,880)	(1,591)	(878)	(1,214)	Interest-bearing debt	29,171	29,074	27,046	28,733	28,649
basis) of around 1.5GW and a project of 0	.7GW.	Minorities	(481)	(343)	(837)	(736)	(986)	Other liabilities	13,600	14,754	11,638	12,241	14,156
· · ·		Exceptionals	(496)	(1,177)	760	205	970	Shareholders equity	42,771	45,534	50,156	52,193	53,809
Stock market data		FX gains	210	(187)	387	(635)	(183)						
SET ticker: BAI	NPU	NPĂT	3,111	1,744	4,798	3,982	3,809	Market cap. (at Q end)	79,894	61,959	58,426	91,036	116,852
Reuters/Bloomberg: BAI	NP.BK/ BANPU TB	Dividends(THB/sh)	0	7.00	0.00	0.00	8.00	EV. (at Q end)	96,160	78,183	72,912	104,209	129,685
Shares in issue: 271	.7 M												
Founders (Thai): 16.	7%	Shares in issue (M)	271.7	271.7	271.7	271.7	271.7	Net debt/sh.equity (X)	0.37	0.36	0.29	0.25	0.24
Other Thai shareholders: 23.	3%	EPS (THB/sh)	11.45	6.42	17.66	14.65	14.02	Net debt/EV (%)	17	21	20	13	10
Foreign and NVDR: 60.0	0%	DPS (THB/sh)	0.00	0.03	0.00	0.00	0.03	Net debt/EBITDA (X)	3	3	2	2	2
Last Q avg. daily trading vol. 2.7	Μ	ROE (%)*	7.3	3.83	9.57	7.63	7.08	EBITDA/net interest (X)	0.35	0.38	0.49	0.52	0.47
	\$ 18 M	EV/EBITDA (X)*	16.8	12.5	10.3	15.3	21.3	Price to book (X)	1.87	1.36	1.16	1.74	2.17
		Exchange rate	33.881	34.847	35.340	34,727	33,965	()					
		* Annualized basis for		arters									
COAL BUSINESS													
COAL BUSINESS													

Coal assets		Ownership (%)	Location	Reserves (Mt)	Resources (Mt)	GCV adb (Kcal/kg)
Indonesia						
Indominco	via ITMG	73.7%	E Kalimantan	140.76	749.36	6,000-6,300
Trubaindo	via ITMG	73.7%	E Kalimantan	76.5	299.11	6,500-7,300
Bharinto	via ITMG	73.0%	E Kalimantan	46.30	298.00	6,400-6,800
Kitadin	via ITMG	73.0%	E Kalimantan	26.64	166.71	5,800-6,700
Jorong	via ITMG	73.5%	S Kalimantan	8.09	148.01	5,400
Thailand						
LP2/CMMC		100.0%	Lampang/Phayao		1.50	4,600-5,200
China						
Daning	via AACI	56.0%	Shanxi	63.04	85.44	6,800-7,300
Gaohe	via AACI	45.0%	Shanxi	190.88	312.00	6,800
Hebi		40.0%	Henan	29.16	62.09	5,300-6,800

Power assets

## Coal business background

Banpu's coalmining business was established in the early 1980s in Thailand. In the 1990s Banpu developed Jorong as its first coalmine in Indonesia. In 2001/2 Banpu acquired the Indocoal group (including the Indominco and Kitadin operations and the Trubaindo project) and then in 2004, the Bharinto project. Trubaindo came onstream in 2005 and Bharinto is due for commissioning in 2010 with target production of 4Mtpa. In 2003 Banpu purchased a minority stake in AACI - and in June 2008 acquired 100%. AACI owns 56% of the Daning underground mine and 45% of the Gaohe project (target output 6Mtpa, commissioning by 2012). Banpu also took a 40% stake in the Hebi underground mine in 2005.

#### Banpu's listed Indonesian subsidiary: <a href="www.itmg.co.id">www.itmg.co.id</a> Banpu coal sales by country of destination, 3Q09 & 9M09 (100% basis including Daning\*\*, excluding Hebi):

(10070 basis including Daning	, excluding riebij.		
unit : (Mt)	<u>3Q09</u>	<u>9M09</u>	
Premium (SK, Japan, Taiwan)	1.9	5.4	
China	0.9	1.0	
Thailand	0.5	1.5	
Indonesia	0.4	1.0	
Other Asia	1.4	4.3	
Other global	0.2	0.7	
TOTAL	5.3	13.9	

# \*Note Daning acquired 56% via AACI from June 08

# POWER BUSINESS

## Power business background

Banpu has been a pioneer in greenfield private power development in Thailand since the 1990s. Banpu's first power project was the COCO cogeneration SPP plant which it sold in 2000/1. The second was the TECO gas-fired IPP project (700MW) which was sold to RATCH in 2003. Banpu also made an investment in RATCH in its IPO in 2000 and later increased its stake to 15%, also obtaining a board seat. BLCP, a 1,434MW coal-fired IPP was developed and brought onstream in 2006/7 at a total cost of USD 1.3 billion. In 2006 Banpu also expanded its power interests into China with the acquisition of Peak Pacific Investment Co (now renamed BPIC). BPIC has three combined heat and power plants in Hebei and Shanxong provinces. Banpu's next power project is the 1,800MW lignite-fired Hong Sa project in Laos (in JV with RATCH and the Lao government) targeted for commissioning by 2013. It will have a 25 year PPA with EGAT.

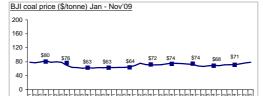


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EBITDA (\$M)	<u>3Q08</u>	4Q08	1Q09	<u>2Q09</u>	<u>3Q09</u>
Indonesia					
Indominco	49	54	86	68	79
Trubaindo	58	95	45	34	30
Bharinto	-	-	-		
Kitadin	2	1	4	6	13
Jorong	4	10	2	9	4
Thailand					
LP2/CMMC	-1	-1	0	0	0
China					
Daning	30	35	62	93	39
Gaohe	-	-	-	0.0	0.0
Hebi	19	4	9	15	9

Accounting

Production output (Mt)	<u>2005a</u>	<u>2006a</u>	<u>2007a</u>	<u>2008a</u>	<u>9M09</u>
Indonesia					
Indominco	7.5	10.3	11.5	10.8	8.3
Trubaindo	1.8	4.2	3.6	4.5	3.9
Bharinto	0.0	0.0	0.0	0.0	0.0
Kitadin	1.8	1.6	0.0	0.0	0.3
Jorong	3.1	3.2	2.7	2.4	2.4
Thailand					
LP2/CMMC	3.3	2.1	1.4	0.3	0.0
China					
Daning	1.1	2.0	3.1	3.4	3.4
Gaohe	na	na	na	na	na
Hebi	na	0.6	1.3	1.4	1.1
Strip ratio (t/bcm)	3Q08	4Q08	1Q09	2Q09	<u>3Q09</u>
Indonesia					
Indominco	14.3	14.9	16.7	15.3	14.5
Trubaindo	10.0	10.0	13.7	11.7	11.0
Bharinto	-	-	-	-	-
Kitadin	-	-	-	-	7.6
Jorong	4.3	4.3	6.6	6.6	6.6
Thailand					
LP2/CMMC	-	-		-	-

Revenue (\$M)	<u>3Q08</u>	<u>4Q08</u>	1Q09	<u>2Q09</u>	<u>3Q09</u>
Indonesia					
Indominco	257	244	246	231	275
Trubaindo	129	186	112	102	102
Bharinto	-	-	-	-	-
Kitadin	32	18	17	0	31
Jorong	29	32	15	31	31
Thailand					
LP2/CMMC	5	2	2	0	0
China					
Daning	61	69	90	126	68
Gaohe	-	-	-	-	-
Hebi	46	28	29	35	29

	Thailand/Laos		-				
Hong Sa Equity 37.5% Hong Sa, Lao PDR   China Accounting Ownership (%) Location Pow	BLCP	Equity		50.0%	Map	Ta Phut	
China <u>Accounting</u> <u>Ownership (%)</u> <u>Location</u> <u>Pow</u>	RATCH	Associate	SET-listed	15.0%	R	atchaburi	
	Hong Sa	Equity		37.5%	Hong Sa,	Lao PDR	
	China	Accountin	g	Ownership	o (%)	Location	Powe
Luannan Consol'd via BPIC 100.0% Hebei	Luannan	Consol'd	via BPIC	100.0%		Hebei	
Zhengding Consol'd via BPIC 100.0% Hebei	Zhengding	Consol'd	via BPIC	100.0%		Hebei	
Zouping Consol'd via BPIC 70.0% Shandong	Zouping	Consol'd	via BPIC	70.0%	S	handong	
Net generation (hrs) <u>3Q08</u> <u>4Q08</u> <u>1Q09</u> <u>2Q09</u> <u>3Q09</u> <u>EBI</u>	Net generation (hrs)	<u>3Q08</u>	<u>4Q08</u>	<u>1Q09</u>	<u>2Q09</u>	<u>3Q09</u>	EBITI
							Thaila
		2,610	1,041	2,705	2,749	2,841	BLCI
		na	na	na	na	na	Hong
China Chi	China						China
Luannan 1,357 1,843 1,676 1,441 1,096 Lua	Luannan	1,357	1,843	1,676	1,441	1,096	Luan
Zhengding 1,007 1,527 1,894 1,294 1,306 Zhe	Zhengding	1,007	1,527	1,894	1,294	1,306	Zhen
Zouping 1,272 1,561 1,366 1,728 1,791 Zou	Zouping	1,272	1,561	1,366	1,728	1,791	Zoup

Ownership (%)

Location

Power (MW)	Steam (tph)	Tarit	ff (c/kwh)	<u>Cc</u>	oal (Mtpa)
1,434	na		5		3.6
3,995	na		na		na
1800	na		-		-
Power (MW)	Steam (tph)	Tariff (R	MB/kwh)	Co	al (Mtpa)
100	128		0.45		0.35
48	180		0.37		0.23
100	490		0.36		0.50
EBITDA (US\$M)	<u>3Q08</u>	4Q08	1Q09	<u>2Q09</u>	<u>3Q09</u>
Thailand/Laos					
BLCP	93.1	52.9	84.1	82.9	83.1
Hong Sa	na	na	na	na	na
China					
Luannan	1.0	3.2	4.2	3.5	2.7
Zhengding	1.0	2.7	3.5	1.4	2.6
Zouping	-0.6	2.6	3.2	3.4	4.1